



**IRDA PUBLIC DISCLOSURES  
FOR THE HALF YEAR ENDED SEPTEMBER 30, 2013**

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| Name of the Insurer: HDFC Standard Life Insurance Company Ltd<br>Registration No. and Date of Registration with the IRDA: 101 dated 23rd October 2000 |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                  |                     |
|-------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-------------------------|----------------------------|-----------------------------|-------------------|-------------------------|------------------------|----------------------------|----------------|----------------|------------------|--------------------|--------------------|------------------|------------------|---------------------|
| SEGMENTAL REVENUE ACCOUNT FOR THE QUARTER ENDED SEPTEMBER 30, 2013                                                                                    |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                  |                     |
| Policyholders' Account (Technical account)                                                                                                            |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                  |                     |
| (₹ '000)                                                                                                                                              |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                  |                     |
| Particulars                                                                                                                                           | Schedule   | Participating Funds     |                            |                             |                   | Non Participating Funds |                        |                            |                |                |                  | Unit Linked Funds  |                    |                  |                  |                     |
|                                                                                                                                                       |            | Individual & Group Life | Individual & Group Pension | Pension Fund - Grp Variable | Total (A)         | Individual & Group Life | Life Fund Grp Variable | Individual & Group Pension | Annuity        | Health         | Total (B)        | Individual Life    | Individual Pension | Group Life       | Group Pension    | Total (C)           |
| <b>Premiums earned - net</b>                                                                                                                          |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                  |                     |
| (a) First Year Premium                                                                                                                                |            | 1,977,972               | 33,575                     | -                           | 2,011,547         | 272,084                 | -                      | 124,245                    | -              | 38,604         | 434,933          | 2,552,916          | 450,201            | -                | -                | 3,003,117           |
| (b) Renewal Premium                                                                                                                                   |            | 5,419,223               | 554,329                    | -                           | 5,973,552         | 215,112                 | -                      | (4)                        | -              | 3,789          | 218,897          | 10,014,682         | 2,769,702          | -                | -                | 12,784,384          |
| (c) Single Premium                                                                                                                                    |            | 1,141                   | 5,446                      | 115,121                     | 121,708           | 2,503,966               | 405,876                | 516,042                    | 182,551        | 4,712          | 3,613,147        | 77,887             | 22,579             | 618,904          | 155,256          | 874,626             |
| <b>Premium</b>                                                                                                                                        | <b>L-4</b> | <b>7,398,336</b>        | <b>593,350</b>             | <b>115,121</b>              | <b>8,106,807</b>  | <b>2,991,162</b>        | <b>405,876</b>         | <b>640,283</b>             | <b>182,551</b> | <b>47,105</b>  | <b>4,266,977</b> | <b>12,645,485</b>  | <b>3,242,482</b>   | <b>618,904</b>   | <b>155,256</b>   | <b>16,662,127</b>   |
| (d) Reinsurance ceded                                                                                                                                 |            | (8,941)                 | -                          | -                           | (8,941)           | (134,171)               | -                      | -                          | -              | (14,080)       | (148,251)        | (54,247)           | -                  | -                | -                | (54,247)            |
| (e) Reinsurance accepted                                                                                                                              |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | -                   |
| <b>Sub Total</b>                                                                                                                                      |            | <b>7,389,395</b>        | <b>593,350</b>             | <b>115,121</b>              | <b>8,097,866</b>  | <b>2,856,991</b>        | <b>405,876</b>         | <b>640,283</b>             | <b>182,551</b> | <b>33,025</b>  | <b>4,118,726</b> | <b>12,591,238</b>  | <b>3,242,482</b>   | <b>618,904</b>   | <b>155,256</b>   | <b>16,607,880</b>   |
| <b>Income from investments</b>                                                                                                                        |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                  |                     |
| (a) Interest, Dividends & Rent - Gross                                                                                                                |            | 1,519,368               | 234,708                    | 1,223                       | 1,755,299         | 281,588                 | 496                    | 161,120                    | 31,757         | 912            | 475,873          | 2,484,082          | 716,349            | 324,881          | 111,997          | 3,637,309           |
| (b) Profit on sale / redemption of investments                                                                                                        |            | 233,775                 | 32,488                     | -                           | 266,263           | 13                      | -                      | -                          | 355            | -              | 368              | 1,238,531          | 402,146            | 49,952           | 19,102           | 1,709,731           |
| (c) (Loss on sale / redemption of investments)                                                                                                        |            | (3,791)                 | (833)                      | -                           | (4,624)           | (7,954)                 | -                      | (379)                      | -              | -              | (8,333)          | (2,656,909)        | (1,033,940)        | (197,162)        | (75,005)         | (3,963,016)         |
| (d) Transfer / gain on revaluation / change in fair value                                                                                             |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | (8,358,957)        | (2,514,589)        | (708,039)        | (254,697)        | (11,836,282)        |
| (e) Amortisation of premium/discount on investments                                                                                                   |            | 23,648                  | (755)                      | -                           | 22,893            | 11,310                  | -                      | 10,687                     | (444)          | (6)            | 21,547           | (2,153)            | (292)              | (80)             | (21)             | (2,546)             |
| <b>Sub Total</b>                                                                                                                                      |            | <b>1,773,000</b>        | <b>265,608</b>             | <b>1,223</b>                | <b>2,039,831</b>  | <b>284,957</b>          | <b>496</b>             | <b>171,428</b>             | <b>31,668</b>  | <b>906</b>     | <b>489,455</b>   | <b>(7,295,406)</b> | <b>(2,430,326)</b> | <b>(530,448)</b> | <b>(198,624)</b> | <b>(10,454,804)</b> |
| Other Income - Transfer from Shareholders' Account                                                                                                    |            | -                       | -                          | -                           | -                 | 108,260                 | 5,173                  | 86,530                     | 1,498          | 91,325         | 292,786          | -                  | -                  | -                | -                | -                   |
| Other Income                                                                                                                                          |            | 21,763                  | 1,880                      | -                           | 23,643            | (73)                    | -                      | 249                        | (114)          | 548            | 610              | 1,739              | (65)               | -                | -                | 1,674               |
| <b>TOTAL (A)</b>                                                                                                                                      |            | <b>9,184,158</b>        | <b>860,838</b>             | <b>116,344</b>              | <b>10,161,340</b> | <b>3,250,135</b>        | <b>411,545</b>         | <b>898,490</b>             | <b>215,603</b> | <b>125,804</b> | <b>4,901,577</b> | <b>5,297,571</b>   | <b>812,091</b>     | <b>88,456</b>    | <b>(43,368)</b>  | <b>6,154,750</b>    |
| <b>Commission</b>                                                                                                                                     |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                  |                     |
| First Year Commission                                                                                                                                 |            | 448,470                 | 1,868                      | -                           | 450,338           | 59,873                  | -                      | 7,733                      | (8,662)        | 13,641         | 72,585           | 376,916            | 31,972             | -                | -                | 408,888             |
| Renewal Commission                                                                                                                                    |            | 154,034                 | 10,445                     | -                           | 164,479           | 2,770                   | -                      | -                          | -              | 123            | 2,893            | 59,940             | 19,914             | -                | -                | 79,854              |
| Single Commission                                                                                                                                     |            | 98                      | -                          | -                           | 98                | 6,386                   | -                      | -                          | 1,247          | 210            | 7,843            | 1,143              | 418                | -                | -                | 1,561               |
| Commission on Reinsurance Ceded                                                                                                                       |            | -                       | -                          | -                           | -                 | (14,907)                | -                      | -                          | -              | -              | (14,907)         | (29,176)           | -                  | -                | -                | (29,176)            |
| <b>Sub Total</b>                                                                                                                                      | <b>L-5</b> | <b>602,602</b>          | <b>12,313</b>              | <b>-</b>                    | <b>614,915</b>    | <b>54,122</b>           | <b>-</b>               | <b>7,733</b>               | <b>(7,415)</b> | <b>13,974</b>  | <b>68,414</b>    | <b>408,823</b>     | <b>52,304</b>      | <b>-</b>         | <b>-</b>         | <b>461,127</b>      |
| Operating Expenses related to Insurance Business                                                                                                      | <b>L-6</b> | 1,430,702               | 39,176                     | 1,372                       | 1,471,250         | 460,141                 | 4,781                  | 81,572                     | 11,010         | 97,025         | 654,529          | 963,298            | 151,498            | 23,434           | 6,626            | 1,144,856           |
| Provisions for doubtful debts                                                                                                                         |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | -                   |
| Bad debts written off                                                                                                                                 |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | -                   |
| Provisions for Tax                                                                                                                                    |            | (26,167)                | -                          | -                           | (26,167)          | (16,408)                | -                      | -                          | -              | (15)           | (16,423)         | 87,599             | -                  | -                | -                | 87,599              |
| Provisions (other than taxation)                                                                                                                      |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | -                   |
| (a) For diminution in the value of investments (Net)                                                                                                  |            | 38,170                  | 7,015                      | -                           | 45,185            | 10,000                  | -                      | -                          | -              | -              | 10,000           | -                  | -                  | -                | -                | 55,185              |
| (b) Others (to be specified)                                                                                                                          |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | -                   |
| <b>TOTAL (B)</b>                                                                                                                                      |            | <b>2,045,307</b>        | <b>58,504</b>              | <b>1,372</b>                | <b>2,105,183</b>  | <b>507,855</b>          | <b>4,781</b>           | <b>89,305</b>              | <b>3,595</b>   | <b>110,984</b> | <b>716,520</b>   | <b>1,458,720</b>   | <b>203,802</b>     | <b>23,434</b>    | <b>6,626</b>     | <b>1,693,582</b>    |
| <b>Benefits Paid (Net)</b>                                                                                                                            | <b>L-7</b> | <b>835,879</b>          | <b>161,856</b>             | <b>68</b>                   | <b>997,803</b>    | <b>491,377</b>          | <b>-</b>               | <b>263,360</b>             | <b>19,358</b>  | <b>640</b>     | <b>774,735</b>   | <b>4,934,061</b>   | <b>2,137,787</b>   | <b>514,873</b>   | <b>126,771</b>   | <b>7,713,492</b>    |
| Interim Bonuses Paid                                                                                                                                  |            | 2,507                   | 2,699                      | -                           | 5,206             | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | -                   |
| Terminal Bonuses Paid                                                                                                                                 |            | 34,404                  | 28,427                     | -                           | 62,831            | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | -                   |
| Change in valuation of liability against life policies in force                                                                                       |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                  |                     |
| (a) Gross                                                                                                                                             |            | 5,945,515               | 406,314                    | 115,082                     | 6,466,911         | 4,859,075               | 424,401                | 545,825                    | 192,650        | 26,255         | 6,048,206        | (1,890,366)        | (1,827,176)        | (452,203)        | (181,856)        | (4,351,602)         |
| (b) Amount ceded in Reinsurance                                                                                                                       |            | 2,313                   | -                          | -                           | 2,313             | (2,449,384)             | (17,637)               | -                          | -              | (11,633)       | (2,478,654)      | 1,704              | -                  | -                | -                | 1,704               |
| (c) Amount accepted in Reinsurance                                                                                                                    |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | -                   |
| <b>TOTAL (C)</b>                                                                                                                                      |            | <b>6,820,618</b>        | <b>599,296</b>             | <b>115,150</b>              | <b>7,535,064</b>  | <b>2,901,068</b>        | <b>406,764</b>         | <b>809,185</b>             | <b>212,008</b> | <b>15,262</b>  | <b>4,344,287</b> | <b>3,045,399</b>   | <b>310,611</b>     | <b>62,670</b>    | <b>(55,085)</b>  | <b>3,363,594</b>    |
| <b>SURPLUS / (DEFICIT) (D) = (A)-(B)-(C)</b>                                                                                                          |            | <b>318,233</b>          | <b>203,038</b>             | <b>(178)</b>                | <b>521,092</b>    | <b>(158,788)</b>        | <b>-</b>               | <b>-</b>                   | <b>-</b>       | <b>(442)</b>   | <b>(159,230)</b> | <b>792,452</b>     | <b>297,678</b>     | <b>2,352</b>     | <b>5,091</b>     | <b>1,097,574</b>    |
| <b>APPROPRIATIONS</b>                                                                                                                                 |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                  |                     |
| 1. Transfer to Shareholders' Account                                                                                                                  |            | -                       | -                          | -                           | -                 | (158,788)               | -                      | -                          | -              | (442)          | (159,230)        | 1,116,303          | 621,019            | 2,352            | 5,091            | 1,744,766           |
| 2. Transfer to Other Reserves                                                                                                                         |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | -                   |
| 3. Funds for future appropriation - Provision for lapsed policies unlikely to be revived                                                              |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | (323,851)          | (323,341)          | -                | -                | (647,192)           |
| 4. Balance being Funds For Future Appropriations                                                                                                      |            | 318,233                 | 203,038                    | -                           | 521,271           | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | 521,271             |
| 5. Surplus in Revenue Account transferred to Balance Sheet adjusted against "Deficit in Revenue Account (Policyholders Account)"                      |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | -                   |
| 6. Surplus in Revenue Account transferred to Balance Sheet pending recommendation for allocation from Appointed Actuary till year end                 |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | -                   |
| 7. Transfer to Balance Sheet being "Deficit in the Revenue Account (Policyholders Account)"                                                           |            | -                       | -                          | (178)                       | (178)             | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | (178)               |
| <b>TOTAL (D)</b>                                                                                                                                      |            | <b>318,233</b>          | <b>203,038</b>             | <b>(178)</b>                | <b>521,092</b>    | <b>(158,788)</b>        | <b>-</b>               | <b>-</b>                   | <b>-</b>       | <b>(442)</b>   | <b>(159,230)</b> | <b>792,452</b>     | <b>297,678</b>     | <b>2,352</b>     | <b>5,091</b>     | <b>1,097,574</b>    |
| <b>The total surplus as mentioned below :</b>                                                                                                         |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                  |                     |
| (a) Interim Bonuses Paid                                                                                                                              |            | 2,507                   | 2,699                      | -                           | 5,206             | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | 5,206               |
| (b) Terminal Bonuses Paid                                                                                                                             |            | 34,404                  | 28,427                     | -                           | 62,831            | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | 62,831              |
| (c) Allocation of Bonus to policyholders                                                                                                              |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -                | -                   |
| (d) Surplus / (Deficit) shown in the Revenue Account                                                                                                  |            | 318,233                 | 203,038                    | (178)                       | 521,092           | (158,788)               | -                      | -                          | -              | (442)          | (159,230)        | 792,452            | 297,678            | 2,352            | 5,091            | 1,097,574           |
| <b>(e) Total Surplus / (Deficit) :[(a)+(b)+(c)+(d)]</b>                                                                                               |            | <b>355,144</b>          | <b>234,164</b>             | <b>(178)</b>                | <b>589,129</b>    | <b>(158,788)</b>        | <b>-</b>               | <b>-</b>                   | <b>-</b>       | <b>(442)</b>   | <b>(159,230)</b> | <b>792,452</b>     | <b>297,678</b>     | <b>2,352</b>     | <b>5,091</b>     | <b>1,527,474</b>    |

## L-1-A-RA

| Name of the Insurer: HDFC Standard Life Insurance Company Ltd<br>Registration No. and Date of Registration with the IRDA: 101 dated 23rd October 2000 |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                |                    |
|-------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-------------------------|----------------------------|-----------------------------|-------------------|-------------------------|------------------------|----------------------------|----------------|----------------|------------------|--------------------|--------------------|------------------|----------------|--------------------|
| SEGMENTAL REVENUE ACCOUNT FOR THE HALF YEAR ENDED SEPTEMBER 30, 2013                                                                                  |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                |                    |
| Policyholders' Account (Technical account)                                                                                                            |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                |                    |
| (₹ '000)                                                                                                                                              |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                |                    |
| Particulars                                                                                                                                           | Schedule   | Participating Funds     |                            |                             |                   | Non Participating Funds |                        |                            |                |                |                  | Unit Linked Funds  |                    |                  |                |                    |
|                                                                                                                                                       |            | Individual & Group Life | Individual & Group Pension | Pension Fund - Grp Variable | Total (A)         | Individual & Group Life | Life Fund Grp Variable | Individual & Group Pension | Annuity        | Health         | Total (B)        | Individual Life    | Individual Pension | Group Life       | Group Pension  | Total (C)          |
| <b>Premiums earned - net</b>                                                                                                                          |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                |                    |
| (a) First Year Premium                                                                                                                                |            | 3,409,819               | 24,716                     | -                           | 3,434,535         | 439,640                 | -                      | 126,245                    | -              | 58,067         | 623,952          | 3,845,019          | 701,487            | -                | -              | 4,546,506          |
| (b) Renewal Premium                                                                                                                                   |            | 9,326,322               | 860,433                    | -                           | 10,186,755        | 394,209                 | -                      | (4)                        | -              | 6,794          | 400,999          | 17,323,968         | 4,521,147          | -                | -              | 21,845,115         |
| (c) Single Premium                                                                                                                                    |            | 2,283                   | 6,002                      | 118,379                     | 126,664           | 3,741,286               | 405,876                | 1,131,168                  | 350,486        | 7,130          | 5,635,946        | 138,765            | 20,809             | 1,089,260        | 297,944        | 1,546,778          |
| <b>Premium</b>                                                                                                                                        | <b>L-4</b> | <b>12,738,424</b>       | <b>891,151</b>             | <b>118,379</b>              | <b>13,747,954</b> | <b>4,575,135</b>        | <b>405,876</b>         | <b>1,257,409</b>           | <b>350,486</b> | <b>71,991</b>  | <b>6,660,897</b> | <b>21,307,752</b>  | <b>5,243,443</b>   | <b>1,089,260</b> | <b>297,944</b> | <b>27,938,399</b>  |
| (d) Reinsurance ceded                                                                                                                                 |            | (16,693)                | -                          | -                           | (16,693)          | (238,347)               | -                      | -                          | -              | (21,013)       | (259,360)        | (88,247)           | -                  | -                | -              | (88,247)           |
| (e) Reinsurance accepted                                                                                                                              |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | -                  |
| <b>Sub Total</b>                                                                                                                                      |            | <b>12,721,731</b>       | <b>891,151</b>             | <b>118,379</b>              | <b>13,731,261</b> | <b>4,336,788</b>        | <b>405,876</b>         | <b>1,257,409</b>           | <b>350,486</b> | <b>50,978</b>  | <b>6,401,537</b> | <b>21,219,505</b>  | <b>5,243,443</b>   | <b>1,089,260</b> | <b>297,944</b> | <b>27,850,152</b>  |
| <b>Income from Investments</b>                                                                                                                        |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                |                    |
| (a) Interest, Dividends & Rent - Gross                                                                                                                |            | 2,959,096               | 469,779                    | 1,259                       | 3,430,134         | 559,480                 | 496                    | 277,080                    | 58,134         | 1,782          | 896,972          | 5,159,465          | 1,554,018          | 651,378          | 222,090        | 7,586,951          |
| (b) Profit on sale / redemption of investments                                                                                                        |            | 550,614                 | 90,618                     | -                           | 641,232           | 29,672                  | -                      | 143                        | 355            | 3              | 30,173           | 3,038,352          | 1,243,636          | 264,916          | 115,007        | 4,661,911          |
| (c) (Loss on sale / redemption of investments)                                                                                                        |            | (3,791)                 | (1,015)                    | -                           | (4,806)           | (8,051)                 | -                      | (379)                      | -              | -              | (8,430)          | (3,643,872)        | (1,560,017)        | (237,651)        | (99,016)       | (5,540,556)        |
| (d) Transfer / gain on revaluation / change in fair value                                                                                             |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | (9,094,425)        | (2,570,577)        | (659,753)        | (244,553)      | (12,569,308)       |
| (e) Amortisation of premium/discount on investments                                                                                                   |            | 49,160                  | (1,116)                    | -                           | 48,044            | 21,247                  | -                      | 24,423                     | (936)          | (5)            | 44,729           | (4,740)            | (887)              | (159)            | (42)           | (5,828)            |
| <b>Sub Total</b>                                                                                                                                      |            | <b>3,555,079</b>        | <b>558,266</b>             | <b>1,259</b>                | <b>4,114,604</b>  | <b>602,348</b>          | <b>496</b>             | <b>301,267</b>             | <b>57,553</b>  | <b>1,780</b>   | <b>963,444</b>   | <b>(4,545,220)</b> | <b>(1,333,827)</b> | <b>18,731</b>    | <b>(6,514)</b> | <b>(5,866,830)</b> |
| Other Income - Transfer from Shareholders' Account                                                                                                    |            | -                       | -                          | -                           | -                 | 108,260                 | 5,173                  | 97,797                     | 11,244         | 91,325         | 313,799          | -                  | -                  | -                | -              | 313,799            |
| Other Income                                                                                                                                          |            | 86,000                  | 3,718                      | -                           | 89,718            | 3,950                   | -                      | 261                        | -              | 558            | 4,769            | 20,815             | 2,280              | -                | -              | 23,095             |
| <b>TOTAL (A)</b>                                                                                                                                      |            | <b>16,362,810</b>       | <b>1,453,135</b>           | <b>119,638</b>              | <b>17,935,583</b> | <b>5,051,346</b>        | <b>411,545</b>         | <b>1,656,734</b>           | <b>419,283</b> | <b>144,641</b> | <b>7,683,549</b> | <b>16,695,100</b>  | <b>3,911,896</b>   | <b>1,107,991</b> | <b>291,430</b> | <b>22,006,417</b>  |
| <b>Commission</b>                                                                                                                                     |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                |                    |
| First Year Commission                                                                                                                                 |            | 771,846                 | 1,183                      | -                           | 773,029           | 92,628                  | -                      | 7,864                      | (8,662)        | 15,827         | 107,657          | 563,933            | 49,657             | -                | -              | 613,590            |
| Renewal Commission                                                                                                                                    |            | 277,259                 | 15,499                     | -                           | 292,758           | 11,401                  | -                      | -                          | -              | 209            | 11,610           | 94,315             | 33,369             | -                | -              | 127,684            |
| Single Commission                                                                                                                                     |            | 434                     | -                          | -                           | 434               | 15,353                  | -                      | -                          | 2,484          | 253            | 18,090           | 2,069              | 364                | -                | -              | 2,433              |
| Commission on Reinsurance Ceded                                                                                                                       |            | -                       | -                          | -                           | -                 | (14,907)                | -                      | -                          | -              | -              | (14,907)         | (29,176)           | -                  | -                | -              | (44,083)           |
| <b>Sub Total</b>                                                                                                                                      | <b>L-5</b> | <b>1,049,539</b>        | <b>16,682</b>              | <b>-</b>                    | <b>1,066,221</b>  | <b>104,475</b>          | <b>-</b>               | <b>7,864</b>               | <b>(6,178)</b> | <b>16,289</b>  | <b>122,450</b>   | <b>631,141</b>     | <b>83,390</b>      | <b>-</b>         | <b>-</b>       | <b>714,531</b>     |
| Operating Expenses related to Insurance Business                                                                                                      | <b>L-6</b> | <b>2,807,336</b>        | <b>45,895</b>              | <b>1,397</b>                | <b>2,854,628</b>  | <b>704,323</b>          | <b>4,781</b>           | <b>87,209</b>              | <b>27,818</b>  | <b>105,670</b> | <b>929,801</b>   | <b>1,985,292</b>   | <b>357,154</b>     | <b>35,716</b>    | <b>10,645</b>  | <b>2,388,807</b>   |
| Provisions for doubtful debts                                                                                                                         |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | -                  |
| Bad debts written off                                                                                                                                 |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | -                  |
| Provisions for Tax                                                                                                                                    |            | (76,027)                | -                          | -                           | (76,027)          | -                       | -                      | -                          | -              | -              | -                | 194,926            | -                  | -                | -              | 194,926            |
| Provisions (other than taxation)                                                                                                                      |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | -                  |
| (a) For diminution in the value of investments (Net)                                                                                                  |            | 38,170                  | 7,015                      | -                           | 45,185            | 10,000                  | -                      | -                          | -              | -              | 10,000           | -                  | -                  | -                | -              | 55,185             |
| (b) Others (to be specified)                                                                                                                          |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | -                  |
| <b>TOTAL (B)</b>                                                                                                                                      |            | <b>3,819,018</b>        | <b>69,592</b>              | <b>1,397</b>                | <b>3,890,007</b>  | <b>818,798</b>          | <b>4,781</b>           | <b>95,073</b>              | <b>21,640</b>  | <b>121,959</b> | <b>1,062,251</b> | <b>2,811,359</b>   | <b>440,544</b>     | <b>35,716</b>    | <b>10,645</b>  | <b>3,298,264</b>   |
| <b>Benefits Paid (Net)</b>                                                                                                                            | <b>L-7</b> | <b>1,663,830</b>        | <b>382,068</b>             | <b>68</b>                   | <b>2,045,966</b>  | <b>707,880</b>          | <b>-</b>               | <b>273,820</b>             | <b>35,657</b>  | <b>1,160</b>   | <b>1,018,517</b> | <b>12,029,819</b>  | <b>5,109,220</b>   | <b>1,194,350</b> | <b>260,025</b> | <b>18,593,414</b>  |
| Interim Bonuses Paid                                                                                                                                  |            | 8,957                   | 2,925                      | -                           | 11,882            | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | -                  |
| Terminal Bonuses Paid                                                                                                                                 |            | 68,455                  | 33,232                     | -                           | 101,687           | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | -                  |
| Change in valuation of liability against life policies in force                                                                                       |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                |                    |
| (a) Gross                                                                                                                                             |            | 10,752,643              | 638,764                    | 118,351                     | 11,509,758        | 3,461,395               | 424,401                | 1,287,841                  | 361,986        | 39,358         | 5,574,981        | 60,963             | (2,242,365)        | (151,209)        | 6,025          | (2,326,587)        |
| (b) Amount ceded in Reinsurance                                                                                                                       |            | (537)                   | -                          | -                           | (537)             | 63,273                  | (17,637)               | -                          | -              | (17,836)       | 27,800           | 8,260              | -                  | -                | -              | 8,260              |
| (c) Amount accepted in Reinsurance                                                                                                                    |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | -                  |
| <b>TOTAL (C)</b>                                                                                                                                      |            | <b>12,493,348</b>       | <b>1,056,989</b>           | <b>118,419</b>              | <b>13,668,756</b> | <b>4,232,548</b>        | <b>406,764</b>         | <b>1,561,661</b>           | <b>397,643</b> | <b>22,682</b>  | <b>6,621,298</b> | <b>12,099,042</b>  | <b>2,866,855</b>   | <b>1,043,141</b> | <b>266,050</b> | <b>16,275,087</b>  |
| <b>SURPLUS / (DEFICIT) (D) = (A)-(B)-(C)</b>                                                                                                          |            | <b>50,444</b>           | <b>326,554</b>             | <b>(178)</b>                | <b>376,820</b>    | <b>-</b>                | <b>-</b>               | <b>-</b>                   | <b>-</b>       | <b>-</b>       | <b>-</b>         | <b>1,784,699</b>   | <b>604,497</b>     | <b>29,134</b>    | <b>14,735</b>  | <b>2,433,066</b>   |
| <b>APPROPRIATIONS</b>                                                                                                                                 |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                |                    |
| 1. Transfer to Shareholders' Account                                                                                                                  |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | 2,789,119          | 1,335,589          | 29,134           | 14,735         | 4,168,578          |
| 2. Transfer to Other Reserves                                                                                                                         |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | -                  |
| 3. Funds for future appropriation - Provision for lapsed policies unlikely to be revived                                                              |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | (1,004,420)        | (731,092)          | -                | -              | (1,735,512)        |
| 4. Balance being Funds For Future Appropriations                                                                                                      |            | 50,444                  | 326,554                    | -                           | 376,998           | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | 376,998            |
| 5. Surplus in Revenue Account transferred to Balance Sheet adjusted against "Deficit in Revenue Account (Policyholders Account)"                      |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | -                  |
| 6. Surplus in Revenue Account transferred to Balance Sheet pending recommendation for allocation from Appointed Actuary till year end.                |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | -                  |
| 7. Transfer to Balance Sheet being "Deficit in the Revenue Account (Policyholders Account)"                                                           |            | -                       | -                          | (178)                       | (178)             | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | (178)              |
| <b>TOTAL (D)</b>                                                                                                                                      |            | <b>50,444</b>           | <b>326,554</b>             | <b>(178)</b>                | <b>376,820</b>    | <b>-</b>                | <b>-</b>               | <b>-</b>                   | <b>-</b>       | <b>-</b>       | <b>-</b>         | <b>1,784,699</b>   | <b>604,497</b>     | <b>29,134</b>    | <b>14,735</b>  | <b>2,433,066</b>   |
| <b>The total surplus as mentioned below :</b>                                                                                                         |            |                         |                            |                             |                   |                         |                        |                            |                |                |                  |                    |                    |                  |                |                    |
| (a) Interim Bonuses Paid                                                                                                                              |            | 8,957                   | 2,925                      | -                           | 11,882            | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | 11,882             |
| (b) Terminal Bonuses Paid                                                                                                                             |            | 68,455                  | 33,232                     | -                           | 101,687           | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | 101,687            |
| (c) Allocation of Bonus to policyholders                                                                                                              |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -              | -                | -                  | -                  | -                | -              | -                  |
| (d) Surplus / (Deficit) shown in the Revenue Account                                                                                                  |            | 50,444                  | 326,554                    | (178)                       | 376,820           | -                       | -                      | -                          | -              | -              | -                | 1,784,699          | 604,497            | 29,134           | 14,735         | 2,433,066          |
| <b>(e) Total Surplus / (Deficit) :[(a)+(b)+(-c)+(d)]</b>                                                                                              |            | <b>127,856</b>          | <b>362,711</b>             | <b>(178)</b>                | <b>490,389</b>    | <b>-</b>                | <b>-</b>               | <b>-</b>                   | <b>-</b>       | <b>-</b>       | <b>-</b>         | <b>1,784,699</b>   | <b>604,497</b>     | <b>29,134</b>    | <b>14,735</b>  | <b>2,923,455</b>   |

## L-1-A-RA

| Name of the Insurer: HDFC Standard Life Insurance Company Ltd<br>Registration No. and Date of Registration with the IRDA: 101 dated 23rd October 2000 |            |                         |                            |                             |                  |                         |                        |                            |                 |              |                  |                   |                    |                  |                |                   |
|-------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-------------------------|----------------------------|-----------------------------|------------------|-------------------------|------------------------|----------------------------|-----------------|--------------|------------------|-------------------|--------------------|------------------|----------------|-------------------|
| SEGMENTAL REVENUE ACCOUNT FOR THE QUARTER ENDED SEPTEMBER 30, 2012                                                                                    |            |                         |                            |                             |                  |                         |                        |                            |                 |              |                  |                   |                    |                  |                |                   |
| Policyholders' Account (Technical account)                                                                                                            |            |                         |                            |                             |                  |                         |                        |                            |                 |              |                  |                   |                    |                  |                |                   |
| (₹ '000)                                                                                                                                              |            |                         |                            |                             |                  |                         |                        |                            |                 |              |                  |                   |                    |                  |                |                   |
| Particulars                                                                                                                                           | Schedule   | Participating Funds     |                            |                             |                  | Non Participating Funds |                        |                            |                 |              | Total (B)        | Unit Linked Funds |                    |                  |                |                   |
|                                                                                                                                                       |            | Individual & Group Life | Individual & Group Pension | Pension Fund - Grp Variable | Total (A)        | Individual & Group Life | Life Fund Grp Variable | Individual & Group Pension | Annuity         | Health       |                  | Individual Life   | Individual Pension | Group Life       | Group Pension  | Total (C)         |
| <b>Premiums earned - net</b>                                                                                                                          |            |                         |                            |                             |                  |                         |                        |                            |                 |              |                  |                   |                    |                  |                |                   |
| (a) First Year Premium                                                                                                                                |            | 2,660,356               | (155)                      | -                           | 2,660,201        | 128,493                 | -                      | -                          | -               | 978          | 129,471          | 4,291,935         | (33,684)           | -                | -              | 4,258,251         |
| (b) Renewal Premium                                                                                                                                   |            | 3,626,219               | 534,661                    | -                           | 4,160,880        | 109,172                 | -                      | -                          | -               | 3,790        | 112,962          | 8,878,492         | 3,937,345          | -                | -              | 12,815,837        |
| (c) Single Premium                                                                                                                                    |            | 33,567                  | -                          | -                           | 33,567           | 611,963                 | -                      | 436,291                    | 48,981          | -            | 1,097,235        | 183,538           | 2,045              | 391,132          | 191,516        | 768,231           |
| <b>Premium</b>                                                                                                                                        | <b>L-4</b> | <b>6,320,142</b>        | <b>534,506</b>             | <b>-</b>                    | <b>6,854,648</b> | <b>849,628</b>          | <b>-</b>               | <b>436,291</b>             | <b>48,981</b>   | <b>4,768</b> | <b>1,339,668</b> | <b>13,353,965</b> | <b>3,905,706</b>   | <b>391,132</b>   | <b>191,516</b> | <b>17,842,319</b> |
| (d) Reinsurance ceded                                                                                                                                 |            | (7,326)                 | -                          | -                           | (7,326)          | (81,572)                | -                      | -                          | -               | (794)        | (82,366)         | (54,107)          | -                  | -                | -              | (54,107)          |
| (e) Reinsurance accepted                                                                                                                              |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | -                 |
| <b>Sub Total</b>                                                                                                                                      |            | <b>6,312,816</b>        | <b>534,506</b>             | <b>-</b>                    | <b>6,847,322</b> | <b>768,056</b>          | <b>-</b>               | <b>436,291</b>             | <b>48,981</b>   | <b>3,974</b> | <b>1,257,302</b> | <b>13,299,858</b> | <b>3,905,706</b>   | <b>391,132</b>   | <b>191,516</b> | <b>17,788,212</b> |
| <b>Income from investments</b>                                                                                                                        |            |                         |                            |                             |                  |                         |                        |                            |                 |              |                  |                   |                    |                  |                |                   |
| (a) Interest, Dividends & Rent - Gross                                                                                                                |            | 1,063,514               | 213,068                    | -                           | 1,276,582        | 207,916                 | -                      | 81,732                     | 12,706          | 835          | 303,189          | 1,847,354         | 637,423            | 295,797          | 100,944        | 2,881,518         |
| (b) Profit on sale / redemption of investments                                                                                                        |            | 134,510                 | 33,374                     | -                           | 167,884          | 114                     | -                      | 218                        | -               | 1            | 333              | 1,863,654         | 882,908            | 60,511           | 32,747         | 2,859,820         |
| (c) (Loss on sale / redemption of investments)                                                                                                        |            | (272)                   | (3,105)                    | -                           | (3,377)          | (580)                   | -                      | -                          | -               | -            | (580)            | (1,465,485)       | (737,312)          | (24,873)         | (11,859)       | (2,239,529)       |
| (d) Transfer / gain on revaluation / change in fair value                                                                                             |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | -               | -            | -                | 9,734,705         | 4,330,753          | 340,899          | 130,724        | 14,537,081        |
| (e) Amortisation of premium/discount on investments                                                                                                   |            | 32,526                  | 605                        | -                           | 33,131           | 6,822                   | -                      | 10,164                     | (92)            | 3            | 16,897           | 38                | 772                | (103)            | (23)           | 684               |
| <b>Sub Total</b>                                                                                                                                      |            | <b>1,230,278</b>        | <b>243,942</b>             | <b>-</b>                    | <b>1,474,220</b> | <b>214,272</b>          | <b>-</b>               | <b>92,114</b>              | <b>12,614</b>   | <b>839</b>   | <b>319,839</b>   | <b>12,000,266</b> | <b>5,114,544</b>   | <b>672,231</b>   | <b>252,533</b> | <b>18,039,574</b> |
| Other Income - Transfer from Shareholders' Account                                                                                                    |            | -                       | -                          | -                           | -                | 5,205                   | -                      | 7,388                      | -               | -            | 12,593           | -                 | -                  | -                | -              | -                 |
| Other Income                                                                                                                                          |            | 25,780                  | 1,807                      | -                           | 27,587           | (123)                   | -                      | -                          | (16)            | 5            | (134)            | 25,493            | 220                | -                | -              | 25,713            |
| <b>TOTAL (A)</b>                                                                                                                                      |            | <b>7,568,874</b>        | <b>780,255</b>             | <b>-</b>                    | <b>8,349,129</b> | <b>987,410</b>          | <b>-</b>               | <b>535,793</b>             | <b>61,579</b>   | <b>4,818</b> | <b>1,589,600</b> | <b>25,325,617</b> | <b>9,020,470</b>   | <b>1,063,363</b> | <b>444,049</b> | <b>35,853,499</b> |
| <b>Commission</b>                                                                                                                                     |            |                         |                            |                             |                  |                         |                        |                            |                 |              |                  |                   |                    |                  |                |                   |
| First Year Commission                                                                                                                                 |            | 620,958                 | (6,566)                    | -                           | 614,392          | 23,144                  | -                      | -                          | -               | 169          | 23,313           | 709,610           | (4,141)            | -                | -              | 705,469           |
| Renewal Commission                                                                                                                                    |            | 76,443                  | 11,340                     | -                           | 87,783           | (391)                   | -                      | -                          | -               | 133          | (258)            | 110,105           | 29,158             | -                | -              | 139,263           |
| Single Commission                                                                                                                                     |            | 59                      | -                          | -                           | 59               | 1,953                   | -                      | -                          | 255             | -            | 2,208            | 2,371             | 11                 | -                | -              | 2,382             |
| Commission on Reinsurance Ceded                                                                                                                       |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | -               | -            | (78,552)         | -                 | -                  | -                | -              | (78,552)          |
| <b>Sub Total</b>                                                                                                                                      | <b>L-5</b> | <b>697,460</b>          | <b>4,774</b>               | <b>-</b>                    | <b>702,234</b>   | <b>24,706</b>           | <b>-</b>               | <b>-</b>                   | <b>255</b>      | <b>302</b>   | <b>25,263</b>    | <b>743,534</b>    | <b>25,028</b>      | <b>-</b>         | <b>-</b>       | <b>768,562</b>    |
| Operating Expenses related to Insurance Business                                                                                                      | <b>L-6</b> | 1,595,337               | 10,285                     | -                           | 1,605,622        | 214,803                 | -                      | 7,868                      | 6,557           | 2,665        | 231,893          | 1,372,410         | 99,000             | 17,331           | 916            | 1,489,657         |
| Provisions for doubtful debts                                                                                                                         |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | -                 |
| Bad debts written off                                                                                                                                 |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | -                 |
| Provisions for Tax                                                                                                                                    |            | 93,830                  | -                          | -                           | 93,830           | 2,355                   | -                      | -                          | -               | 119          | 2,474            | 5,932             | -                  | -                | -              | 5,932             |
| Provisions (other than taxation)                                                                                                                      |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | -                 |
| (a) For diminution in the value of investments (Net)                                                                                                  |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | -                 |
| (b) Others (to be specified)                                                                                                                          |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | -                 |
| <b>TOTAL (B)</b>                                                                                                                                      |            | <b>2,386,627</b>        | <b>15,059</b>              | <b>-</b>                    | <b>2,401,686</b> | <b>241,864</b>          | <b>-</b>               | <b>7,868</b>               | <b>6,812</b>    | <b>3,086</b> | <b>259,630</b>   | <b>2,121,876</b>  | <b>124,028</b>     | <b>17,331</b>    | <b>916</b>     | <b>2,264,151</b>  |
| Benefits Paid (Net)                                                                                                                                   | <b>L-7</b> | 559,767                 | 144,532                    | -                           | 704,299          | 226,348                 | -                      | 7,170                      | 8,789           | (192)        | 242,115          | 4,856,578         | 3,234,464          | 409,854          | 98,071         | 8,598,967         |
| Interim Bonuses Paid                                                                                                                                  |            | 1,725                   | 640                        | -                           | 2,365            | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | -                 |
| Terminal Bonuses Paid                                                                                                                                 |            | 15,665                  | 11,519                     | -                           | 27,184           | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | -                 |
| Change in valuation of liability against life policies in force                                                                                       |            |                         |                            |                             |                  |                         |                        |                            |                 |              |                  |                   |                    |                  |                |                   |
| (a) Gross                                                                                                                                             |            | 3,107,015               | 675,762                    | -                           | 3,782,777        | 1,532,627               | -                      | 520,755                    | 59,588          | 440          | 2,113,410        | 17,870,574        | 5,031,431          | 629,096          | 333,819        | 23,864,920        |
| (b) Amount ceded in Reinsurance                                                                                                                       |            | (834)                   | -                          | -                           | (834)            | (1,013,429)             | -                      | -                          | -               | (62)         | (1,013,491)      | 2,279             | -                  | -                | -              | 2,279             |
| (c) Amount accepted in Reinsurance                                                                                                                    |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | -                 |
| <b>TOTAL (C)</b>                                                                                                                                      |            | <b>3,683,338</b>        | <b>832,453</b>             | <b>-</b>                    | <b>4,515,791</b> | <b>745,546</b>          | <b>-</b>               | <b>527,925</b>             | <b>68,377</b>   | <b>186</b>   | <b>1,342,034</b> | <b>22,729,431</b> | <b>8,265,895</b>   | <b>1,038,950</b> | <b>431,890</b> | <b>32,466,166</b> |
| <b>SURPLUS / (DEFICIT) (D) = (A)-(B)-(C)</b>                                                                                                          |            | <b>1,498,909</b>        | <b>(67,257)</b>            | <b>-</b>                    | <b>1,431,652</b> | <b>-</b>                | <b>-</b>               | <b>-</b>                   | <b>(13,610)</b> | <b>1,546</b> | <b>(12,064)</b>  | <b>474,310</b>    | <b>630,547</b>     | <b>7,082</b>     | <b>11,243</b>  | <b>1,123,182</b>  |
| <b>APPROPRIATIONS</b>                                                                                                                                 |            |                         |                            |                             |                  |                         |                        |                            |                 |              |                  |                   |                    |                  |                |                   |
| 1. Transfer to Shareholders' Account                                                                                                                  |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | 51,168          | 2,475        | 53,643           | 690,855           | 1,147,712          | 17,837           | 11,732         | 1,868,136         |
| 2. Transfer to Other Reserves                                                                                                                         |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | -                 |
| 3. Funds for future appropriation - Provision for lapsed policies unlikely to be revived                                                              |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | -               | -            | -                | 19,622            | 93,780             | -                | -              | 113,402           |
| 4. Balance being Funds For Future Appropriations                                                                                                      |            | 1,498,909               | (67,257)                   | -                           | 1,431,652        | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | -                 |
| 5. Surplus in Revenue Account transferred to Balance Sheet adjusted against "Deficit in Revenue Account (Policyholders Account)"                      |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | -                 |
| 6. Surplus in Revenue Account transferred to Balance Sheet pending recommendation for allocation from Appointed Actuary till year end.                |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | (64,778)        | (929)        | (65,707)         | (236,167)         | (610,945)          | (10,755)         | (489)          | (858,356)         |
| 7. Transfer to Balance Sheet being "Deficit in the Revenue Account (Policyholders Account)"                                                           |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | -                 |
| <b>TOTAL (D)</b>                                                                                                                                      |            | <b>1,498,909</b>        | <b>(67,257)</b>            | <b>-</b>                    | <b>1,431,652</b> | <b>-</b>                | <b>-</b>               | <b>-</b>                   | <b>(13,610)</b> | <b>1,546</b> | <b>(12,064)</b>  | <b>474,310</b>    | <b>630,547</b>     | <b>7,082</b>     | <b>11,243</b>  | <b>1,123,182</b>  |
| <b>The total surplus as mentioned below :</b>                                                                                                         |            |                         |                            |                             |                  |                         |                        |                            |                 |              |                  |                   |                    |                  |                |                   |
| (a) Interim Bonuses Paid                                                                                                                              |            | 1,725                   | 640                        | -                           | 2,365            | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | 2,365             |
| (b) Terminal Bonuses Paid                                                                                                                             |            | 15,665                  | 11,519                     | -                           | 27,184           | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | 27,184            |
| (c) Allocation of Bonus to policyholders                                                                                                              |            | -                       | -                          | -                           | -                | -                       | -                      | -                          | -               | -            | -                | -                 | -                  | -                | -              | -                 |
| (d) Surplus / (Deficit) shown in the Revenue Account                                                                                                  |            | 1,498,909               | (67,257)                   | -                           | 1,431,652        | -                       | -                      | -                          | (13,610)        | 1,546        | (12,064)         | 474,310           | 630,547            | 7,082            | 11,243         | 1,123,182         |
| <b>(e) Total Surplus / (Deficit) :[(a)+(b)+ (c)+(d)]</b>                                                                                              |            | <b>1,516,299</b>        | <b>(55,098)</b>            | <b>-</b>                    | <b>1,461,201</b> | <b>-</b>                | <b>-</b>               | <b>-</b>                   | <b>(13,610)</b> | <b>1,546</b> | <b>(12,064)</b>  | <b>474,310</b>    | <b>630,547</b>     | <b>7,082</b>     | <b>11,243</b>  | <b>1,123,182</b>  |

## L-1-A-RA

| Name of the Insurer: HDFC Standard Life Insurance Company Ltd<br>Registration No. and Date of Registration with the IRDA: 101 dated 23rd October 2000 |            |                         |                            |                             |                   |                         |                        |                            |                |              |                  |                   |                    |                  |                |                   |
|-------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-------------------------|----------------------------|-----------------------------|-------------------|-------------------------|------------------------|----------------------------|----------------|--------------|------------------|-------------------|--------------------|------------------|----------------|-------------------|
| SEGMENTAL REVENUE ACCOUNT FOR THE HALF YEAR ENDED SEPTEMBER 30, 2012                                                                                  |            |                         |                            |                             |                   |                         |                        |                            |                |              |                  |                   |                    |                  |                |                   |
| Policyholders' Account (Technical account)                                                                                                            |            |                         |                            |                             |                   |                         |                        |                            |                |              |                  |                   |                    |                  |                |                   |
| (₹ '000)                                                                                                                                              |            |                         |                            |                             |                   |                         |                        |                            |                |              |                  |                   |                    |                  |                |                   |
| Particulars                                                                                                                                           | Schedule   | Participating Funds     |                            |                             |                   | Non Participating Funds |                        |                            |                |              | Total (B)        | Unit Linked Funds |                    |                  |                |                   |
|                                                                                                                                                       |            | Individual & Group Life | Individual & Group Pension | Pension Fund - Grp Variable | Total (A)         | Individual & Group Life | Life Fund Grp Variable | Individual & Group Pension | Annuity        | Health       |                  | Individual Life   | Individual Pension | Group Life       | Group Pension  | Total (C)         |
| <b>Premiums earned - net</b>                                                                                                                          |            |                         |                            |                             |                   |                         |                        |                            |                |              |                  |                   |                    |                  |                |                   |
| (a) First Year Premium                                                                                                                                |            | 4,598,468               | 12,924                     | -                           | 4,611,392         | 234,388                 | -                      | -                          | -              | 1,682        | 236,070          | 6,577,635         | (51,152)           | -                | -              | 6,526,483         |
| (b) Renewal Premium                                                                                                                                   |            | 6,185,132               | 834,016                    | -                           | 7,019,148         | 209,689                 | -                      | -                          | -              | 6,759        | 216,448          | 14,585,619        | 6,232,348          | -                | -              | 20,817,967        |
| (c) Single Premium                                                                                                                                    |            | 36,440                  | 1,199                      | -                           | 37,639            | 1,408,438               | -                      | 1,243,633                  | 123,830        | -            | 2,775,901        | 290,819           | 5,435              | 844,885          | 370,091        | 1,511,230         |
| <b>Premium</b>                                                                                                                                        | <b>L-4</b> | <b>10,820,040</b>       | <b>848,139</b>             | -                           | <b>11,668,179</b> | <b>1,852,515</b>        | -                      | <b>1,243,633</b>           | <b>123,830</b> | <b>8,441</b> | <b>3,228,419</b> | <b>21,454,073</b> | <b>6,186,631</b>   | <b>844,885</b>   | <b>370,091</b> | <b>28,855,680</b> |
| (d) Reinsurance ceded                                                                                                                                 |            | (15,222)                | -                          | -                           | (15,222)          | (155,398)               | -                      | -                          | -              | (1,378)      | (156,776)        | (96,516)          | -                  | -                | -              | (96,516)          |
| (e) Reinsurance accepted                                                                                                                              |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | -                 |
| <b>Sub Total</b>                                                                                                                                      |            | <b>10,804,818</b>       | <b>848,139</b>             | -                           | <b>11,652,957</b> | <b>1,697,117</b>        | -                      | <b>1,243,633</b>           | <b>123,830</b> | <b>7,063</b> | <b>3,071,643</b> | <b>21,357,557</b> | <b>6,186,631</b>   | <b>844,885</b>   | <b>370,091</b> | <b>28,759,164</b> |
| <b>Income from investments</b>                                                                                                                        |            |                         |                            |                             |                   |                         |                        |                            |                |              |                  |                   |                    |                  |                |                   |
| (a) Interest, Dividends & Rent - Gross                                                                                                                |            | 2,059,693               | 435,697                    | -                           | 2,495,390         | 396,943                 | -                      | 147,090                    | 24,110         | 1,674        | 569,817          | 3,806,293         | 1,372,107          | 586,088          | 198,978        | 5,963,466         |
| (b) Profit on sale / redemption of investments                                                                                                        |            | 209,804                 | 52,991                     | -                           | 262,795           | 2,473                   | -                      | 218                        | -              | 26           | 2,717            | 2,990,026         | 1,367,393          | 101,676          | 46,611         | 4,505,706         |
| (c) (Loss on sale / redemption of investments)                                                                                                        |            | (1,938)                 | (13,842)                   | -                           | (15,780)          | (629)                   | -                      | -                          | -              | -            | (629)            | (2,579,085)       | (1,200,078)        | (57,182)         | (25,018)       | (3,861,363)       |
| (d) Transfer / gain on revaluation / change in fair value                                                                                             |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -            | -                | 6,933,337         | 3,114,818          | 336,543          | 128,798        | 10,513,496        |
| (e) Amortisation of premium/discount on investments                                                                                                   |            | 63,809                  | 1,458                      | -                           | 65,267            | 13,676                  | -                      | 20,126                     | (159)          | 5            | 33,648           | 7,232             | 5,250              | (204)            | (51)           | 12,227            |
| <b>Sub Total</b>                                                                                                                                      |            | <b>2,331,368</b>        | <b>476,304</b>             | -                           | <b>2,807,672</b>  | <b>412,463</b>          | -                      | <b>167,434</b>             | <b>23,951</b>  | <b>1,705</b> | <b>605,553</b>   | <b>11,157,803</b> | <b>4,659,490</b>   | <b>966,921</b>   | <b>349,318</b> | <b>17,133,532</b> |
| Other Income - Transfer from Shareholders' Account                                                                                                    |            | -                       | -                          | -                           | -                 | 22,417                  | -                      | 18,655                     | -              | -            | 41,072           | -                 | -                  | -                | -              | -                 |
| Other Income                                                                                                                                          |            | 94,163                  | 2,269                      | -                           | 96,432            | 3,078                   | -                      | -                          | 43             | 12           | 3,133            | 46,262            | 2,506              | -                | -              | 48,768            |
| <b>TOTAL (A)</b>                                                                                                                                      |            | <b>13,230,349</b>       | <b>1,326,712</b>           | -                           | <b>14,557,061</b> | <b>2,135,075</b>        | -                      | <b>1,429,722</b>           | <b>147,824</b> | <b>8,780</b> | <b>3,721,401</b> | <b>32,561,622</b> | <b>10,848,627</b>  | <b>1,811,806</b> | <b>719,409</b> | <b>45,941,464</b> |
| <b>Commission</b>                                                                                                                                     |            |                         |                            |                             |                   |                         |                        |                            |                |              |                  |                   |                    |                  |                |                   |
| First Year Commission                                                                                                                                 |            | 1,054,804               | (7,204)                    | -                           | 1,047,600         | 39,643                  | -                      | -                          | -              | 233          | 39,876           | 918,767           | (1,004)            | -                | -              | 917,763           |
| Renewal Commission                                                                                                                                    |            | 219,463                 | 8,422                      | -                           | 227,885           | 13,074                  | -                      | -                          | -              | 239          | 13,313           | 97,237            | 49,076             | -                | -              | 146,313           |
| Single Commission                                                                                                                                     |            | 106                     | -                          | -                           | 106               | 3,812                   | -                      | -                          | 853            | -            | 4,665            | 6,147             | 32                 | -                | -              | 6,179             |
| Commission on Reinsurance Ceded                                                                                                                       |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -            | -                | (78,552)          | -                  | -                | -              | (78,552)          |
| <b>Sub Total</b>                                                                                                                                      | <b>L-5</b> | <b>1,274,373</b>        | <b>1,218</b>               | -                           | <b>1,275,591</b>  | <b>56,529</b>           | -                      | -                          | <b>853</b>     | <b>472</b>   | <b>57,854</b>    | <b>943,599</b>    | <b>48,104</b>      | -                | -              | <b>991,703</b>    |
| Operating Expenses related to Insurance Business                                                                                                      | <b>L-6</b> | 3,160,529               | 18,364                     | -                           | 3,178,893         | 411,640                 | -                      | 17,560                     | 18,106         | 5,287        | 452,593          | 2,525,211         | 140,979            | 29,972           | 12,510         | 2,708,672         |
| Provisions for doubtful debts                                                                                                                         |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | -                 |
| Bad debts written off                                                                                                                                 |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | -                 |
| Provisions for Tax                                                                                                                                    |            | 66,440                  | -                          | -                           | 66,440            | 2,355                   | -                      | -                          | -              | 119          | 2,474            | 62,111            | -                  | -                | -              | 62,111            |
| Provisions (other than taxation)                                                                                                                      |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | -                 |
| (a) For diminution in the value of investments (Net)                                                                                                  |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | -                 |
| (b) Others (to be specified)                                                                                                                          |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | -                 |
| <b>TOTAL (B)</b>                                                                                                                                      |            | <b>4,501,342</b>        | <b>19,582</b>              | -                           | <b>4,520,924</b>  | <b>470,524</b>          | -                      | <b>17,560</b>              | <b>18,959</b>  | <b>5,878</b> | <b>512,921</b>   | <b>3,530,921</b>  | <b>189,083</b>     | <b>29,972</b>    | <b>12,510</b>  | <b>3,762,486</b>  |
| <b>Benefits Paid (Net)</b>                                                                                                                            | <b>L-7</b> | <b>1,001,456</b>        | <b>314,859</b>             | -                           | <b>1,316,315</b>  | <b>353,731</b>          | -                      | <b>12,095</b>              | <b>17,740</b>  | <b>346</b>   | <b>383,912</b>   | <b>8,585,174</b>  | <b>5,248,755</b>   | <b>718,710</b>   | <b>196,736</b> | <b>14,749,375</b> |
| Interim Bonuses Paid                                                                                                                                  |            | 4,026                   | 2,133                      | -                           | 6,159             | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | -                 |
| Terminal Bonuses Paid                                                                                                                                 |            | 29,944                  | 21,965                     | -                           | 51,909            | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | -                 |
| Change in valuation of liability against life policies in force                                                                                       |            |                         |                            |                             |                   |                         |                        |                            |                |              |                  |                   |                    |                  |                |                   |
| (a) Gross                                                                                                                                             |            | 6,688,650               | 966,475                    | -                           | 7,655,125         | 3,183,260               | -                      | 1,400,067                  | 59,957         | (317)        | 4,642,967        | 19,095,434        | 4,186,422          | 1,045,287        | 498,431        | 24,825,574        |
| (b) Amount ceded in Reinsurance                                                                                                                       |            | (2,870)                 | -                          | -                           | (2,870)           | (1,872,440)             | -                      | -                          | -              | 398          | (1,872,042)      | 9,891             | -                  | -                | -              | 9,891             |
| (c) Amount accepted in Reinsurance                                                                                                                    |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | -                 |
| <b>TOTAL (C)</b>                                                                                                                                      |            | <b>7,721,206</b>        | <b>1,305,432</b>           | -                           | <b>9,026,638</b>  | <b>1,664,551</b>        | -                      | <b>1,412,162</b>           | <b>77,697</b>  | <b>427</b>   | <b>3,154,837</b> | <b>27,690,499</b> | <b>9,435,177</b>   | <b>1,763,997</b> | <b>695,167</b> | <b>39,584,840</b> |
| <b>SURPLUS / (DEFICIT) (D) = (A)-(B)-(C)</b>                                                                                                          |            | <b>1,007,801</b>        | <b>1,698</b>               | -                           | <b>1,009,499</b>  | -                       | -                      | -                          | <b>51,168</b>  | <b>2,475</b> | <b>53,643</b>    | <b>1,340,202</b>  | <b>1,224,367</b>   | <b>17,837</b>    | <b>11,732</b>  | <b>2,594,138</b>  |
| <b>APPROPRIATIONS</b>                                                                                                                                 |            |                         |                            |                             |                   |                         |                        |                            |                |              |                  |                   |                    |                  |                |                   |
| 1. Transfer to Shareholders' Account                                                                                                                  |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | 51,168         | 2,475        | 53,643           | 690,855           | 1,147,712          | 17,837           | 11,732         | 1,868,136         |
| 2. Transfer to Other Reserves                                                                                                                         |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | -                 |
| 3. Funds for future appropriation - Provision for lapsed policies unlikely to be revived                                                              |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -            | -                | 48,044            | 76,655             | -                | -              | 124,699           |
| 4. Balance being Funds For Future Appropriations                                                                                                      |            | 1,007,801               | 1,698                      | -                           | 1,009,499         | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | -                 |
| 5. Surplus in Revenue Account transferred to Balance Sheet adjusted against "Deficit in Revenue Account (Policyholders Account)"                      |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -            | -                | 601,303           | -                  | -                | -              | 601,303           |
| 6. Surplus in Revenue Account transferred to Balance Sheet pending recommendation for allocation from Appointed Actuary till year end.                |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | -                 |
| 7. Transfer to Balance Sheet being "Deficit in the Revenue Account (Policyholders Account)"                                                           |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | -                 |
| <b>TOTAL (D)</b>                                                                                                                                      |            | <b>1,007,801</b>        | <b>1,698</b>               | -                           | <b>1,009,499</b>  | -                       | -                      | -                          | <b>51,168</b>  | <b>2,475</b> | <b>53,643</b>    | <b>1,340,202</b>  | <b>1,224,367</b>   | <b>17,837</b>    | <b>11,732</b>  | <b>2,594,138</b>  |
| <b>The total surplus as mentioned below :</b>                                                                                                         |            |                         |                            |                             |                   |                         |                        |                            |                |              |                  |                   |                    |                  |                |                   |
| (a) Interim Bonuses Paid                                                                                                                              |            | 4,026                   | 2,133                      | -                           | 6,159             | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | 6,159             |
| (b) Terminal Bonuses Paid                                                                                                                             |            | 29,944                  | 21,965                     | -                           | 51,909            | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | 51,909            |
| (c) Allocation of Bonus to policyholders                                                                                                              |            | -                       | -                          | -                           | -                 | -                       | -                      | -                          | -              | -            | -                | -                 | -                  | -                | -              | -                 |
| (d) Surplus / (Deficit) shown in the Revenue Account                                                                                                  |            | 1,007,801               | 1,698                      | -                           | 1,009,499         | -                       | -                      | -                          | 51,168         | 2,475        | 53,643           | 1,340,202         | 1,224,367          | 17,837           | 11,732         | 2,594,138         |
| <b>(e) Total Surplus / (Deficit) : (a)+(b)+ (c)+(d)</b>                                                                                               |            | <b>1,041,771</b>        | <b>25,796</b>              | -                           | <b>1,067,567</b>  | -                       | -                      | -                          | <b>51,168</b>  | <b>2,475</b> | <b>53,643</b>    | <b>1,340,202</b>  | <b>1,224,367</b>   | <b>17,837</b>    | <b>11,732</b>  | <b>3,715,348</b>  |

**PROFIT AND LOSS ACCOUNT FOR THE HALF YEAR ENDED SEPTEMBER 30, 2013**

**Shareholders' Account (Non-technical Account)**

(₹'000)

| Particulars                                                             | Schedule | For the quarter ended<br>September 30, 2013 | For the half year ended<br>September 30, 2013 | For the quarter ended<br>September 30, 2012 | For the half year ended<br>September 30, 2012 |
|-------------------------------------------------------------------------|----------|---------------------------------------------|-----------------------------------------------|---------------------------------------------|-----------------------------------------------|
| Amounts transferred from the Policyholders' Account (Technical Account) |          | 1,585,536                                   | 4,168,578                                     | 1,921,779                                   | 1,921,779                                     |
| <b>Income From Investments</b>                                          |          |                                             |                                               |                                             |                                               |
| (a) Interest, Dividends & Rent – Gross                                  |          | 228,280                                     | 361,475                                       | 130,672                                     | 250,800                                       |
| (b) Profit on sale/redemption of investments                            |          | 64,480                                      | 120,905                                       | 79,111                                      | 93,600                                        |
| (c) (Loss on sale/ redemption of investments)                           |          | (586)                                       | (586)                                         | -                                           | -                                             |
| (d) Transfer / gain on revaluation / change in fair value               |          | -                                           | -                                             | -                                           | -                                             |
| (e) Amortisation of (premium)/discount on investments                   |          | (1,037)                                     | (2,377)                                       | (725)                                       | (1,302)                                       |
| Other Income                                                            |          | -                                           | 1                                             | 1                                           | 2                                             |
| <b>TOTAL (A)</b>                                                        |          | <b>1,876,673</b>                            | <b>4,647,996</b>                              | <b>2,130,838</b>                            | <b>2,264,879</b>                              |
| Expenses other than those directly related to the insurance business    |          | 78,303                                      | 84,188                                        | 36,073                                      | 51,260                                        |
| Bad debts written off                                                   |          | -                                           | -                                             | -                                           | -                                             |
| Provisions (Other than taxation)                                        |          |                                             |                                               |                                             |                                               |
| (a) For diminution in the value of investments (Net)                    |          | 8,647                                       | 8,647                                         | -                                           | -                                             |
| (b) Provision for doubtful debts                                        |          | -                                           | -                                             | -                                           | -                                             |
| (c) Others                                                              |          | -                                           | -                                             | -                                           | -                                             |
| Contribution to the Policyholders Fund                                  |          | 292,786                                     | 313,799                                       | 12,593                                      | 41,072                                        |
| <b>TOTAL (B)</b>                                                        |          | <b>379,736</b>                              | <b>406,634</b>                                | <b>48,666</b>                               | <b>92,332</b>                                 |
| Profit/ (Loss) before tax                                               |          | 1,496,937                                   | 4,241,362                                     | 2,082,172                                   | 2,172,547                                     |
| Provision for Taxation                                                  |          | (11,039)                                    | 5,981                                         | 4,260                                       | 9,482                                         |
| Profit / (Loss) after tax                                               |          | 1,507,976                                   | 4,235,381                                     | 2,077,912                                   | 2,163,065                                     |
| <b>APPROPRIATIONS</b>                                                   |          |                                             |                                               |                                             |                                               |
| (a) Balance at the beginning of the period                              |          | (5,702,637)                                 | (8,430,042)                                   | (12,859,680)                                | (12,944,833)                                  |
| (b) Interim dividends paid during the period                            |          | -                                           | -                                             | -                                           | -                                             |
| (c) Proposed final dividend                                             |          | -                                           | -                                             | -                                           | -                                             |
| (d) Dividend distribution tax                                           |          | -                                           | -                                             | -                                           | -                                             |
| (e) Transfer to reserves/ other accounts                                |          | -                                           | -                                             | -                                           | -                                             |
| <b>Profit / (Loss) carried forward to the Balance Sheet</b>             |          | <b>(4,194,661)</b>                          | <b>(4,194,661)</b>                            | <b>(10,781,768)</b>                         | <b>(10,781,768)</b>                           |
| Earnings Per Share - Basic/Diluted (₹)                                  |          | 0.76                                        | 2.12                                          | 1.04                                        | 1.08                                          |
| Nominal value per equity share (₹)                                      |          | 10.00                                       | 10.00                                         | 10.00                                       | 10.00                                         |

## BALANCE SHEET AS AT SEPTEMBER 30, 2013

(₹'000)

| Particulars                                                                           | Schedule | As at<br>September 30, 2013         | As at<br>September 30, 2012         |
|---------------------------------------------------------------------------------------|----------|-------------------------------------|-------------------------------------|
| <b>SOURCES OF FUNDS</b>                                                               |          |                                     |                                     |
| SHAREHOLDERS' FUNDS:                                                                  |          |                                     |                                     |
| Share Capital                                                                         | L-8, L-9 | 19,948,801                          | 19,948,801                          |
| Reserve and Surplus                                                                   | L-10     | 2,159,403                           | 2,199,210                           |
| Credit/[Debit] Fair Value Change Account                                              |          | (175,249)                           | (28,998)                            |
| <b>Sub-Total</b>                                                                      |          | <b>21,932,955</b>                   | <b>22,119,013</b>                   |
| BORROWINGS                                                                            | L-11     | -                                   | -                                   |
| POLICYHOLDERS' FUNDS:                                                                 |          |                                     |                                     |
| Credit/[Debit] Fair Value Change Account                                              |          | (1,716,141)                         | 40,294                              |
| Policy Liabilities                                                                    |          | 117,145,795                         | 83,642,622                          |
| Insurance Reserves                                                                    |          | -                                   | -                                   |
| Provision For Linked Liabilities                                                      |          | 285,487,280                         | 245,571,621                         |
| Add: Fair Value change                                                                |          | (10,119,359)                        | 14,954,270                          |
| <b>Provision For Linked Liabilities</b>                                               |          | <b>275,367,921</b>                  | <b>260,525,891</b>                  |
| Funds for discontinued policies                                                       |          |                                     |                                     |
| i) Discontinued on account of non-payment of premium                                  |          | 8,673,377                           | 2,621,682                           |
| ii) Others                                                                            |          | 90,620                              | 24,317                              |
| <b>Total Provision for Linked &amp; Discontinued Policyholders Liabilities</b>        |          | <b>284,131,918</b>                  | <b>263,171,890</b>                  |
| <b>Sub-Total</b>                                                                      |          | <b>399,561,572</b>                  | <b>346,854,806</b>                  |
| Funds for Future Appropriations                                                       |          | 3,813,829                           | 2,260,504                           |
| Funds for Future Appropriation - Provision for lapsed policies unlikely to be revived |          | 1,313,340                           | 3,477,166                           |
| <b>TOTAL</b>                                                                          |          | <b>426,621,696</b>                  | <b>374,711,489</b>                  |
| <b>APPLICATION OF FUNDS</b>                                                           |          |                                     |                                     |
| INVESTMENTS                                                                           |          |                                     |                                     |
| - Shareholders'                                                                       | L-12     | 12,419,480                          | 8,720,916                           |
| - Policyholders'                                                                      | L-13     | 124,925,508                         | 95,458,085                          |
| Assets held to cover Linked Liabilities                                               | L-14     | 284,131,918                         | 263,171,890                         |
| LOANS                                                                                 | L-15     | 865,567                             | 294,314                             |
| FIXED ASSETS                                                                          | L-16     | 3,518,707                           | 2,825,631                           |
| CURRENT ASSETS                                                                        |          |                                     |                                     |
| Cash and Bank Balances                                                                | L-17     | 1,193,227                           | 749,277                             |
| Advances and Other Assets                                                             | L-18     | 7,614,907                           | 5,700,030                           |
| <b>Sub-Total (A)</b>                                                                  |          | <b>8,808,134</b>                    | <b>6,449,307</b>                    |
| CURRENT LIABILITIES                                                                   | L-19     | 12,023,180                          | 12,799,295                          |
| PROVISIONS                                                                            | L-20     | 219,277                             | 191,127                             |
| <b>Sub-Total (B)</b>                                                                  |          | <b>12,242,457</b>                   | <b>12,990,422</b>                   |
| <b>NET CURRENT ASSETS (C) = (A - B)</b>                                               |          | <b>(3,434,323)</b>                  | <b>(6,541,115)</b>                  |
| MISCELLANEOUS EXPENDITURE<br>(to the extent not written off or adjusted)              | L-21     | -                                   | -                                   |
| DEBIT BALANCE IN PROFIT & LOSS ACCOUNT (Shareholders' Account)                        |          | 4,194,661                           | 10,781,768                          |
| DEFICIT IN THE REVENUE ACCOUNT (Policyholders' Account)                               |          | 178                                 | -                                   |
| <b>TOTAL</b>                                                                          |          | <b>426,621,696</b>                  | <b>374,711,489</b>                  |
| <b>CONTINGENT LIABILITIES</b>                                                         |          |                                     |                                     |
| <b>Particulars</b>                                                                    |          | <b>As at<br/>September 30, 2013</b> | <b>As at<br/>September 30, 2012</b> |
| 1) Partly paid-up investments                                                         |          | -                                   | -                                   |
| 2) Claims, other than against policies, not acknowledged as debts by the company      |          | 11,840                              | 13,345                              |
| 3) Underwriting commitments outstanding                                               |          | -                                   | -                                   |
| 4) Guarantees given by or on behalf of the Company                                    |          | 969                                 | 830                                 |
| 5) Statutory demands/ liabilities in dispute, not provided for                        |          | 1,415,550                           | 2,596,470                           |
| 6) Reinsurance obligations to the extent not provided for in the accounts             |          | -                                   | -                                   |
| 7) Others                                                                             |          | -                                   | -                                   |
| <b>TOTAL</b>                                                                          |          | <b>1,428,359</b>                    | <b>2,610,645</b>                    |

(₹'000)

|   | Particulars                                  | For the quarter ended<br>September 30, 2013 | For the half year ended<br>September 30, 2013 | For the quarter ended<br>September 30, 2012 | For the half year ended<br>September 30, 2012 |
|---|----------------------------------------------|---------------------------------------------|-----------------------------------------------|---------------------------------------------|-----------------------------------------------|
| 1 | First year Premiums                          | 5,449,597                                   | 8,604,993                                     | 7,047,923                                   | 11,373,945                                    |
| 2 | Renewal Premiums                             | 18,976,833                                  | 32,432,869                                    | 17,089,679                                  | 28,053,563                                    |
| 3 | Single Premiums                              | 4,609,481                                   | 7,309,388                                     | 1,899,033                                   | 4,324,770                                     |
|   | <b>Total Premiums</b>                        | <b>29,035,911</b>                           | <b>48,347,250</b>                             | <b>26,036,635</b>                           | <b>43,752,278</b>                             |
|   | <b>Premium Income from Business Written:</b> |                                             |                                               |                                             |                                               |
|   | In India                                     | 29,035,911                                  | 48,347,250                                    | 26,036,635                                  | 43,752,278                                    |
|   | Outside India                                | -                                           | -                                             | -                                           | -                                             |
|   | <b>Total Premiums</b>                        | <b>29,035,911</b>                           | <b>48,347,250</b>                             | <b>26,036,635</b>                           | <b>43,752,278</b>                             |

| (₹'000)                                                                           |                                             |                                               |                                             |                                               |
|-----------------------------------------------------------------------------------|---------------------------------------------|-----------------------------------------------|---------------------------------------------|-----------------------------------------------|
| Particulars                                                                       | For the quarter ended<br>September 30, 2013 | For the half year ended<br>September 30, 2013 | For the quarter ended<br>September 30, 2012 | For the half year ended<br>September 30, 2012 |
| Commission Paid                                                                   |                                             |                                               |                                             |                                               |
| Direct - First year Premiums                                                      | 931,811                                     | 1,494,276                                     | 1,343,174                                   | 2,005,239                                     |
| - Renewal Premiums                                                                | 247,226                                     | 432,052                                       | 226,788                                     | 387,511                                       |
| - Single Premiums                                                                 | 9,502                                       | 20,957                                        | 4,649                                       | 10,950                                        |
| Add : Commission on Re-insurance Accepted                                         | -                                           | -                                             | -                                           | -                                             |
| Less: Commission on Re-insurance Ceded                                            | (44,083)                                    | (44,083)                                      | (78,552)                                    | (78,552)                                      |
| <b>Net Commission</b>                                                             | <b>1,144,456</b>                            | <b>1,903,202</b>                              | <b>1,496,059</b>                            | <b>2,325,148</b>                              |
| <b>Break up of the Commission expenses (Gross) incurred to procure business :</b> |                                             |                                               |                                             |                                               |
| Agents                                                                            | 263,200                                     | 459,537                                       | 331,563                                     | 631,951                                       |
| Brokers                                                                           | 110,065                                     | 207,531                                       | 139,979                                     | 169,813                                       |
| Corporate Agency                                                                  | 815,193                                     | 1,279,821                                     | 1,103,069                                   | 1,601,936                                     |
| Referral                                                                          | 81                                          | 396                                           | -                                           | -                                             |
| Others                                                                            | -                                           | -                                             | -                                           | -                                             |
| <b>Total</b>                                                                      | <b>1,188,539</b>                            | <b>1,947,285</b>                              | <b>1,574,611</b>                            | <b>2,403,700</b>                              |

HDFC Standard Life Insurance Company Limited

FORM L-6-OPERATING EXPENSES SCHEDULE

| (₹'000)      |                                                                              |                                             |                                               |                                             |                                               |
|--------------|------------------------------------------------------------------------------|---------------------------------------------|-----------------------------------------------|---------------------------------------------|-----------------------------------------------|
|              | Particulars                                                                  | For the quarter ended<br>September 30, 2013 | For the half year ended<br>September 30, 2013 | For the quarter ended<br>September 30, 2012 | For the half year ended<br>September 30, 2012 |
| 1            | Employees' remuneration & welfare benefits                                   | 1,658,384                                   | 3,023,222                                     | 1,615,650                                   | 3,057,467                                     |
| 2            | Travel, conveyance and vehicle running expenses                              | 44,739                                      | 80,705                                        | 47,648                                      | 89,060                                        |
| 3            | Training expenses                                                            | 18,191                                      | 61,532                                        | 90,121                                      | 165,871                                       |
| 4            | Rents, rates & taxes                                                         | 170,820                                     | 332,729                                       | 162,733                                     | 341,942                                       |
| 5            | Repairs                                                                      | 1,744                                       | 10,765                                        | 17,629                                      | 22,948                                        |
| 6            | Printing & stationery                                                        | 19,360                                      | 39,669                                        | 35,646                                      | 57,992                                        |
| 7            | Communication expenses                                                       | 61,883                                      | 114,681                                       | 65,516                                      | 109,354                                       |
| 8            | Legal & professional charges                                                 | 199,635                                     | 417,301                                       | 187,599                                     | 468,654                                       |
| 9            | Medical fees                                                                 | 20,000                                      | 34,103                                        | 28,066                                      | 52,698                                        |
| 10           | Auditors' fees, expenses etc                                                 |                                             |                                               |                                             |                                               |
|              | a) as auditor                                                                | 726                                         | 2,926                                         | 3,163                                       | 4,033                                         |
|              | b) as adviser or in any other capacity, in respect of                        |                                             |                                               |                                             |                                               |
|              | (i) Taxation matters                                                         | 200                                         | 200.00                                        | -                                           | -                                             |
|              | (ii) Insurance matters                                                       | -                                           | -                                             | -                                           | -                                             |
|              | (iii) Management services; and                                               | -                                           | -                                             | -                                           | -                                             |
|              | c) in any other capacity                                                     | (49)                                        | 135                                           | -                                           | -                                             |
| 11           | Advertisement and publicity                                                  | 18,047                                      | 62,577                                        | 103,611                                     | 191,785                                       |
| 12           | Interest & Bank Charges                                                      | 25,974                                      | 47,089                                        | 14,723                                      | 29,304                                        |
| 13           | Others                                                                       |                                             |                                               |                                             |                                               |
|              | (a) Computer Expenses                                                        | 92,065                                      | 178,907                                       | 84,891                                      | 154,890                                       |
|              | (b) General Office & Other Expenses                                          | 185,002                                     | 345,232                                       | 120,719                                     | 334,958                                       |
|              | (c) Business Development Expenses                                            | 333,830                                     | 603,296                                       | 357,892                                     | 483,504                                       |
|              | (i) Depreciation on assets owned by policyholders                            | 96,250                                      | 182,797                                       | 80,998                                      | 173,164                                       |
|              |                                                                              | 401                                         | 802                                           | 401                                         | 802                                           |
|              | (ii) Reimbursement of depreciation of assets for use of Shareholders' Assets |                                             |                                               |                                             |                                               |
| 14           | Service Tax                                                                  | 323,433                                     | 634,568                                       | 310,166                                     | 601,732                                       |
| <b>TOTAL</b> |                                                                              | <b>3,270,635</b>                            | <b>6,173,236</b>                              | <b>3,327,172</b>                            | <b>6,340,158</b>                              |

## HDFC Standard Life Insurance Company Limited

## FORM L-7- BENEFITS PAID [NET]

| (₹'000)                             |                                             |                                               |                                             |                                               |
|-------------------------------------|---------------------------------------------|-----------------------------------------------|---------------------------------------------|-----------------------------------------------|
| Particulars                         | For the quarter ended<br>September 30, 2013 | For the half year ended<br>September 30, 2013 | For the quarter ended<br>September 30, 2012 | For the half year ended<br>September 30, 2012 |
| 1. Insurance Claims                 |                                             |                                               |                                             |                                               |
| (a) Claims by Death,                | 563,879                                     | 1,162,561                                     | 500,214                                     | 886,525                                       |
| (b) Claims by Maturity,             | 396,012                                     | 731,170                                       | 212,267                                     | 338,161                                       |
| (c) Annuities / Pensions in payment | 14,617                                      | 30,938                                        | 8,789                                       | 17,740                                        |
| (d) Other benefits                  |                                             |                                               |                                             |                                               |
| (i) Money back payment              | 73,641                                      | 131,743                                       | 51,534                                      | 92,834                                        |
| (ii) Vesting of Pension policy      | 53,208                                      | 155,248                                       | 53,479                                      | 101,364                                       |
| (iii) Surrenders / Lapsation        | 6,901,782                                   | 16,776,066                                    | 7,910,013                                   | 13,662,292                                    |
| (iv) Critical Illness               | 2,863                                       | 7,434                                         | 7,542                                       | 16,773                                        |
| (V) Withdrawals                     | 1,540,115                                   | 2,778,889                                     | 905,585                                     | 1,461,789                                     |
| <b>Sub Total (A)</b>                | <b>9,546,117</b>                            | <b>21,774,049</b>                             | <b>9,649,423</b>                            | <b>16,577,478</b>                             |
| 2. (Amount ceded in reinsurance):   |                                             |                                               |                                             |                                               |
| (a) Claims by Death,                | (62,074)                                    | (119,508)                                     | (98,062)                                    | (115,415)                                     |
| (b) Claims by Maturity,             | -                                           | -                                             | -                                           | -                                             |
| (c) Annuities/Pension payment,      | -                                           | -                                             | -                                           | -                                             |
| (d) Other benefits                  |                                             |                                               |                                             |                                               |
| (i) Critical Illness                | 1,987                                       | 3,356                                         | (5,980)                                     | (12,461)                                      |
| <b>Sub Total (B)</b>                | <b>(60,087)</b>                             | <b>(116,152)</b>                              | <b>(104,042)</b>                            | <b>(127,876)</b>                              |
| 3. Amount accepted in reinsurance:  |                                             |                                               |                                             |                                               |
| (a) Claims by Death,                | -                                           | -                                             | -                                           | -                                             |
| (b) Claims by Maturity,             | -                                           | -                                             | -                                           | -                                             |
| (c) Annuities/Pension payment,      | -                                           | -                                             | -                                           | -                                             |
| (d) Other benefits                  |                                             |                                               |                                             |                                               |
| (i) Critical Illness                | -                                           | -                                             | -                                           | -                                             |
| <b>Sub Total (C)</b>                | <b>-</b>                                    | <b>-</b>                                      | <b>-</b>                                    | <b>-</b>                                      |
| <b>TOTAL</b>                        | <b>9,486,030</b>                            | <b>21,657,897</b>                             | <b>9,545,381</b>                            | <b>16,449,602</b>                             |

## Notes:

(a) Claims include specific claims settlement costs, wherever applicable.

(b) Legal, other fees and expenses also form part of the claims cost, wherever applicable.

**HDFC Standard Life Insurance Company Limited**

**FORM L-8-SHARE CAPITAL SCHEDULE**

(₹'000)

|   | Particulars                                                                             | As at<br>September 30, 2013 | As at<br>September 30, 2012 |
|---|-----------------------------------------------------------------------------------------|-----------------------------|-----------------------------|
| 1 | Authorised Capital<br>Equity Shares of ₹ 10 each                                        | 30,000,000                  | 30,000,000                  |
| 2 | Issued Capital<br>Equity Shares of ₹ 10 each                                            | 19,948,801                  | 19,948,801                  |
| 3 | Subscribed Capital<br>Equity Shares of ₹ 10 each                                        | 19,948,801                  | 19,948,801                  |
| 4 | Called-up Capital<br>Equity Shares of ₹ 10 each                                         | 19,948,801                  | 19,948,801                  |
|   | Less : Calls unpaid                                                                     | -                           | -                           |
|   | Add : Shares forfeited (Amount originally paid up)                                      | -                           | -                           |
|   | Less : Par value of Equity Shares bought back                                           | -                           | -                           |
|   | Less : Preliminary Expenses                                                             | -                           | -                           |
|   | Expenses including commission or<br>brokerage on underwriting or subscription of shares | -                           | -                           |
|   | <b>TOTAL</b>                                                                            | <b>19,948,801</b>           | <b>19,948,801</b>           |

**Notes:**

Of the above, Share Capital amounting to ₹ 14,437,338 thousands (Previous year : ₹ 14,437,338 thousands) is held by Housing Development Finance Corporation Limited, the holding company.

**HDFC Standard Life Insurance Company Limited**

**FORM L-9-PATTERN OF SHAREHOLDING SCHEDULE**  
**[As certified by the Management]**

| Shareholder                | As at<br>September 30, 2013 |                | As at<br>September 30, 2012 |                |
|----------------------------|-----------------------------|----------------|-----------------------------|----------------|
|                            | Number of Shares            | % of Holding   | Number of Shares            | % of Holding   |
| Promoters                  |                             |                |                             |                |
| - Indian / Holding Company | 1,443,733,842               | 72.37%         | 1,443,733,842               | 72.37%         |
| - Foreign                  | 518,668,824                 | 26.00%         | 518,668,824                 | 26.00%         |
| Others - Domestic          | 32,477,430                  | 1.63%          | 32,477,430                  | 1.63%          |
| <b>Total</b>               | <b>1,994,880,096</b>        | <b>100.00%</b> | <b>1,994,880,096</b>        | <b>100.00%</b> |

HDFC Standard Life Insurance Company Limited

FORM L-10-RESERVES AND SURPLUS SCHEDULE

(₹'000)

| Particulars  |                                                        | As at<br>September 30, 2013 |                  | As at<br>September 30, 2012 |                  |
|--------------|--------------------------------------------------------|-----------------------------|------------------|-----------------------------|------------------|
| 1            | Capital Reserve                                        |                             | -                |                             | -                |
| 2            | Capital Redemption Reserve                             |                             | -                |                             | -                |
| 3            | Share Premium                                          |                             |                  |                             |                  |
|              | Opening Balance                                        | 1,654,372                   |                  | 1,654,372                   |                  |
|              | Add: Additions during the year                         | -                           |                  | -                           |                  |
|              | Less: Utilised during the year                         | -                           | 1,654,372        | -                           | 1,654,372        |
| 4            | Revaluation Reserve                                    |                             |                  |                             |                  |
|              | Opening Balance                                        | 542,673                     |                  | 547,004                     |                  |
|              | Add: Additions during the year                         | -                           |                  | -                           |                  |
|              | Less: Adjustments during the year                      | (37,642)                    | 505,031          | (2,166)                     | 544,838          |
| 5            | General Reserves                                       |                             | -                |                             | -                |
|              | Less: Debit balance in Profit and Loss Account, if any |                             | -                |                             | -                |
|              | Less: Amount utilized for Buy-back                     |                             | -                |                             | -                |
| 6            | Catastrophe Reserve                                    |                             | -                |                             | -                |
| 7            | Other Reserves                                         |                             | -                |                             | -                |
| 8            | Balance of profit in Profit and Loss Account           |                             | -                |                             | -                |
| <b>TOTAL</b> |                                                        |                             | <b>2,159,403</b> |                             | <b>2,199,210</b> |

**HDFC Standard Life Insurance Company Limited**

**FORM L-11-BORROWINGS SCHEDULE**

|   |                        | (₹'000)                     |                             |
|---|------------------------|-----------------------------|-----------------------------|
|   | Particulars            | As at<br>September 30, 2013 | As at<br>September 30, 2012 |
| 1 | Debentures/ Bonds      | -                           | -                           |
| 2 | Banks                  | -                           | -                           |
| 3 | Financial Institutions | -                           | -                           |
| 4 | Others                 | -                           | -                           |
|   | <b>TOTAL</b>           | -                           | -                           |

## FORM L-12-INVESTMENTS SHAREHOLDERS SCHEDULE

|   |                                                                                | (₹'000)                     |                             |
|---|--------------------------------------------------------------------------------|-----------------------------|-----------------------------|
|   | Particulars                                                                    | As at<br>September 30, 2013 | As at<br>September 30, 2012 |
|   | <b>LONG TERM INVESTMENTS</b>                                                   |                             |                             |
| 1 | Government securities and Government guaranteed bonds including Treasury Bills | 2,331,282                   | 2,332,113                   |
| 2 | Other Approved Securities                                                      | 149,576                     | 149,280                     |
| 3 | Other Investments                                                              |                             |                             |
|   | (a) Shares                                                                     |                             |                             |
|   | (aa) Equity                                                                    | 462,839                     | 555,184                     |
|   | (bb) Preference                                                                | -                           | -                           |
|   | (b) Mutual Funds                                                               | -                           | -                           |
|   | (c) Derivative Instruments                                                     | -                           | -                           |
|   | (d) Debentures/ Bonds                                                          | 861,572                     | 557,137                     |
|   | (e) Subsidiaries                                                               | 280,000                     | 1,500                       |
|   | (f) Fixed Deposit                                                              | -                           | -                           |
|   | (g) Investment Properties-Real Estate                                          | -                           | 413,721                     |
| 4 | Investments in Infrastructure and Social Sector                                | 431,856                     | 495,444                     |
| 5 | Other than Approved Investments                                                | 387,436                     | 369,810                     |
|   | <b>Sub Total (A)</b>                                                           | <b>4,904,561</b>            | <b>4,874,189</b>            |
|   | <b>SHORT TERM INVESTMENTS</b>                                                  |                             |                             |
| 1 | Government securities and Government guaranteed bonds including Treasury Bills | 1,973,483                   | 241,857                     |
| 2 | Other Approved Securities                                                      | -                           | -                           |
| 3 | Other Investments                                                              | -                           | -                           |
|   | (a) Shares                                                                     |                             |                             |
|   | (aa) Equity                                                                    | -                           | -                           |
|   | (bb) Preference                                                                | -                           | -                           |
|   | (b) Mutual Funds                                                               | -                           | 2,000,483                   |
|   | (c) Derivative Instruments                                                     | -                           | -                           |
|   | (d) Debentures/ Bonds                                                          | 400,000                     | -                           |
|   | (e) Other Securities                                                           |                             |                             |
|   | (aa) Certificate of Deposit                                                    | 3,661,387                   | 967,110                     |
|   | (bb) Fixed Deposit                                                             | 500,000                     | -                           |
|   | (cc) CBLO/ Repo Investments                                                    | 613,008                     | 536,703                     |
|   | (f) Subsidiaries                                                               | -                           | -                           |
|   | (g) Investment Properties-Real Estate                                          | -                           | -                           |
| 4 | Investments in Infrastructure and Social Sector                                | 367,041                     | 100,574                     |
| 5 | Other than Approved Investments                                                | -                           | -                           |
|   | <b>Sub Total (B)</b>                                                           | <b>7,514,919</b>            | <b>3,846,727</b>            |
|   | <b>TOTAL (A+B)</b>                                                             | <b>12,419,480</b>           | <b>8,720,916</b>            |

**HDFC Standard Life Insurance Company Limited**

**FORM L-13-INVESTMENTS POLICYHOLDERS SCHEDULE**

|   |                                                                                | (₹'000)                     |                             |
|---|--------------------------------------------------------------------------------|-----------------------------|-----------------------------|
|   | Particulars                                                                    | As at<br>September 30, 2013 | As at<br>September 30, 2012 |
|   | <b>LONG TERM INVESTMENTS</b>                                                   |                             |                             |
| 1 | Government securities and Government guaranteed bonds including Treasury Bills | 43,851,369                  | 30,935,268                  |
| 2 | Other Approved Securities                                                      | 11,407,460                  | 8,294,521                   |
| 3 | Other Investments                                                              |                             |                             |
|   | (a) Shares                                                                     |                             |                             |
|   | (aa) Equity                                                                    | 6,483,584                   | 5,791,392                   |
|   | (bb) Preference                                                                | -                           | -                           |
|   | (b) Mutual Funds                                                               | -                           | -                           |
|   | (c) Derivative Instruments                                                     | -                           | -                           |
|   | (d) Debentures/ Bonds                                                          | 14,988,540                  | 11,070,305                  |
|   | (e) Other Securities                                                           |                             |                             |
|   | (aa) Fixed Deposit                                                             | 1,500,000                   | 1,050,000                   |
|   | (bb) Deep Discount Bonds                                                       | 511,862                     | -                           |
|   | (f) Subsidiaries                                                               | -                           | -                           |
|   | (g) Investment Properties-Real Estate                                          | -                           | -                           |
| 4 | Investments in Infrastructure and Social Sector                                | 23,836,662                  | 18,364,616                  |
| 5 | Other than Approved Investments                                                | 2,459,028                   | 2,199,658                   |
| 6 | Provision for diminution in the value of investments                           | (20,000)                    | -                           |
|   | <b>Sub Total (A)</b>                                                           | <b>105,018,505</b>          | <b>77,705,760</b>           |
|   | <b>SHORT TERM INVESTMENTS</b>                                                  |                             |                             |
| 1 | Government securities and Government guaranteed bonds including Treasury Bills | 8,485,112                   | 9,337,266                   |
| 2 | Other Approved Securities                                                      | -                           | -                           |
| 3 | Other Investments                                                              |                             |                             |
|   | (a) Shares                                                                     |                             |                             |
|   | (aa) Equity                                                                    | -                           | -                           |
|   | (bb) Preference                                                                | -                           | -                           |
|   | (b) Mutual Funds                                                               | 401,989                     | 700,170                     |
|   | (c) Derivative Instruments                                                     | -                           | -                           |
|   | (d) Debentures/ Bonds                                                          | 2,448,537                   | 584,194                     |
|   | (e) Other Securities                                                           |                             |                             |
|   | (aa) Commercial Paper                                                          | -                           | -                           |
|   | (bb) Certificate of Deposit                                                    | 464,466                     | 596,195                     |
|   | (cc) Fixed Deposit                                                             | 3,160,166                   | 1,630,800                   |
|   | (dd) Deep Discount Bonds                                                       | 190,441                     | 274,532                     |
|   | (ee) CBLO/Repo Investments                                                     | 3,464,734                   | 3,633,870                   |
|   | (f) Subsidiaries                                                               | -                           | -                           |
|   | (g) Investment Properties-Real Estate                                          | -                           | -                           |
| 4 | Investments in Infrastructure and Social Sector                                | 528,832                     | 995,297                     |
| 5 | Other than Approved Investments                                                | 762,726                     | -                           |
|   | <b>Sub Total (B)</b>                                                           | <b>19,907,003</b>           | <b>17,752,325</b>           |
|   | <b>TOTAL</b>                                                                   | <b>124,925,508</b>          | <b>95,458,085</b>           |

## HDFC Standard Life Insurance Company Limited

## FORM L-14-ASSETS HELD TO COVER LINKED LIABILITIES SCHEDULE

|                                                                                  |  | (₹'000)                     |                             |
|----------------------------------------------------------------------------------|--|-----------------------------|-----------------------------|
| Particulars                                                                      |  | As at<br>September 30, 2013 | As at<br>September 30, 2012 |
| <b>LONG TERM INVESTMENTS</b>                                                     |  |                             |                             |
| 1 Government securities and Government guaranteed bonds including Treasury Bills |  | 38,681,370                  | 21,743,962                  |
| 2 Other Approved Securities                                                      |  | 652,213                     | 1,314,613                   |
| 3 Other Investments                                                              |  |                             |                             |
| (a) Shares                                                                       |  |                             |                             |
| (aa) Equity                                                                      |  | 144,764,655                 | 149,392,683                 |
| (bb) Preference                                                                  |  | -                           | -                           |
| (b) Mutual Funds                                                                 |  | -                           | -                           |
| (c) Derivative Instruments                                                       |  | -                           | -                           |
| (d) Debentures/ Bonds                                                            |  | 20,845,162                  | 9,926,871                   |
| (e) Other Securities                                                             |  |                             |                             |
| (aa) Fixed Deposit                                                               |  | 250,000                     | 250,000                     |
| (bb) Deep Discount Bonds                                                         |  | 2,049,383                   | 512,203                     |
| (f) Subsidiaries                                                                 |  | -                           | -                           |
| (g) Investment Properties-Real Estate                                            |  | -                           | -                           |
| 4 Investments in Infrastructure and Social Sector                                |  | 36,069,533                  | 42,821,588                  |
| 5 Other than Approved Investments                                                |  | 11,353,271                  | 12,265,424                  |
| <b>Sub Total (A)</b>                                                             |  | <b>254,665,587</b>          | <b>238,227,344</b>          |
| <b>SHORT TERM INVESTMENTS</b>                                                    |  |                             |                             |
| 1 Government securities and Government guaranteed bonds including Treasury Bills |  | 5,427,782                   | 1,001,135                   |
| 2 Other Approved Securities                                                      |  | -                           | -                           |
| 3 Other Investments                                                              |  |                             |                             |
| (a) Shares                                                                       |  |                             |                             |
| (aa) Equity                                                                      |  | -                           | -                           |
| (bb) Preference                                                                  |  | -                           | -                           |
| (b) Mutual Funds                                                                 |  | -                           | -                           |
| (c) Derivative Instruments                                                       |  | -                           | -                           |
| (d) Debentures/ Bonds                                                            |  | 1,540,294                   | 773,606                     |
| (e) Other Securities                                                             |  |                             |                             |
| (aa) Fixed Deposit                                                               |  | 1,670,000                   | 1,270,000                   |
| (bb) Deep Discount Bonds                                                         |  | 456,363                     | 144,749                     |
| (cc) Commercial Paper                                                            |  | 7,913,913                   | 11,767,632                  |
| (dd) Certificate of Deposit                                                      |  | 555,048                     | 237,631                     |
| (ee) Repo Investments                                                            |  | 6,208,568                   | 2,974,808                   |
| 4 Investments in Infrastructure and Social Sector                                |  | 1,043,978                   | 3,152,749                   |
| 5 Other than Approved Investments                                                |  | -                           | 311,202                     |
| <b>Sub Total (B)</b>                                                             |  | <b>24,815,946</b>           | <b>21,633,512</b>           |
| <b>OTHER ASSETS</b>                                                              |  |                             |                             |
| 1 Interest Accrued and Dividend Receivable                                       |  | 3,523,052                   | 2,718,869                   |
| 2 Other Liabilities (net)                                                        |  | (93,250)                    | (259,824)                   |
| 3 Other - Receivable                                                             |  | 1,025,085                   | 74,035                      |
| 4 Investment Sold Awaiting Settlement                                            |  | 502,350                     | 1,750,989                   |
| 5 Investment Purchased Awaiting Settlement                                       |  | (306,925)                   | (973,034)                   |
| 6 Investment application - Pending Allotment                                     |  | 73                          | -                           |
| <b>Sub Total (C)</b>                                                             |  | <b>4,650,385</b>            | <b>3,311,034</b>            |
| <b>TOTAL (A+B+C)</b>                                                             |  | <b>284,131,918</b>          | <b>263,171,890</b>          |

HDFC Standard Life Insurance Company Limited

FORM L-15-LOANS SCHEDULE

|          |                                                   | (₹'000)                     |                             |
|----------|---------------------------------------------------|-----------------------------|-----------------------------|
|          | Particulars                                       | As at<br>September 30, 2013 | As at<br>September 30, 2012 |
| <b>1</b> | <b>SECURITY-WISE CLASSIFICATION</b>               |                             |                             |
|          | <i>Secured</i>                                    |                             |                             |
|          | (a) On mortgage of property                       |                             |                             |
|          | (aa) In India                                     | 590,571                     | 79                          |
|          | (bb) Outside India                                | -                           | -                           |
|          | (b) On Shares, Bonds, Government Securities, etc. | -                           | -                           |
|          | (c) Loans against policies                        | 47,750                      | 39,884                      |
|          | (d) Others                                        | -                           | -                           |
|          | Unsecured                                         | 227,246                     | 254,351                     |
|          | <b>TOTAL</b>                                      | <b>865,567</b>              | <b>294,314</b>              |
| <b>2</b> | <b>BORROWER-WISE CLASSIFICATION</b>               |                             |                             |
|          | (a) Central and State Governments                 | -                           | -                           |
|          | (b) Banks and Financial Institutions              | -                           | -                           |
|          | (c) Subsidiaries                                  | -                           | -                           |
|          | (d) Companies                                     | 590,502                     | -                           |
|          | (e) Loans against policies                        | 47,750                      | 39,884                      |
|          | (f) Loans to employees                            | 69                          | 77                          |
|          | (g) Others                                        | 227,246                     | 254,353                     |
|          | <b>TOTAL</b>                                      | <b>865,567</b>              | <b>294,314</b>              |
| <b>3</b> | <b>PERFORMANCE-WISE CLASSIFICATION</b>            |                             |                             |
|          | (a) Loans classified as standard                  |                             |                             |
|          | (aa) In India                                     | 865,567                     | 294,314                     |
|          | (bb) Outside India                                | -                           | -                           |
|          | (b) Non-standard loans less provisions            | -                           | -                           |
|          | (aa) In India                                     | -                           | -                           |
|          | (bb) Outside India                                | -                           | -                           |
|          | <b>TOTAL</b>                                      | <b>865,567</b>              | <b>294,314</b>              |
| <b>4</b> | <b>MATURITY-WISE CLASSIFICATION</b>               |                             |                             |
|          | (a) Short Term                                    | 2,891                       | 4,508                       |
|          | (b) Long Term                                     | 862,676                     | 289,806                     |
|          | <b>TOTAL</b>                                      | <b>865,567</b>              | <b>294,314</b>              |

## HDFC Standard Life Insurance Company Limited

## FORM L-16-FIXED ASSETS SCHEDULE

| Particulars                              | Cost/ Gross Block |                  |                    |                    | Depreciation     |                |                  |                    | Net Block          |                    |
|------------------------------------------|-------------------|------------------|--------------------|--------------------|------------------|----------------|------------------|--------------------|--------------------|--------------------|
|                                          | As at             | Additions        | Deductions         | As at              | As at            | For the Half   | On Sales /       | As at              | As at              | As at              |
|                                          | April 01, 2013    |                  |                    | September 30, 2013 | April 01, 2013   | Year           | Adjustments      | September 30, 2013 | September 30, 2013 | September 30, 2012 |
| Goodwill                                 | -                 | -                | -                  | -                  | -                | -              | -                | -                  | -                  | -                  |
| Intangible Assets<br>(Computer Software) | 669,611           | 206,789          | (3)                | 876,397            | 496,698          | 64,392         | (3)              | 561,087            | 315,310            | 155,878            |
| Land-Freehold                            | -                 | -                | -                  | -                  | -                | -              | -                | -                  | -                  | -                  |
| Leasehold Improvements                   | 9,689             | 878              | (755)              | 9,812              | 5,179            | 1,242          | (672)            | 5,749              | 4,063              | 5,250              |
| Buildings *\$                            | 2,405,014         | 413,721          | -                  | 2,818,735          | 119,622          | 70,776         | -                | 190,398            | 2,628,337          | 2,304,993          |
| Furniture & Fittings                     | 739,515           | 6,600            | (28,477)           | 717,638            | 680,695          | 16,434         | (28,412)         | 668,717            | 48,921             | 78,039             |
| Information Technology<br>Equipment      | 923,050           | 197,373          | (118,412)          | 1,002,011          | 753,483          | 48,828         | (118,032)        | 684,279            | 317,732            | 106,553            |
| Vehicles                                 | 5,250             | -                | -                  | 5,250              | 3,933            | 814            | -                | 4,747              | 503                | 2,130              |
| Office Equipment                         | 637,650           | 14,706           | (33,556)           | 618,800            | 571,646          | 18,754         | (32,850)         | 557,550            | 61,250             | 88,138             |
| <b>TOTAL</b>                             | <b>5,389,779</b>  | <b>840,067</b>   | <b>(181,203)</b>   | <b>6,048,643</b>   | <b>2,631,256</b> | <b>221,240</b> | <b>(179,969)</b> | <b>2,672,527</b>   | <b>3,376,116</b>   | <b>2,740,981</b>   |
| Capital Work in progress                 | 318,653           | 1,164,475        | (1,340,537)        | 142,591            | -                | -              | -                | -                  | 142,591            | 84,650             |
| <b>Grand Total</b>                       | <b>5,708,432</b>  | <b>2,004,542</b> | <b>(1,521,740)</b> | <b>6,191,234</b>   | <b>2,631,256</b> | <b>221,240</b> | <b>(179,969)</b> | <b>2,672,527</b>   | <b>3,518,707</b>   | <b>2,825,631</b>   |
| <b>PREVIOUS YEAR</b>                     | <b>5,322,669</b>  | <b>490,865</b>   | <b>(404,715)</b>   | <b>5,408,819</b>   | <b>2,527,218</b> | <b>176,129</b> | <b>(120,161)</b> | <b>2,583,186</b>   | <b>2,825,631</b>   |                    |

## Note :

\* Depreciation of ₹ 37,642 thousands (Previous Year : ₹ 2,166 thousand) on Building, corresponding to revalued amount has been adjusted against the opening balance of Revaluation Reserve in schedule 6 as required by Accounting Standard 10 of Fixed Assets.

\$ Additions / Adjustments represents transfer from Investment Properties.

## HDFC Standard Life Insurance Company Limited

## FORM L-17-CASH AND BANK BALANCE SCHEDULE

(₹'000)

|   | Particulars                                                 | As at<br>September 30, 2013 | As at<br>September 30, 2012 |
|---|-------------------------------------------------------------|-----------------------------|-----------------------------|
| 1 | Cash (*including cheques on hand, drafts and stamps)        | 557,317                     | 724,964                     |
| 2 | Bank Balances                                               |                             |                             |
|   | (a) Deposit Accounts                                        |                             |                             |
|   | (aa) Short-term (due within 12 months of<br>Balance Sheet)  | -                           | -                           |
|   | (bb) Others                                                 | 875                         | 714                         |
|   | (b) Current Accounts                                        | 635,035                     | 23,599                      |
|   | (c) Others                                                  | -                           | -                           |
| 3 | Money at Call and Short Notice                              |                             |                             |
|   | (a) With Banks                                              | -                           | -                           |
|   | (b) With other Institutions                                 | -                           | -                           |
| 4 | Others                                                      | -                           | -                           |
|   | <b>TOTAL</b>                                                | <b>1,193,227</b>            | <b>749,277</b>              |
|   | Balances with non-scheduled banks included in 2 and 3 above | -                           | -                           |
|   | <b>CASH &amp; BANK BALANCES</b>                             |                             |                             |
| 1 | In India                                                    | 1,193,227                   | 749,277                     |
| 2 | Outside India                                               | -                           | -                           |
|   | <b>TOTAL</b>                                                | <b>1,193,227</b>            | <b>749,277</b>              |

Note: \*Cheques on hand amount to ₹ 513,312 thousands (Previous Year ₹ 648,210 thousands.)

HDFC Standard Life Insurance Company Limited

FORM L-18-ADVANCE AND OTHER ASSETS SCHEDULE

| (₹'000) |                                                                                      |                             |                             |
|---------|--------------------------------------------------------------------------------------|-----------------------------|-----------------------------|
|         | Particulars                                                                          | As at<br>September 30, 2013 | As at<br>September 30, 2012 |
|         | <b>ADVANCES</b>                                                                      |                             |                             |
| 1       | Reserve deposits with ceding companies                                               | -                           | -                           |
| 2       | Application money for investments                                                    | -                           | 30,000                      |
| 3       | Prepayments                                                                          | 134,695                     | 149,347                     |
| 4       | Advances to Directors/Officers                                                       | -                           | -                           |
| 5       | Advance tax paid and taxes deducted at source<br>(Net of provision for taxation)     | 1,859,076                   | 1,354,228                   |
| 6       | Others                                                                               |                             |                             |
|         | (a) Security Deposits                                                                | 346,745                     | 420,450                     |
|         | (b) Advances to employees                                                            | 4,269                       | 10,691                      |
|         | (c) Investment sold awaiting settlement                                              | 33,114                      | -                           |
|         | (d) Other Advances                                                                   | 449,102                     | 267,131                     |
|         | (e) Investment application - pending allotment                                       | 300,000                     | -                           |
|         | (f) Redemption Receivable                                                            | -                           | -                           |
|         | <b>TOTAL (A)</b>                                                                     | <b>3,127,001</b>            | <b>2,231,847</b>            |
|         | <b>OTHER ASSETS</b>                                                                  |                             |                             |
| 1       | Income accrued on investments                                                        | 3,599,941                   | 2,536,351                   |
| 2       | Outstanding Premiums                                                                 | 528,775                     | 358,635                     |
| 3       | Agents' Balances                                                                     | 64,270                      | 117,068                     |
| 4       | Foreign Agencies Balances                                                            | -                           | -                           |
| 5       | Due from other entities carrying on insurance business<br>(including reinsures)      | 143,174                     | 105,681                     |
| 6       | Due from subsidiaries/ holding company                                               | -                           | -                           |
| 7       | Deposit with Reserve Bank of India [Pursuant to section 7 of<br>Insurance Act, 1938] | -                           | -                           |
| 8       | Others                                                                               |                             |                             |
|         | (a) Sundry Debtors                                                                   | 113,425                     | 313,463                     |
|         | (b) Due from Investing Company                                                       | -                           | 33                          |
|         | (c) Service Tax Advance & Unutilised Credits                                         | 38,321                      | 36,952                      |
|         | <b>TOTAL (B)</b>                                                                     | <b>4,487,906</b>            | <b>3,468,183</b>            |
|         | <b>TOTAL (A+B)</b>                                                                   | <b>7,614,907</b>            | <b>5,700,030</b>            |

**HDFC Standard Life Insurance Company Limited**

**FORM L-19-CURRENT LIABILITIES SCHEDULE**

|              |                                                                                      | (₹'000)                     |                             |
|--------------|--------------------------------------------------------------------------------------|-----------------------------|-----------------------------|
|              | Particulars                                                                          | As at<br>September 30, 2013 | As at<br>September 30, 2012 |
| 1            | Agents' Balances                                                                     | 203,791                     | 349,324                     |
| 2            | Balances due to other insurance companies (including Reinsurers)                     | 339,062                     | 147,768                     |
| 3            | Deposits held on reinsurance ceded                                                   | -                           | -                           |
| 4            | Premiums received in advance                                                         | 176,513                     | 154,733                     |
| 5            | Unallocated premium                                                                  | 1,150,412                   | 978,513                     |
| 6            | Sundry creditors                                                                     | 4,597,066                   | 5,389,834                   |
| 7            | Due to subsidiaries/ holding company                                                 | -                           | -                           |
| 8            | Claims Outstanding                                                                   | 601,450                     | 427,359                     |
| 9            | Annuities Due                                                                        | -                           | -                           |
| 10           | Due to Officers/ Directors                                                           | -                           | -                           |
| 11           | Others                                                                               |                             |                             |
|              | (a) Tax deducted to be remitted                                                      | 103,105                     | 125,055                     |
|              | (b) Service Tax Liability                                                            | 128,002                     | 140,090                     |
|              | (c) Security Deposits                                                                | -                           | -                           |
|              | (d) Investments purchased - to be settled                                            | 245,586                     | 8,525                       |
|              | (e) Due to Investing Company                                                         | -                           | -                           |
|              | (f) Others - Payable                                                                 | 1,025,085                   | 74,035                      |
|              | (g) Cheques issued but not presented for<br>payments net of bank balances            | -                           | 394,150                     |
|              | (h) Payable to Policyholders (Withdrawals, surrender, lookin,<br>proposal declined.) | 1,285,125                   | 3,104,944                   |
| 12           | Unclaimed amount of policyholders                                                    | 2,167,983                   | 1,504,965                   |
| <b>TOTAL</b> |                                                                                      | <b>12,023,180</b>           | <b>12,799,295</b>           |

**HDFC Standard Life Insurance Company Limited**

**FORM L-20-PROVISIONS SCHEDULE**

|   |                                                           | (₹'000)                     |                             |
|---|-----------------------------------------------------------|-----------------------------|-----------------------------|
|   | Particulars                                               | As at<br>September 30, 2013 | As at<br>September 30, 2012 |
| 1 | For Taxation (less payments and taxes deducted at source) | 34,666                      | -                           |
| 2 | For proposed dividends                                    | -                           | -                           |
| 3 | For dividend distribution tax                             | -                           | -                           |
| 4 | Others:                                                   |                             |                             |
|   | (a) Wealth Tax                                            | 75                          | 79                          |
|   | (b) Standard Loans                                        | 3,468                       | -                           |
|   | (c) Employee Benefits                                     | 181,068                     | 191,048                     |
|   | <b>TOTAL</b>                                              | <b>219,277</b>              | <b>191,127</b>              |

**HDFC Standard Life Insurance Company Limited**

**FORM L-21-MISC EXPENDITURE SCHEDULE**  
**(To the extent not written off or adjusted)**

(₹'000)

|   | Particulars                                        | As at<br>September 30, 2013 | As at<br>September 30, 2012 |
|---|----------------------------------------------------|-----------------------------|-----------------------------|
| 1 | Discount allowed in issue of shares/<br>debentures | -                           | -                           |
| 2 | Others                                             | -                           | -                           |
|   | <b>TOTAL</b>                                       | -                           | -                           |

## FORM L-22-ANALYTICAL RATIOS

Name of the Insurer : HDFC Standard Life Insurance Company Limited

Date : September 30, 2013

| Sl.No. | Particulars                                                        | For the quarter ended<br>September 30, 2013 | For the half year ended<br>September 30, 2013 | For the quarter ended<br>September 30, 2012 | For the half year ended<br>September 30, 2012 |
|--------|--------------------------------------------------------------------|---------------------------------------------|-----------------------------------------------|---------------------------------------------|-----------------------------------------------|
| 1      | <b>New business premium income growth rate - segment wise</b>      |                                             |                                               |                                             |                                               |
|        | Participating - Individual & Group Life                            | -26.53%                                     | -26.38%                                       | 53.17%                                      | 79.92%                                        |
|        | Participating - Individual & Group Pension                         | 23172.90%                                   | 117.50%                                       | -100.03%                                    | -98.32%                                       |
|        | Participating - Pension Fund - Group Variable                      | New business                                | New business                                  | NA                                          | NA                                            |
|        | Non Participating - Individual & Group Life                        | 274.91%                                     | 154.50%                                       | -40.30%                                     | -3.87%                                        |
|        | Non Participating - Life Fund Group Variable                       | New business                                | New business                                  | NA                                          | NA                                            |
|        | Non Participating - Group Pension                                  | 46.76%                                      | 1.11%                                         | 4262.91%                                    | 365.91%                                       |
|        | Annuity                                                            | 272.70%                                     | 183.04%                                       | 125.87%                                     | 246.63%                                       |
|        | Health                                                             | 4329.04%                                    | 3776.16%                                      | 14.43%                                      | 0.51%                                         |
|        | Unit Linked - Individual Life                                      | -41.22%                                     | -42.00%                                       | -3.38%                                      | -10.64%                                       |
|        | Unit Linked - Individual Pension                                   | 1594.25%                                    | 1679.93%                                      | -179.63%                                    | -139.99%                                      |
|        | Unit Linked - Group Life                                           | 58.23%                                      | 28.92%                                        | -42.01%                                     | -13.72%                                       |
|        | Unit Linked - Group Pension                                        | -18.93%                                     | -19.49%                                       | 33.69%                                      | -32.78%                                       |
| 2      | <b>Net Retention Ratio</b>                                         | 99.27%                                      | 99.25%                                        | 99.45%                                      | 99.39%                                        |
| 3      | <b>Expense of Management to Gross Direct Premium Ratio</b>         | 15.36%                                      | 16.80%                                        | 18.83%                                      | 19.98%                                        |
| 4      | <b>Commission Ratio (Gross commission paid to Gross Premium)</b>   | 4.09%                                       | 4.03%                                         | 6.05%                                       | 5.49%                                         |
| 5      | <b>Ratio of policy holder's liabilities to shareholder's funds</b> | 2281.44%                                    | 2281.44%                                      | 3110.04%                                    | 3110.04%                                      |
| 6      | <b>Growth rate of shareholders' fund \$</b>                        | 56.46%                                      | 56.46%                                        | 70.52%                                      | 70.52%                                        |
| 7      | <b>Ratio of surplus to policyholders' liability</b>                | 0.36%                                       | 0.69%                                         | 0.72%                                       | 1.04%                                         |
| 8      | <b>Change in net worth (₹ in Lakhs) \$</b>                         | 64,010                                      | 64,010                                        | 46,887                                      | 46,887                                        |
| 9      | <b>Profit after tax/Total Income</b>                               | 7.11%                                       | 8.86%                                         | 4.52%                                       | 3.35%                                         |
| 10     | <b>(Total real estate + loans)/(Cash + invested assets)</b>        | 0.83%                                       | 0.83%                                         | 0.82%                                       | 0.82%                                         |
| 11     | <b>Total investments/(Capital + Surplus)</b>                       | 19.06                                       | 19.06                                         | 16.59                                       | 16.59                                         |
| 12     | <b>Total affiliated investments/(Capital+ Surplus)</b>             | 0.75                                        | 0.75                                          | 0.61                                        | 0.61                                          |
| 13     | <b>Investment Yield (Gross and Net)</b>                            |                                             |                                               |                                             |                                               |
|        | <b>A. Without Unrealised Gains</b>                                 |                                             |                                               |                                             |                                               |
|        | Shareholders' Funds                                                | 2.27%                                       | 4.27%                                         | 2.39%                                       | 4.06%                                         |
|        | Policyholders' Funds                                               |                                             |                                               |                                             |                                               |
|        | Non Linked                                                         |                                             |                                               |                                             |                                               |
|        | Participating                                                      | 2.21%                                       | 4.68%                                         | 2.38%                                       | 3.40%                                         |
|        | Non Participating                                                  | 2.19%                                       | 4.59%                                         | 2.13%                                       | 4.42%                                         |
|        | Linked                                                             |                                             |                                               |                                             |                                               |
|        | Non Participating                                                  | 0.22%                                       | 1.91%                                         | 1.17%                                       | 2.25%                                         |
|        | <b>B. With Unrealised Gains</b>                                    |                                             |                                               |                                             |                                               |
|        | Shareholders' Funds                                                | 0.26%                                       | 2.33%                                         | 3.16%                                       | 5.31%                                         |
|        | Policyholders' Funds                                               |                                             |                                               |                                             |                                               |
|        | Non Linked                                                         |                                             |                                               |                                             |                                               |
|        | Participating                                                      | -6.41%                                      | -2.74%                                        | 4.41%                                       | 6.62%                                         |
|        | Non Participating                                                  | -2.37%                                      | 0.90%                                         | 3.13%                                       | 6.60%                                         |
|        | Linked                                                             |                                             |                                               |                                             |                                               |
|        | Non Participating                                                  | -3.72%                                      | -2.25%                                        | 7.25%                                       | 6.62%                                         |
| 14     | <b>Conservation Ratio</b>                                          |                                             |                                               |                                             |                                               |
|        | Participating - Individual & Group Life                            | 86.20%                                      | 86.49%                                        | 81.13%                                      | 83.67%                                        |
|        | Participating - Individual & Group Pension                         | 103.71%                                     | 101.59%                                       | 72.04%                                      | 75.80%                                        |
|        | Participating - Pension Fund - Group Variable                      | NA                                          | NA                                            | NA                                          | NA                                            |
|        | Non Participating - Individual & Group Life                        | 90.51%                                      | 88.77%                                        | 75.60%                                      | 78.46%                                        |
|        | Non Participating - Life Fund Group Variable                       | NA                                          | NA                                            | NA                                          | NA                                            |
|        | Non Participating - Group Pension                                  | NA                                          | NA                                            | NA                                          | NA                                            |
|        | Annuity                                                            | NA                                          | NA                                            | NA                                          | NA                                            |
|        | Health                                                             | 79.45%                                      | 80.49%                                        | 72.61%                                      | 72.46%                                        |
|        | Unit Linked - Individual Life                                      | 76.04%                                      | 81.86%                                        | 69.67%                                      | 70.29%                                        |
|        | Unit Linked - Individual Pension                                   | 70.95%                                      | 73.14%                                        | 88.68%                                      | 81.59%                                        |
|        | Unit Linked - Group Life                                           | NA                                          | NA                                            | NA                                          | NA                                            |
|        | Unit Linked - Group Pension                                        | NA                                          | NA                                            | NA                                          | NA                                            |
| 15 (a) | <b>Premium Persistency Ratio * (refer note 4 &amp; 5)</b>          |                                             |                                               |                                             |                                               |
|        | 13th month                                                         | 69.07%                                      | 75.07%                                        | 73.90%                                      | 80.50%                                        |
|        | 25th month                                                         | 67.42%                                      | 74.50%                                        | 75.79%                                      | 78.32%                                        |
|        | 37th month                                                         | 50.58%                                      | 53.62%                                        | 47.85%                                      | 38.33%                                        |
|        | 49th month                                                         | 46.18%                                      | 35.92%                                        | 20.38%                                      | 18.31%                                        |
|        | 61st month                                                         | 16.61%                                      | 16.12%                                        | 14.87%                                      | 17.33%                                        |
| 15 (b) | <b>Premium Persistency Ratio # (refer note 4 &amp; 5)</b>          |                                             |                                               |                                             |                                               |
|        | 13th month                                                         | 69.07%                                      | 75.07%                                        | 73.90%                                      | 80.50%                                        |
|        | 25th month                                                         | 86.01%                                      | 90.19%                                        | 87.65%                                      | 91.03%                                        |
|        | 37th month                                                         | 62.03%                                      | 66.33%                                        | 66.88%                                      | 63.67%                                        |
|        | 49th month                                                         | 91.64%                                      | 80.20%                                        | 68.70%                                      | 66.40%                                        |
|        | 61st month                                                         | 59.51%                                      | 64.58%                                        | 53.05%                                      | 69.35%                                        |

## FORM L-22-ANALYTICAL RATIOS

Name of the Insurer : HDFC Standard Life Insurance Company Limited

Date : September 30, 2013

| Sl.No. | Particulars                                   | For the quarter ended<br>September 30, 2013 | For the half year ended<br>September 30, 2013 | For the quarter ended<br>September 30, 2012 | For the half year ended<br>September 30, 2012 |
|--------|-----------------------------------------------|---------------------------------------------|-----------------------------------------------|---------------------------------------------|-----------------------------------------------|
| 15 (c) | Policy Persistency Ratio * (refer note 4 & 5) |                                             |                                               |                                             |                                               |
|        | 13th month                                    | 64.87%                                      | 70.00%                                        | 69.87%                                      | 75.15%                                        |
|        | 25th month                                    | 62.38%                                      | 67.93%                                        | 67.51%                                      | 68.10%                                        |
|        | 37th month                                    | 49.38%                                      | 50.84%                                        | 44.65%                                      | 40.82%                                        |
|        | 49th month                                    | 41.52%                                      | 37.40%                                        | 26.26%                                      | 26.13%                                        |
|        | 61st month                                    | 21.84%                                      | 25.98%                                        | 20.96%                                      | 24.98%                                        |
| 15 (d) | Policy Persistency Ratio # (refer note 4 & 5) |                                             |                                               |                                             |                                               |
|        | 13th month                                    | 64.87%                                      | 70.00%                                        | 69.87%                                      | 75.15%                                        |
|        | 25th month                                    | 84.45%                                      | 88.36%                                        | 86.27%                                      | 89.04%                                        |
|        | 37th month                                    | 67.99%                                      | 69.15%                                        | 69.92%                                      | 68.00%                                        |
|        | 49th month                                    | 80.28%                                      | 78.94%                                        | 69.55%                                      | 67.92%                                        |
|        | 61st month                                    | 59.53%                                      | 66.01%                                        | 73.88%                                      | 76.65%                                        |
| 16     | <b>NPA Ratio</b>                              |                                             |                                               |                                             |                                               |
|        | <b>A. Gross NPA Ratio</b>                     |                                             |                                               |                                             |                                               |
|        | Shareholder's Funds                           | NIL                                         | NIL                                           | NIL                                         | NIL                                           |
|        | Policyholder's Funds                          |                                             |                                               |                                             |                                               |
|        | Non Linked                                    |                                             |                                               |                                             |                                               |
|        | Par                                           | 0.11%                                       | 0.11%                                         | NIL                                         | NIL                                           |
|        | Non Par                                       | 0.41%                                       | 0.41%                                         | NIL                                         | NIL                                           |
|        | Linked                                        |                                             |                                               |                                             |                                               |
|        | Non Par                                       | NIL                                         | NIL                                           | NIL                                         | NIL                                           |
|        | <b>B. Net NPA Ratio</b>                       |                                             |                                               |                                             |                                               |
|        | Shareholder's Funds                           | NIL                                         | NIL                                           | NIL                                         | NIL                                           |
|        | Policyholder's Funds                          |                                             |                                               |                                             |                                               |
|        | Non Linked                                    |                                             |                                               |                                             |                                               |
|        | Par                                           | 0.10%                                       | 0.10%                                         | NIL                                         | NIL                                           |
|        | Non Par                                       | 0.37%                                       | 0.37%                                         | NIL                                         | NIL                                           |
|        | Linked                                        |                                             |                                               |                                             |                                               |
|        | Non Par                                       | NIL                                         | NIL                                           | NIL                                         | NIL                                           |

## Equity Holding Pattern for Life Insurers

|       |                                                                                                           |               |               |               |               |
|-------|-----------------------------------------------------------------------------------------------------------|---------------|---------------|---------------|---------------|
| 1     | (a) No. of shares                                                                                         | 1,994,880,096 | 1,994,880,096 | 1,994,880,096 | 1,994,880,096 |
| 2     | (b) Percentage of shareholding (Indian / Foreign)                                                         |               |               |               |               |
|       | Indian                                                                                                    | 74%           | 74%           | 74%           | 74%           |
|       | Foreign                                                                                                   | 26%           | 26%           | 26%           | 26%           |
| 3     | (c) % of Government holding (in case of public sector insurance companies)                                | NA            | NA            | NA            | NA            |
| 4 (a) | (a) Basic EPS before extraordinary items (net of tax expense) for the period (not to be annualized) (₹)   | 0.76          | 2.12          | 1.04          | 1.08          |
| 4 (b) | (a) Diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized) (₹) | 0.76          | 2.12          | 1.04          | 1.08          |
| 5 (a) | (b) Basic EPS after extraordinary items (net of tax expense) for the period (not to be annualized) (₹)    | 0.76          | 2.12          | 1.04          | 1.08          |
| 5 (b) | (b) Diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized) (₹)  | 0.76          | 2.12          | 1.04          | 1.08          |
| 6     | (iv) Book value per share (₹)                                                                             | 8.89          | 8.89          | 5.68          | 5.68          |

Note : 1. \$ Growth rate of shareholder's fund and change in net worth are in comparison with similar amount for the previous year.

2. \* The persistency ratio is on original premium basis.

3. # The persistency ratio is on reducing balance basis.

4. Single premium and group policies are excluded in the calculation of the persistency ratios.

5. Persistency ratios for the quarter ended September 30, 2013 have been calculated for the policies issued in the April to June period of the relevant years. For eg: the 13th month persistency is calculated for the policies issued from April 2012 to June 2012.

Persistency ratios for the half year ended September 30, 2013 have been calculated for the policies issued in the July to June period of the relevant years. For eg: the 13th month persistency is calculated for the policies issued from July 2011 to June 2012.

6. Conservation ratio considers collection accounted for on account of revival of policies of earlier years.

7. Previous quarter &amp; half year ratios have been reclassified / regrouped wherever necessary.

## RECEIPTS AND PAYMENTS ACCOUNT FOR THE HALF YEAR ENDED SEPTEMBER 30, 2013

(₹'000)

| Particulars                                                              | For the half year ended<br>September 30, 2013 | For the half year ended<br>September 30, 2012 |
|--------------------------------------------------------------------------|-----------------------------------------------|-----------------------------------------------|
| <b>Cash Flows from the operating activities:</b>                         |                                               |                                               |
| Premium received from policyholders, including advance receipts          | 49,212,185                                    | 45,837,518                                    |
| Other receipts:                                                          |                                               |                                               |
| Service tax recovery                                                     | 44,205                                        | 102,871                                       |
| Fees & Charges                                                           | 56,716                                        | 16,455                                        |
| Misc income                                                              | 16,192                                        | 29,006                                        |
| Payments to the re-insurers, net of commissions and claims/ Benefits     | (171,190)                                     | (210,036)                                     |
| Payments to co-insurers, net of claims / benefit recovery                | -                                             | -                                             |
| Payments of claims/benefits                                              | (18,438,359)                                  | (14,318,629)                                  |
| Payments of commission and brokerage                                     | (2,230,362)                                   | (2,589,860)                                   |
| Payments of other operating expenses                                     | (7,405,956)                                   | (6,175,483)                                   |
| Preliminary and pre-operative expenses                                   | -                                             | -                                             |
| Deposits, advances and staff loans                                       | -                                             | -                                             |
| Income taxes paid (Net)                                                  | (506,247)                                     | (153,937)                                     |
| Cash flows before extraordinary items                                    | 20,577,184                                    | 22,537,905                                    |
| Cash flow from extraordinary operations                                  | -                                             | -                                             |
| <b>Net cash flow from operating activities</b>                           | <b>20,577,184</b>                             | <b>22,537,905</b>                             |
| <b>Cash flows from investing activities:</b>                             |                                               |                                               |
| Purchase of fixed assets                                                 | (215,714)                                     | (210,382)                                     |
| Proceeds from sale of fixed assets                                       | 6,577                                         | 7,521                                         |
| Purchases of investments                                                 | (165,965,878)                                 | (121,690,533)                                 |
| Sales of investments                                                     | 130,916,630                                   | 89,457,904                                    |
| Rents/Interests/ Dividends received                                      | 11,528,918                                    | 5,411,146                                     |
| Investments in money market instruments and in liquid mutual funds (Net) | (2,581,510)                                   | 2,831,032                                     |
| Expenses related to investments                                          | (7,929)                                       | (14,252)                                      |
| <b>Net cash flow from investing activities</b>                           | <b>(26,318,908)</b>                           | <b>(24,207,564)</b>                           |
| <b>Cash flows from financing activities:</b>                             |                                               |                                               |
| Proceeds from issuance of share capital                                  | -                                             | -                                             |
| Share Application Money received                                         | -                                             | -                                             |
| Share Premium Money Received                                             | -                                             | -                                             |
| Proceeds from borrowing                                                  | -                                             | -                                             |
| Repayments of borrowing                                                  | -                                             | -                                             |
| Interest/dividends paid                                                  | -                                             | -                                             |
| <b>Net cash flow from financing activities</b>                           | <b>-</b>                                      | <b>-</b>                                      |
| Effect of foreign exchange rates on cash and cash equivalents, net       |                                               |                                               |
| <b>Net increase in cash and cash equivalents:</b>                        | <b>(5,741,724)</b>                            | <b>(1,669,659)</b>                            |
| <b>Cash and cash equivalents at the beginning of the period</b>          | <b>17,623,251</b>                             | <b>12,264,969</b>                             |
| <b>Cash and cash equivalents at the end of the period</b>                | <b>11,881,527</b>                             | <b>10,595,310</b>                             |

|                                                                      |                   |                   |
|----------------------------------------------------------------------|-------------------|-------------------|
| <b>Components of Cash and cash equivalents at end of the period:</b> |                   |                   |
| Cash and cheques in hand                                             | 557,317           | 724,964           |
| Bank Balances                                                        | 635,035           | 23,600            |
| Deposit Account - Others                                             | 875               | 714               |
| Money Market Instruments                                             | 10,688,300        | 9,846,032         |
| <b>Total Cash and cash equivalents</b>                               | <b>11,881,527</b> | <b>10,595,310</b> |

## Reconciliation of Cash &amp; Cash Equivalents with Cash &amp; Bank Balance (Form L-17):

|                                               |                  |                |
|-----------------------------------------------|------------------|----------------|
| Cash & Cash Equivalents                       | 11,881,527       | 10,595,310     |
| Less: Money market instruments                | (10,688,300)     | (9,846,033)    |
| <b>Cash &amp; Bank Balances as per Sch 11</b> | <b>1,193,227</b> | <b>749,277</b> |

FORM L-24- VALUATION OF NET LIABILITIES

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Date : September 30, 2013

(₹ in Lakhs)

| Sr.No. | Particular        | As at<br>September 30, 2013 | As at<br>September 30, 2012 |
|--------|-------------------|-----------------------------|-----------------------------|
| 1      | <b>Linked</b>     |                             |                             |
| a      | Life              | 2,069,285                   | 1,905,609                   |
| b      | General Annuity   | -                           | -                           |
| c      | Pension           | 712,838                     | 741,955                     |
| d      | Health            | -                           | -                           |
| 2      | <b>Non-Linked</b> |                             |                             |
| a      | Life              | 948,809                     | 643,673                     |
| b      | General Annuity   | 15,882                      | 5,797                       |
| c      | Pension           | 177,914                     | 144,515                     |
| d      | Health            | 410                         | 137                         |
|        | <b>TOTAL</b>      | <b>3,925,137</b>            | <b>3,441,685</b>            |

FORM L-25- (i) : Geographical Distribution Channel - Individual for the quarter ended September 30, 2013

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Date : September 30, 2013

| Sr.No. | State / Union Territory   | Rural<br>( Individual ) |              |                      |                          | Urban<br>( Individual ) |              |                      |                          | Total Business<br>( Individual ) |              |                      |                          |
|--------|---------------------------|-------------------------|--------------|----------------------|--------------------------|-------------------------|--------------|----------------------|--------------------------|----------------------------------|--------------|----------------------|--------------------------|
|        |                           | No. of Policies         | No. of Lives | Premium<br>(₹ crore) | Sum Assured<br>(₹ crore) | No. of Policies         | No. of Lives | Premium<br>(₹ crore) | Sum Assured<br>(₹ crore) | No. of Policies                  | No. of Lives | Premium<br>(₹ crore) | Sum Assured<br>(₹ crore) |
| 1      | Andhra Pradesh            | 362                     | 362          | 0                    | 13                       | 9,824                   | 8,892        | 33                   | 1,198                    | 10,186                           | 9,254        | 34                   | 1,211                    |
| 2      | Arunachal Pradesh         | -                       | -            | -                    | -                        | 15                      | 46           | 0                    | 1                        | 15                               | 46           | 0                    | 1                        |
| 3      | Assam                     | 68                      | 68           | 0                    | 0                        | 2,265                   | 1,855        | 6                    | 99                       | 2,333                            | 1,923        | 6                    | 99                       |
| 4      | Bihar                     | 169                     | 169          | 0                    | 1                        | 1,921                   | 1,422        | 5                    | 94                       | 2,090                            | 1,591        | 5                    | 95                       |
| 5      | Chattisgarh               | 286                     | 286          | 0                    | 14                       | 1,663                   | 1,487        | 4                    | 186                      | 1,949                            | 1,773        | 5                    | 200                      |
| 6      | Goa                       | 16                      | 16           | 0                    | 0                        | 1,109                   | 905          | 5                    | 96                       | 1,125                            | 921          | 5                    | 96                       |
| 7      | Gujarat                   | 284                     | 284          | 0                    | 8                        | 12,725                  | 11,299       | 50                   | 1,385                    | 13,009                           | 11,583       | 50                   | 1,394                    |
| 8      | Haryana                   | 351                     | 351          | 0                    | 8                        | 10,608                  | 12,392       | 52                   | 1,108                    | 10,959                           | 12,743       | 52                   | 1,117                    |
| 9      | Himachal Pradesh          | 2                       | 2            | 0                    | 0                        | 450                     | 404          | 1                    | 26                       | 452                              | 406          | 1                    | 26                       |
| 10     | Jammu & Kashmir           | 24                      | 24           | 0                    | 0                        | 1,737                   | 1,463        | 6                    | 99                       | 1,761                            | 1,487        | 6                    | 100                      |
| 11     | Jharkhand                 | 77                      | 77           | 0                    | 2                        | 1,659                   | 1,619        | 6                    | 107                      | 1,736                            | 1,696        | 6                    | 110                      |
| 12     | Karnataka                 | 733                     | 733          | 0                    | 7                        | 7,550                   | 6,909        | 31                   | 1,199                    | 8,283                            | 7,642        | 31                   | 1,206                    |
| 13     | Kerala                    | 34                      | 34           | 0                    | 2                        | 6,037                   | 5,281        | 23                   | 400                      | 6,071                            | 5,315        | 23                   | 402                      |
| 14     | Madhya Pradesh            | 715                     | 715          | 0                    | 8                        | 4,834                   | 4,764        | 16                   | 548                      | 5,549                            | 5,479        | 16                   | 556                      |
| 15     | Maharashtra               | 91,231                  | 91,231       | 3                    | 82                       | 29,358                  | 28,561       | 122                  | 7,588                    | 120,589                          | 119,792      | 125                  | 7,670                    |
| 16     | Manipur                   | -                       | -            | -                    | -                        | -                       | -            | -                    | -                        | -                                | -            | -                    | -                        |
| 17     | Meghalaya                 | 1                       | 1            | 0                    | 0                        | 121                     | 119          | 0                    | 4                        | 122                              | 120          | 0                    | 4                        |
| 18     | Mizoram                   | -                       | -            | -                    | -                        | 123                     | 109          | 1                    | 5                        | 123                              | 109          | 1                    | 5                        |
| 19     | Nagaland                  | -                       | -            | -                    | -                        | 28                      | 62           | 0                    | 3                        | 28                               | 62           | 0                    | 3                        |
| 20     | Orissa                    | 55                      | 55           | 0                    | 1                        | 4,142                   | 3,579        | 12                   | 212                      | 4,197                            | 3,634        | 12                   | 213                      |
| 21     | Punjab                    | 11                      | 11           | 0                    | 1                        | 8,128                   | 7,482        | 29                   | 530                      | 8,139                            | 7,493        | 29                   | 531                      |
| 22     | Rajasthan                 | 217                     | 217          | 0                    | 5                        | 5,851                   | 5,179        | 13                   | 664                      | 6,068                            | 5,396        | 13                   | 669                      |
| 23     | Sikkim                    | 1                       | 1            | 0                    | 0                        | 351                     | 304          | 2                    | 19                       | 352                              | 305          | 2                    | 19                       |
| 24     | Tamil Nadu                | 163                     | 163          | 0                    | 7                        | 10,256                  | 9,387        | 39                   | 1,113                    | 10,419                           | 9,550        | 39                   | 1,120                    |
| 25     | Tripura                   | 11                      | 11           | 0                    | 0                        | 935                     | 831          | 2                    | 44                       | 946                              | 842          | 2                    | 45                       |
| 26     | Uttar Pradesh             | 870                     | 870          | 1                    | 13                       | 13,562                  | 12,822       | 42                   | 1,214                    | 14,432                           | 13,692       | 43                   | 1,227                    |
| 27     | Uttarakhand               | 6                       | 6            | 0                    | 0                        | 1,024                   | 855          | 3                    | 126                      | 1,030                            | 861          | 3                    | 126                      |
| 28     | West Bengal               | 124                     | 124          | 0                    | 1                        | 10,138                  | 8,907        | 31                   | 477                      | 10,262                           | 9,031        | 31                   | 478                      |
| 29     | Andaman & Nicobar Islands | -                       | -            | -                    | -                        | -                       | -            | -                    | -                        | -                                | -            | -                    | -                        |
| 30     | Chandigarh                | 5                       | 5            | 0                    | 0                        | 2,503                   | 2,022        | 9                    | 239                      | 2,508                            | 2,027        | 9                    | 240                      |
| 31     | Dadra & Nagarhaveli       | -                       | -            | -                    | -                        | -                       | -            | -                    | -                        | -                                | -            | -                    | -                        |
| 32     | Daman & Diu               | -                       | -            | -                    | -                        | -                       | -            | -                    | -                        | -                                | -            | -                    | -                        |
| 33     | Delhi                     | 27                      | 27           | 0                    | 3                        | 5,635                   | 5,360        | 27                   | 874                      | 5,662                            | 5,387        | 27                   | 876                      |
| 34     | Lakshadweep               | -                       | -            | -                    | -                        | -                       | -            | -                    | -                        | -                                | -            | -                    | -                        |
| 35     | Puducherry                | -                       | -            | -                    | -                        | 276                     | 191          | 1                    | 15                       | 276                              | 191          | 1                    | 15                       |
| TOTAL  |                           | 95,843                  | 95,843       | 6                    | 178                      | 154,828                 | 144,508      | 570                  | 19,675                   | 250,671                          | 240,351      | 576                  | 19,853                   |

## FORM L-25- (i) : Geographical Distribution Channel - Individual for the half year ended September 30, 2013

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Date : September 30, 2013

| Sr.No. | State / Union Territory   | Rural<br>( Individual ) |              |                      |                          | Urban<br>( Individual ) |              |                      |                          | Total Business<br>( Individual ) |              |                      |                          |
|--------|---------------------------|-------------------------|--------------|----------------------|--------------------------|-------------------------|--------------|----------------------|--------------------------|----------------------------------|--------------|----------------------|--------------------------|
|        |                           | No. of Policies         | No. of Lives | Premium<br>(₹ crore) | Sum Assured<br>(₹ crore) | No. of Policies         | No. of Lives | Premium<br>(₹ crore) | Sum Assured<br>(₹ crore) | No. of Policies                  | No. of Lives | Premium<br>(₹ crore) | Sum Assured<br>(₹ crore) |
| 1      | Andhra Pradesh            | 486                     | 486          | 1                    | 21                       | 16,175                  | 14,695       | 51                   | 1,967                    | 16,661                           | 15,181       | 51                   | 1,987                    |
| 2      | Arunachal Pradesh         | -                       | -            | -                    | -                        | 35                      | 66           | 0                    | 2                        | 35                               | 66           | 0                    | 2                        |
| 3      | Assam                     | 78                      | 78           | 0                    | 1                        | 3,890                   | 3,169        | 9                    | 158                      | 3,968                            | 3,247        | 9                    | 159                      |
| 4      | Bihar                     | 184                     | 184          | 0                    | 1                        | 3,089                   | 2,208        | 7                    | 139                      | 3,273                            | 2,392        | 7                    | 140                      |
| 5      | Chattisgarh               | 309                     | 309          | 0                    | 15                       | 2,774                   | 2,255        | 7                    | 272                      | 3,083                            | 2,564        | 7                    | 286                      |
| 6      | Goa                       | 17                      | 17           | 0                    | 0                        | 1,795                   | 1,440        | 7                    | 132                      | 1,812                            | 1,457        | 7                    | 132                      |
| 7      | Gujarat                   | 388                     | 388          | 1                    | 15                       | 21,114                  | 18,785       | 75                   | 2,180                    | 21,502                           | 19,173       | 76                   | 2,194                    |
| 8      | Haryana                   | 431                     | 431          | 0                    | 13                       | 18,306                  | 22,119       | 83                   | 1,856                    | 18,737                           | 22,550       | 83                   | 1,869                    |
| 9      | Himachal Pradesh          | 2                       | 2            | 0                    | 0                        | 755                     | 659          | 2                    | 39                       | 757                              | 661          | 2                    | 39                       |
| 10     | Jammu & Kashmir           | 39                      | 39           | 0                    | 1                        | 3,041                   | 2,658        | 11                   | 150                      | 3,080                            | 2,697        | 11                   | 150                      |
| 11     | Jharkhand                 | 87                      | 87           | 0                    | 3                        | 2,591                   | 2,544        | 8                    | 154                      | 2,678                            | 2,631        | 8                    | 156                      |
| 12     | Karnataka                 | 885                     | 885          | 1                    | 11                       | 13,271                  | 11,731       | 52                   | 1,830                    | 14,156                           | 12,616       | 52                   | 1,841                    |
| 13     | Kerala                    | 68                      | 68           | 0                    | 4                        | 10,267                  | 9,222        | 38                   | 606                      | 10,335                           | 9,290        | 38                   | 609                      |
| 14     | Madhya Pradesh            | 851                     | 851          | 1                    | 12                       | 8,137                   | 7,816        | 24                   | 837                      | 8,988                            | 8,667        | 25                   | 850                      |
| 15     | Maharashtra               | 91,558                  | 91,558       | 3                    | 108                      | 51,002                  | 49,520       | 203                  | 12,817                   | 142,560                          | 141,078      | 206                  | 12,925                   |
| 16     | Manipur                   | -                       | -            | -                    | -                        | -                       | -            | -                    | -                        | -                                | -            | -                    | -                        |
| 17     | Meghalaya                 | 1                       | 1            | 0                    | 0                        | 218                     | 192          | 1                    | 10                       | 219                              | 193          | 1                    | 10                       |
| 18     | Mirzoram                  | -                       | -            | -                    | -                        | 173                     | 153          | 1                    | 8                        | 173                              | 153          | 1                    | 8                        |
| 19     | Nagaland                  | -                       | -            | -                    | -                        | 70                      | 103          | 0                    | 4                        | 70                               | 103          | 0                    | 4                        |
| 20     | Orissa                    | 83                      | 83           | 0                    | 2                        | 7,089                   | 6,136        | 19                   | 338                      | 7,172                            | 6,219        | 19                   | 340                      |
| 21     | Punjab                    | 16                      | 16           | 0                    | 1                        | 13,542                  | 12,622       | 44                   | 870                      | 13,558                           | 12,638       | 44                   | 871                      |
| 22     | Rajasthan                 | 265                     | 265          | 0                    | 7                        | 9,731                   | 8,207        | 19                   | 1,082                    | 9,996                            | 8,472        | 19                   | 1,089                    |
| 23     | Sikkim                    | 1                       | 1            | 0                    | 0                        | 617                     | 542          | 3                    | 31                       | 618                              | 543          | 3                    | 31                       |
| 24     | Tamil Nadu                | 249                     | 249          | 0                    | 12                       | 17,424                  | 16,064       | 65                   | 1,765                    | 17,673                           | 16,313       | 65                   | 1,776                    |
| 25     | Tripura                   | 16                      | 16           | 0                    | 1                        | 1,583                   | 1,402        | 4                    | 73                       | 1,599                            | 1,418        | 4                    | 73                       |
| 26     | Uttar Pradesh             | 1,038                   | 1,038        | 1                    | 19                       | 21,430                  | 20,602       | 62                   | 1,949                    | 22,468                           | 21,640       | 64                   | 1,968                    |
| 27     | Uttrakhand                | 9                       | 9            | 0                    | 0                        | 1,711                   | 1,466        | 5                    | 185                      | 1,720                            | 1,475        | 5                    | 185                      |
| 28     | West Bengal               | 155                     | 155          | 0                    | 2                        | 17,629                  | 15,800       | 50                   | 760                      | 17,784                           | 15,955       | 50                   | 762                      |
| 29     | Andaman & Nicobar Islands | -                       | -            | -                    | -                        | -                       | -            | -                    | -                        | -                                | -            | -                    | -                        |
| 30     | Chandigarh                | 12                      | 12           | 0                    | 1                        | 4,298                   | 3,532        | 14                   | 383                      | 4,310                            | 3,544        | 14                   | 383                      |
| 31     | Dadra & Nagarhaveli       | -                       | -            | -                    | -                        | -                       | -            | -                    | -                        | -                                | -            | -                    | -                        |
| 32     | Daman & Diu               | -                       | -            | -                    | -                        | -                       | -            | -                    | -                        | -                                | -            | -                    | -                        |
| 33     | Delhi                     | 47                      | 47           | 0                    | 4                        | 9,294                   | 9,373        | 44                   | 1,359                    | 9,341                            | 9,420        | 44                   | 1,363                    |
| 34     | Lakshadweep               | -                       | -            | -                    | -                        | -                       | -            | -                    | -                        | -                                | -            | -                    | -                        |
| 35     | Puducherry                | 3                       | 3            | 0                    | 0                        | 469                     | 334          | 1                    | 21                       | 472                              | 337          | 1                    | 21                       |
| TOTAL  |                           | 97,278                  | 97,278       | 9                    | 251                      | 261,520                 | 245,415      | 907                  | 31,974                   | 358,798                          | 342,693      | 916                  | 32,225                   |

FORM L-25- (ii) : Geographical Distribution Channel - Group for the quarter ended September 30, 2013

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Date : September 30, 2013

| Sr.No. | State / Union Territory   | Rural<br>( Group) |              |                      |                          | Urban<br>(Group) |              |                      |                          | Total Business<br>(Group) |              |                      |                          |
|--------|---------------------------|-------------------|--------------|----------------------|--------------------------|------------------|--------------|----------------------|--------------------------|---------------------------|--------------|----------------------|--------------------------|
|        |                           | No. of Policies   | No. of Lives | Premium<br>(₹ crore) | Sum Assured<br>(₹ crore) | No. of Policies  | No. of Lives | Premium<br>(₹ crore) | Sum Assured<br>(₹ crore) | No. of Policies           | No. of Lives | Premium<br>(₹ crore) | Sum Assured<br>(₹ crore) |
| 1      | Andhra Pradesh            | -                 | -            | -                    | -                        | 1                | 4,926        | 1                    | 147                      | 1                         | 4,926        | 1                    | 147                      |
| 2      | Arunachal Pradesh         | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 3      | Assam                     | -                 | -            | -                    | -                        | -                | -            | 5                    | 5                        | -                         | -            | 5                    | 5                        |
| 4      | Bihar                     | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 5      | Chattisgarh               | -                 | -            | -                    | -                        | -                | -            | 50                   | 50                       | -                         | -            | 50                   | 50                       |
| 6      | Goa                       | -                 | -            | -                    | -                        | 3                | 98           | 0                    | 2                        | 3                         | 98           | 0                    | 2                        |
| 7      | Gujarat                   | -                 | -            | -                    | -                        | -                | 67           | 5                    | 8                        | -                         | 67           | 5                    | 8                        |
| 8      | Haryana                   | -                 | -            | -                    | -                        | 13               | 25,061       | 15                   | 684                      | 13                        | 25,061       | 15                   | 684                      |
| 9      | Himachal Pradesh          | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 10     | Jammu & Kashmir           | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 11     | Jharkhand                 | -                 | -            | -                    | -                        | -                | 2            | 1                    | 2                        | -                         | 2            | 1                    | 2                        |
| 12     | Karnataka                 | -                 | -            | -                    | -                        | 15               | 6,416        | 27                   | 529                      | 15                        | 6,416        | 27                   | 529                      |
| 13     | Kerala                    | -                 | -            | -                    | -                        | 2                | 1,845        | 0                    | 47                       | 2                         | 1,845        | 0                    | 47                       |
| 14     | Madhya Pradesh            | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 15     | Maharashtra               | -                 | -            | -                    | -                        | 62               | 309,794      | 173                  | 4,495                    | 62                        | 309,794      | 173                  | 4,495                    |
| 16     | Manipur                   | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 17     | Meghalaya                 | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 18     | Mirzoram                  | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 19     | Nagaland                  | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 20     | Orissa                    | -                 | -            | -                    | -                        | 4                | 5,255        | 5                    | 55                       | 4                         | 5,255        | 5                    | 55                       |
| 21     | Punjab                    | -                 | -            | -                    | -                        | 2                | 884          | 4                    | 4                        | 2                         | 884          | 4                    | 4                        |
| 22     | Rajasthan                 | -                 | -            | -                    | -                        | -                | -            | 0                    | 0                        | -                         | -            | 0                    | 0                        |
| 23     | Sikkim                    | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 24     | Tamil Nadu                | -                 | -            | -                    | -                        | 19               | 42,642       | 17                   | 1,733                    | 19                        | 42,642       | 17                   | 1,733                    |
| 25     | Tripura                   | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 26     | Uttar Pradesh             | -                 | -            | -                    | -                        | 10               | 14,276       | 25                   | 2,633                    | 10                        | 14,276       | 25                   | 2,633                    |
| 27     | Uttarakhand               | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 28     | West Bengal               | -                 | -            | -                    | -                        | 10               | 29,084       | 32                   | 32                       | 10                        | 29,084       | 32                   | 32                       |
| 29     | Andaman & Nicobar Islands | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 30     | Chandigarh                | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 31     | Dadra & Nagarhaveli       | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 32     | Daman & Diu               | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 33     | Delhi                     | -                 | -            | -                    | -                        | 12               | 85,264       | 70                   | 909                      | 12                        | 85,264       | 70                   | 909                      |
| 34     | Lakshadweep               | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 35     | Puducherry                | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| TOTAL  |                           |                   |              |                      |                          | 153              | 525,614      | 430                  | 11,336                   | 153                       | 525,614      | 430                  | 11,336                   |

FORM L-25- (ii) : Geographical Distribution Channel - Group for the half year ended September 30, 2013

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Date : September 30, 2013

| Sr.No. | State / Union Territory   | Rural<br>( Group) |              |                      |                          | Urban<br>(Group) |              |                      |                          | Total Business<br>(Group) |              |                      |                          |
|--------|---------------------------|-------------------|--------------|----------------------|--------------------------|------------------|--------------|----------------------|--------------------------|---------------------------|--------------|----------------------|--------------------------|
|        |                           | No. of Policies   | No. of Lives | Premium<br>(₹ crore) | Sum Assured<br>(₹ crore) | No. of Policies  | No. of Lives | Premium<br>(₹ crore) | Sum Assured<br>(₹ crore) | No. of Policies           | No. of Lives | Premium<br>(₹ crore) | Sum Assured<br>(₹ crore) |
| 1      | Andhra Pradesh            | -                 | -            | -                    | -                        | 5                | 12,137       | 2                    | 238                      | 5                         | 12,137       | 2                    | 238                      |
| 2      | Arunachal Pradesh         | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 3      | Assam                     | -                 | -            | -                    | -                        | -                | -            | 5                    | 5                        | -                         | -            | 5                    | 5                        |
| 4      | Bihar                     | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 5      | Chattisgarh               | -                 | -            | -                    | -                        | -                | -            | 66                   | 66                       | -                         | -            | 66                   | 66                       |
| 6      | Goa                       | -                 | -            | -                    | -                        | 4                | 164          | 0                    | 3                        | 4                         | 164          | 0                    | 3                        |
| 7      | Gujarat                   | -                 | -            | -                    | -                        | 3                | 3,981        | 10                   | 205                      | 3                         | 3,981        | 10                   | 205                      |
| 8      | Haryana                   | -                 | -            | -                    | -                        | 19               | 35,276       | 28                   | 945                      | 19                        | 35,276       | 28                   | 945                      |
| 9      | Himachal Pradesh          | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 10     | Jammu & Kashmir           | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 11     | Jharkhand                 | -                 | -            | -                    | -                        | -                | 20           | 1                    | 4                        | -                         | 20           | 1                    | 4                        |
| 12     | Karnataka                 | -                 | -            | -                    | -                        | 23               | 12,040       | 44                   | 1,156                    | 23                        | 12,040       | 44                   | 1,156                    |
| 13     | Kerala                    | -                 | -            | -                    | -                        | 2                | 1,845        | 0                    | 47                       | 2                         | 1,845        | 0                    | 47                       |
| 14     | Madhya Pradesh            | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 15     | Maharashtra               | -                 | -            | -                    | -                        | 102              | 657,616      | 347                  | 9,768                    | 102                       | 657,616      | 347                  | 9,768                    |
| 16     | Manipur                   | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 17     | Meghalaya                 | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 18     | Mirzoram                  | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 19     | Nagaland                  | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 20     | Orissa                    | -                 | -            | -                    | -                        | 4                | 5,960        | 5                    | 58                       | 4                         | 5,960        | 5                    | 58                       |
| 21     | Punjab                    | -                 | -            | -                    | -                        | 2                | 881          | 4                    | 4                        | 2                         | 881          | 4                    | 4                        |
| 22     | Rajasthan                 | -                 | -            | -                    | -                        | -                | -            | 0                    | 0                        | -                         | -            | 0                    | 0                        |
| 23     | Sikkim                    | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 24     | Tamil Nadu                | -                 | -            | -                    | -                        | 20               | 51,738       | 17                   | 1,891                    | 20                        | 51,738       | 17                   | 1,891                    |
| 25     | Tripura                   | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 26     | Uttar Pradesh             | -                 | -            | -                    | -                        | 17               | 36,125       | 30                   | 5,838                    | 17                        | 36,125       | 30                   | 5,838                    |
| 27     | Uttarakhand               | -                 | -            | -                    | -                        | -                | 186          | 0                    | 1                        | -                         | 186          | 0                    | 1                        |
| 28     | West Bengal               | -                 | -            | -                    | -                        | 15               | 51,892       | 35                   | 44                       | 15                        | 51,892       | 35                   | 44                       |
| 29     | Andaman & Nicobar Islands | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 30     | Chandigarh                | -                 | -            | -                    | -                        | 2                | 4,524        | 4                    | 101                      | 2                         | 4,524        | 4                    | 101                      |
| 31     | Dadra & Nagarhaveli       | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 32     | Daman & Diu               | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 33     | Delhi                     | -                 | -            | -                    | -                        | 21               | 98,034       | 77                   | 1,325                    | 21                        | 98,034       | 77                   | 1,325                    |
| 34     | Lakshadweep               | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| 35     | Puducherry                | -                 | -            | -                    | -                        | -                | -            | -                    | -                        | -                         | -            | -                    | -                        |
| TOTAL  |                           |                   |              |                      |                          | 239              | 972,419      | 675                  | 21,702                   | 239                       | 972,419      | 675                  | 21,702                   |

**FORM - 3A**

(Read with Regulation 10)

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Registration Number: 101

Statement as on: September 30, 2013

Statement of Investment Assets (Life Insurers)

(Business within India)

Periodicity of Submission: Quarterly

**PART - A****Section I**

₹ in Crores

|                                                   |        |                  |
|---------------------------------------------------|--------|------------------|
| <b>Total Application as per Balance Sheet (A)</b> |        | <b>42,662.17</b> |
| <b>Add (B)</b>                                    |        |                  |
| Provisions                                        | Sch-14 | 21.93            |
| Current Liabilities                               | Sch-13 | 1,202.32         |
|                                                   |        | <b>1,224.25</b>  |
| <b>Less (C)</b>                                   |        |                  |
| Debit Balance in P&L A/c                          |        | 419.48           |
| Deferred tax asset                                |        |                  |
| Loans                                             | Sch-09 | 86.56            |
| Adv & Other Assets                                | Sch-12 | 761.49           |
| Cash & Bank Balance                               | Sch-11 | 119.32           |
| Fixed Assets                                      | Sch-10 | 351.87           |
| Misc Exp. Not Written Off                         | Sch-15 | -                |
|                                                   |        | <b>1,738.72</b>  |
| <b>Funds available for Investments</b>            |        | <b>42,147.69</b> |

|                                                       |                  |
|-------------------------------------------------------|------------------|
| <b>Reconciliation of Investment Assets</b>            |                  |
| <b>Total Investment Assets (as per Balance Sheet)</b> | <b>42,147.69</b> |
| <b>Balance Sheet Value of:</b>                        |                  |
| A. Life Fund                                          | 10,663.79        |
| B. Pension & General Annuity and Group Business       | 3,129.76         |
| C. Unit Linked Funds                                  | 28,334.67        |
|                                                       | <b>42,128.22</b> |

|                                                                                                                                  |                  |
|----------------------------------------------------------------------------------------------------------------------------------|------------------|
| <b>Reconciliation of Funds available for Investments &amp; Investment Assets</b>                                                 |                  |
| Funds Available for Investments (As Above)                                                                                       | <b>42,147.69</b> |
| <b>Add</b>                                                                                                                       |                  |
| Investment Loan as per Sch-09                                                                                                    | 59.05            |
| <b>Less</b>                                                                                                                      |                  |
| Other - Receivable                                                                                                               |                  |
| (Net units (Creation/Redemption of Units) in Unit Administration System i.e Life Asia on 30th Sep 2013 * NAV of Respective Fund) | 78.52            |
| Value of Investments as per Form 3A                                                                                              | <b>42,128.22</b> |

FORM - 3A  
(Read with Regulation 10)  
Name of the Insurer: HDFC Standard Life Insurance Company Limited  
Registration Number: 101  
Statement as on: September 30, 2013  
Statement of Investment Assets (Life Insurers)  
(Business within India)  
Periodicity of Submission: Quarterly

PART - A

Section II

₹ in Crores

NON - LINKED BUSINESS

| NON - LINKED BUSINESS |                                                                                |                   |         |                   |                 |          |         |                    |                 |                    |            |              |
|-----------------------|--------------------------------------------------------------------------------|-------------------|---------|-------------------|-----------------|----------|---------|--------------------|-----------------|--------------------|------------|--------------|
| A. LIFE FUND          |                                                                                | % as per Reg      | SH      |                   | UL-Non Unit Res | PH       |         | Book Value (SH+PH) | Actual %        | FVC Amount         | Total Fund | Market Value |
|                       |                                                                                |                   | Balance | FRSM <sup>+</sup> |                 | PAR      | NON PAR |                    |                 |                    |            |              |
|                       |                                                                                |                   | (a)     | (b)               |                 | (c)      | (d)     | (e)                | (f) = [b+c+d+e] | (g) = [(f - (a))%] | (h)        | (i)=(a+f+h)  |
| 1                     | Central Govt. Sec                                                              | Not Less than 25% | 148.44  | 282.04            | 702.74          | 3,812.64 | 9.13    | 4,806.55           | 47.82%          | -                  | 4,954.99   | 4,643.53     |
| 2                     | Central Govt Sec, State Govt Sec or Other Approved Securities (incl (i) above) | Not Less than 50% | 148.44  | 296.99            | 742.43          | 4,258.43 | 72.85   | 5,370.71           | 53.43%          | -                  | 5,519.15   | 5,167.39     |
| 3                     | Investment subject to Exposure Norms                                           |                   |         |                   |                 |          |         |                    |                 |                    |            |              |
|                       | a. Housing & Infrastructure                                                    | Not Less than 15% |         |                   |                 |          |         |                    |                 |                    |            |              |
|                       | 1. Approved Investments                                                        |                   | 59.72   | 66.79             | 142.35          | 1,959.44 | 3.60    | 2,172.17           | 21.61%          | -12.56             | 2,219.33   | 2,132.20     |
|                       | 2. Other Investments                                                           |                   | -       | 3.61              | -               | 34.34    | -       | 37.95              | 0.38%           | -3.90              | 34.05      | 34.05        |
|                       | b. i) Approved Investments                                                     | Not exceeding 35% | 536.19  | 148.71            | 107.87          | 1,782.71 | 191.54  | 2,230.83           | 22.19%          | -136.85            | 2,630.17   | 2,599.70     |
|                       | ii) Other Investments                                                          |                   | 31.29   | 7.44              | -               | 186.50   | 45.67   | 239.60             | 2.38%           | -9.79              | 261.10     | 265.53       |
| TOTAL LIFE FUND       |                                                                                | 100%              | 775.63  | 523.54            | 992.65          | 8,221.42 | 313.65  | 10,051.26          | 100.00%         | -163.11            | 10,663.79  | 10,198.88    |

| B. PENSION & GENERAL ANNUITY AND GROUP BUSINES: |                                                    | % as per Reg      | PH         |          | Book Value | Actual %  | FVC Amount | Total Fund | Market Value |
|-------------------------------------------------|----------------------------------------------------|-------------------|------------|----------|------------|-----------|------------|------------|--------------|
|                                                 |                                                    |                   | PAR        | NON PAR  |            |           |            |            |              |
|                                                 |                                                    |                   | (a)        | (b)      |            |           |            |            |              |
|                                                 |                                                    |                   | (c)= (a+b) | (d)      | (e)        | (f)=(c+e) | (g)        |            |              |
| 1                                               | Central Govt. Sec                                  | Not Less than 20% | 430.44     | 278.70   | 709.13     | 22.44%    | -          | 709.13     | 659.53       |
| 2                                               | Central Govt Sec, State Govt Sec or Other Approved | Not Less than 40% | 523.39     | 777.29   | 1,300.68   | 41.16%    | -          | 1,300.68   | 1,228.10     |
| 3                                               | Balance in Approved investment                     | Not Exceeding 60% | 688.84     | 1,106.88 | 1,795.72   | 56.82%    | -30.42     | 1,765.31   | 1,747.05     |
| 4                                               | Other Investments <sup>Note 1</sup>                |                   | 9.12       | 54.65    | 63.77      | 2.02%     | -          | 63.77      | 63.75        |
| TOTAL PENSION, GENERAL ANNUITY FUND             |                                                    | 100%              | 1,221.36   | 1,938.82 | 3,160.17   | 100.00%   | -30.42     | 3,129.76   | 3,038.91     |

LINKED BUSINESS

| C. LINKED FUNDS                    |                      | % as per Reg      | PH          |                  | Total Fund       | Actual %       |
|------------------------------------|----------------------|-------------------|-------------|------------------|------------------|----------------|
|                                    |                      |                   | PAR         | NON PAR          |                  |                |
|                                    |                      |                   | (a)         | (b)              |                  |                |
| 1                                  | Approved Investments | Not Less than 75% | -           | 27,199.34        | 27,199.34        | 95.99%         |
| 2                                  | Other Investments    | Not More than 25% | -           | 1,135.33         | 1,135.33         | 4.01%          |
| <b>TOTAL LINKED INSURANCE FUND</b> |                      |                   | <b>100%</b> | <b>28,334.67</b> | <b>28,334.67</b> | <b>100.00%</b> |

Note 1 : Consequent to clarification provided in investment regulation vide IRDA Investment (5th Amendment) Regulation 2013, Life Gratuity Funds were reclassified in Pension & General Annuity and Group Business effective from 01st April 2013. This has resulted in disclosure in 'Other Investment' in Pension & General Annuity and Group Business. 'Other Investments' also includes one unlisted equity amounting to Rs 9.12 Crores, which was reclassified as 'Other Investment' during Q1. In view of IRDA's letter (IRDA/INV/LHD/LR/004/2013-14) we shall retain the 'Other Investment' in the same fund and shall make efforts to regularize the pattern of investment without affecting the interest of policyholders as soon as possible.

CERTIFICATION:

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date: October 25, 2013

Prasun Gajri  
Chief Investment Officer

Periodicity of Submission: Quarterly  
Statement as on: September 30, 2013

₹ in Crores

| PARTICULARS                        | ULGF00111/08/03LiquidFund101 | ULGF00620/06/07StableMgFd10 | ULGF00720/06/07SovereignF101 | ULGF00211/08/03SecureMgtF10 | ULGF00311/08/03DefensiveF101 | ULGF00411/08/03BalancedMF10 | ULGF00511/08/03GrowthFund10 | ULIF00102/01/04LiquidFund101 | ULIF00720/06/07StableMgFd101 |
|------------------------------------|------------------------------|-----------------------------|------------------------------|-----------------------------|------------------------------|-----------------------------|-----------------------------|------------------------------|------------------------------|
| Opening Balance (Market Value)     | 23.83                        | 16.83                       | 3.72                         | 49.17                       | 138.00                       | 91.60                       | 0.01                        | 82.13                        | 53.26                        |
| Add: Inflow during the Quarter     | 0.01                         | 0.00                        | 0.00                         | 7.51                        | 0.03                         | 30.81                       | 0.00                        | 56.62                        | 29.13                        |
| Increase / (Decrease) Value of     | 0.46                         | 0.10                        | -0.25                        | -1.74                       | -5.35                        | -3.53                       | 0.00                        | 1.71                         | 0.45                         |
| Less: Outflow during the Quarter   | 1.17                         | 1.07                        | 0.00                         | 1.31                        | 12.41                        | 1.56                        | 0.00                        | 45.48                        | 19.81                        |
| TOTAL INVESTIBLE FUNDS (MKT VALUE) | 23.13                        | 15.86                       | 3.47                         | 53.63                       | 120.27                       | 117.33                      | 0.01                        | 94.97                        | 63.04                        |

| INVESTMENT OF UNIT FUND                     | ULGF00111/08/03LiquidFund101 | ULGF00620/06/07StableMgFd10 | ULGF00720/06/07SovereignF101 | ULGF00211/08/03SecureMgtF10 | ULGF00311/08/03DefensiveF101 | ULGF00411/08/03BalancedMF10 | ULGF00511/08/03GrowthFund10 | ULIF00102/01/04LiquidFund101 | ULIF00720/06/07StableMgFd101 |          |             |          |             |          |             |          |
|---------------------------------------------|------------------------------|-----------------------------|------------------------------|-----------------------------|------------------------------|-----------------------------|-----------------------------|------------------------------|------------------------------|----------|-------------|----------|-------------|----------|-------------|----------|
|                                             | Actual Inv.                  | % Actual                    | Actual Inv.                  | % Actual                    | Actual Inv.                  | % Actual                    | Actual Inv.                 | % Actual                     | Actual Inv.                  | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| Approved Investments (>=75%)                |                              |                             |                              |                             |                              |                             |                             |                              |                              |          |             |          |             |          |             |          |
| Central Govt Securities                     | -                            | 0.00%                       | 5.49                         | 34.61%                      | 3.35                         | 96.55%                      | 20.09                       | 37.46%                       | 35.08                        | 29.17%   | 25.62       | 21.83%   | -           | 0.00%    | 8.48        | 13.45%   |
| State Government Securities                 | -                            | 0.00%                       | -                            | 0.00%                       | -                            | 0.00%                       | -                           | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Other Approved Securities                   | -                            | 0.00%                       | 0.73                         | 4.60%                       | -                            | 0.00%                       | -                           | 0.00%                        | 1.11                         | 0.92%    | -           | 0.00%    | -           | 0.00%    | 1.60        | 2.53%    |
| Corporate Bonds                             | -                            | 0.00%                       | 2.63                         | 16.62%                      | -                            | 0.00%                       | 23.84                       | 44.45%                       | 37.30                        | 31.01%   | 24.46       | 20.85%   | -           | 0.00%    | 23.17       | 36.75%   |
| Infrastructure Bonds                        | -                            | 0.00%                       | 6.24                         | 39.33%                      | -                            | 0.00%                       | 5.80                        | 10.82%                       | 13.45                        | 11.19%   | 16.16       | 13.78%   | -           | 0.00%    | 26.13       | 41.45%   |
| Equity                                      | -                            | 0.00%                       | -                            | 0.00%                       | -                            | 0.00%                       | -                           | 0.00%                        | 25.71                        | 21.38%   | 41.22       | 35.13%   | 0.01        | 94.05%   | -           | 0.00%    |
| Money Market Investments                    | 23.13                        | 99.98%                      | 0.11                         | 0.68%                       | 0.02                         | 0.59%                       | 2.38                        | 4.44%                        | 3.39                         | 2.82%    | 3.03        | 2.58%    | -           | 0.00%    | 94.99       | 100.01%  |
| Mutual funds                                | -                            | 0.00%                       | -                            | 0.00%                       | -                            | 0.00%                       | -                           | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Deposit with Banks                          | -                            | 0.00%                       | -                            | 0.00%                       | -                            | 0.00%                       | -                           | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Sub Total (A)                               | 23.13                        | 99.98%                      | 15.20                        | 95.83%                      | 3.37                         | 97.13%                      | 52.11                       | 97.17%                       | 116.05                       | 96.49%   | 110.49      | 94.17%   | 0.01        | 94.05%   | 94.99       | 100.01%  |
| Current Assets:                             |                              |                             |                              |                             |                              |                             |                             |                              |                              |          |             |          |             |          |             |          |
| Accrued Interest                            | 0.00                         | 0.00%                       | 0.65                         | 4.13%                       | 0.09                         | 2.60%                       | 1.52                        | 2.83%                        | 2.70                         | 2.24%    | 2.06        | 1.76%    | -0.00       | 0.00%    | 0.00        | 0.00%    |
| Dividend Recievable                         | -                            | 0.00%                       | -                            | 0.00%                       | -                            | 0.00%                       | -                           | 0.00%                        | 0.03                         | 0.02%    | 0.07        | 0.06%    | 0.00        | 0.14%    | -           | 0.00%    |
| Bank Balance                                | 0.01                         | 0.04%                       | 0.01                         | 0.06%                       | 0.01                         | 0.29%                       | 0.01                        | 0.02%                        | 0.01                         | 0.01%    | 0.01        | 0.01%    | 0.00        | 1.78%    | 0.01        | 0.02%    |
| Receivable for Sale of Investments          | -                            | 0.00%                       | -                            | 0.00%                       | -                            | 0.00%                       | -                           | 0.00%                        | 0.00                         | 0.00%    | 0.00        | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Other Current Assets (for Investments)      | -                            | 0.00%                       | -                            | 0.00%                       | -                            | 0.00%                       | -                           | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Less: Current Liabilities                   |                              |                             |                              |                             |                              |                             |                             |                              |                              |          |             |          |             |          |             |          |
| Payable for Investments                     | -                            | 0.00%                       | -                            | 0.00%                       | -                            | 0.00%                       | -0.00                       | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Fund Mgmt Charges Payable                   | -0.00                        | -0.01%                      | -0.00                        | -0.01%                      | -0.00                        | -0.01%                      | -0.01                       | -0.01%                       | -0.02                        | -0.01%   | -0.02       | -0.01%   | -0.00       | -0.01%   | -0.01       | -0.02%   |
| Other Current Liabilities (for Investments) | -0.00                        | -0.01%                      | -0.00                        | -0.01%                      | -0.00                        | -0.01%                      | -0.00                       | -0.01%                       | -0.01                        | -0.01%   | -0.01       | -0.01%   | -0.00       | -0.01%   | -0.00       | -0.01%   |
| Sub Total (B)                               | 0.00                         | 0.02%                       | 0.66                         | 4.17%                       | 0.10                         | 2.87%                       | 1.52                        | 2.83%                        | 2.71                         | 2.25%    | 2.12        | 1.80%    | 0.00        | 1.90%    | -0.01       | -0.01%   |
| Other Investments (<=25%)                   |                              |                             |                              |                             |                              |                             |                             |                              |                              |          |             |          |             |          |             |          |
| Corporate Bonds                             | -                            | 0.00%                       | -                            | 0.00%                       | -                            | 0.00%                       | -                           | 0.00%                        | -                            | 0.00%    | 2.48        | 2.11%    | -           | 0.00%    | -           | 0.00%    |
| Infrastructure Bonds                        | -                            | 0.00%                       | -                            | 0.00%                       | -                            | 0.00%                       | -                           | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Equity                                      | -                            | 0.00%                       | -                            | 0.00%                       | -                            | 0.00%                       | -                           | 0.00%                        | 1.51                         | 1.26%    | 2.24        | 1.91%    | 0.00        | 4.05%    | -           | 0.00%    |
| Mutual funds                                | -                            | 0.00%                       | -                            | 0.00%                       | -                            | 0.00%                       | -                           | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Venture funds                               | -                            | 0.00%                       | -                            | 0.00%                       | -                            | 0.00%                       | -                           | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Others                                      | -                            | 0.00%                       | -                            | 0.00%                       | -                            | 0.00%                       | -                           | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Sub Total (C)                               | -                            | 0.00%                       | -                            | 0.00%                       | -                            | 0.00%                       | -                           | 0.00%                        | 1.51                         | 1.26%    | 4.72        | 4.02%    | 0.00        | 4.05%    | -           | 0.00%    |
| Total (A + B + C)                           | 23.13                        | 100.00%                     | 15.86                        | 100.00%                     | 3.47                         | 100.00%                     | 53.63                       | 100.00%                      | 120.27                       | 100.00%  | 117.33      | 100.00%  | 0.01        | 100.00%  | 94.97       | 100.00%  |
| Fund Carried Forward (as per LB 2)          |                              |                             |                              |                             |                              |                             |                             |                              |                              |          |             |          |             |          |             |          |

FORM 3A  
(Read with Regulation 10)  
Unit Linked Insurance Business  
Name of the Insurer: HDFC Standard Life Insurance Company Limited  
Registration Number: 101

PART - B

Periodicity of Submission: Quarterly  
Statement as on: September 30, 2013

₹ in Crores

| PARTICULARS                               | ULGF01620/06/07SovereignF101 | ULIF00202/01/04SecureMgtF101 | ULIF00302/01/04DefensiveF101 | ULIF00402/01/04BalancedMF101 | ULIF00616/01/06EquityMgFd101 | ULIF00502/01/04GrowthFund101 | ULGF02225/02/12LiquidFund101 | ULGF02825/02/12StableMgFd10 | ULGF02325/02/12SecureMgtF10 |
|-------------------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|-----------------------------|-----------------------------|
| Opening Balance (Market Value)            | 1.80                         | 221.61                       | 139.20                       | 576.01                       | 830.89                       | 3,271.00                     | 46.41                        | 109.38                      | 241.56                      |
| Add: Inflow during the Quarter            | 0.00                         | 51.15                        | 10.61                        | 25.27                        | 31.02                        | 131.70                       | 2.20                         | 2.48                        | 7.08                        |
| Increase / (Decrease) Value of            | -0.13                        | -9.08                        | -6.09                        | -24.64                       | -30.84                       | -137.01                      | 0.92                         | 0.88                        | -8.73                       |
| Less: Outflow during the Quarter          | 0.00                         | 53.46                        | 12.72                        | 35.26                        | 57.33                        | 246.50                       | 2.27                         | 2.95                        | 5.51                        |
| <b>TOTAL INVESTIBLE FUNDS (MKT VALUE)</b> | <b>1.67</b>                  | <b>210.22</b>                | <b>131.01</b>                | <b>541.37</b>                | <b>773.74</b>                | <b>3019.20</b>               | <b>47.26</b>                 | <b>109.79</b>               | <b>234.40</b>               |

| INVESTMENT OF UNIT FUND                     | ULGF01620/06/07SovereignF101 | ULIF00202/01/04SecureMgtF101 | ULIF00302/01/04DefensiveF101 | ULIF00402/01/04BalancedMF101 | ULIF00616/01/06EquityMgFd101 | ULIF00502/01/04GrowthFund101 | ULGF02225/02/12LiquidFund101 | ULGF02825/02/12StableMgFd10 | ULGF02325/02/12SecureMgtF10 |          |             |          |             |          |             |          |        |         |
|---------------------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|-----------------------------|-----------------------------|----------|-------------|----------|-------------|----------|-------------|----------|--------|---------|
|                                             | Actual Inv.                  | % Actual                     | Actual Inv.                  | % Actual                     | Actual Inv.                  | % Actual                     | Actual Inv.                  | % Actual                    | Actual Inv.                 | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |        |         |
| Approved Investments (>=75%)                |                              |                              |                              |                              |                              |                              |                              |                             |                             |          |             |          |             |          |             |          |        |         |
| Central Govt Securities                     | 1.60                         | 96.03%                       | 72.81                        | 34.64%                       | 37.69                        | 28.77%                       | 105.99                       | 19.58%                      | 82.36                       | 10.64%   | -           | 0.00%    | -           | 0.00%    | 17.55       | 15.99%   | 80.47  | 34.33%  |
| State Government Securities                 | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                       | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -      | 0.00%   |
| Other Approved Securities                   | -                            | 0.00%                        | 3.81                         | 1.81%                        | 0.06                         | 0.05%                        | 5.10                         | 0.94%                       | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | 0.78        | 0.71%    | 2.94   | 1.25%   |
| Corporate Bonds                             | -                            | 0.00%                        | 45.14                        | 21.47%                       | 19.71                        | 15.04%                       | 59.75                        | 11.04%                      | 49.15                       | 6.35%    | -           | 0.00%    | -           | 0.00%    | 33.40       | 30.42%   | 79.28  | 33.82%  |
| Infrastructure Bonds                        | -                            | 0.00%                        | 60.26                        | 28.66%                       | 26.48                        | 20.21%                       | 76.21                        | 14.08%                      | 6.54                        | 0.85%    | -           | 0.00%    | -           | 0.00%    | 49.76       | 45.32%   | 58.58  | 24.99%  |
| Equity                                      | -                            | 0.00%                        | -                            | 0.00%                        | 26.17                        | 19.98%                       | 233.45                       | 43.12%                      | 551.83                      | 71.32%   | 2,801.72    | 92.80%   | -           | 0.00%    | -           | 0.00%    | -      | 0.00%   |
| Money Market Investments                    | 0.02                         | 0.95%                        | 10.00                        | 4.76%                        | 1.83                         | 1.40%                        | 8.24                         | 1.52%                       | 2.36                        | 0.31%    | 16.71       | 0.55%    | 47.26       | 100.00%  | 3.74        | 3.40%    | 6.51   | 2.78%   |
| Mutual funds                                | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                       | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -      | 0.00%   |
| Deposit with Banks                          | -                            | 0.00%                        | 12.00                        | 5.71%                        | 10.00                        | 7.63%                        | 18.00                        | 3.32%                       | 35.00                       | 4.52%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -      | 0.00%   |
| Sub Total (A)                               | 1.62                         | 96.98%                       | 204.03                       | 97.05%                       | 121.94                       | 93.08%                       | 506.73                       | 93.60%                      | 727.24                      | 93.99%   | 2,818.43    | 93.35%   | 47.26       | 100.00%  | 105.23      | 95.84%   | 227.78 | 97.17%  |
| Current Assets:                             |                              |                              |                              |                              |                              |                              |                              |                             |                             |          |             |          |             |          |             |          |        |         |
| Accrued Interest                            | 0.04                         | 2.45%                        | 6.23                         | 2.96%                        | 2.74                         | 2.09%                        | 10.13                        | 1.87%                       | 8.88                        | 1.15%    | 0.00        | 0.00%    | 0.00        | 0.00%    | 4.58        | 4.17%    | 6.67   | 2.84%   |
| Dividend Receivable                         | -                            | 0.00%                        | -                            | 0.00%                        | 0.03                         | 0.03%                        | 0.41                         | 0.08%                       | 1.03                        | 0.13%    | 5.74        | 0.19%    | -           | 0.00%    | -           | 0.00%    | -      | 0.00%   |
| Bank Balance                                | 0.01                         | 0.60%                        | 0.01                         | 0.01%                        | 0.01                         | 0.01%                        | 0.01                         | 0.00%                       | 0.01                        | 0.00%    | 0.01        | 0.00%    | 0.01        | 0.02%    | 0.01        | 0.01%    | 0.01   | 0.00%   |
| Receivable for Sale of Investments          | -                            | 0.00%                        | -                            | 0.00%                        | -0.00                        | 0.00%                        | -0.00                        | 0.00%                       | -                           | 0.00%    | 4.37        | 0.14%    | -0.00       | 0.00%    | -           | 0.00%    | -      | 0.00%   |
| Other Current Assets (for Investments)      | -                            | 0.00%                        | 0.00                         | 0.00%                        | -                            | 0.00%                        | -0.00                        | 0.00%                       | -                           | 0.00%    | 2.22        | 0.07%    | -           | 0.00%    | -           | 0.00%    | 0.00   | 0.00%   |
| Less: Current Liabilities                   |                              |                              |                              |                              |                              |                              |                              |                             |                             |          |             |          |             |          |             |          |        |         |
| Payable for Investments                     | -                            | 0.00%                        | -0.00                        | 0.00%                        | -0.00                        | 0.00%                        | -0.00                        | 0.00%                       | -                           | 0.00%    | -2.99       | -0.10%   | -           | 0.00%    | -           | 0.00%    | -      | 0.00%   |
| Fund Mgmt Charges Payable                   | -0.00                        | -0.02%                       | -0.03                        | -0.02%                       | -0.02                        | -0.02%                       | -0.08                        | -0.02%                      | -0.12                       | -0.02%   | -0.47       | -0.02%   | -0.01       | -0.02%   | -0.02       | -0.02%   | -0.04  | -0.02%  |
| Other Current Liabilities (for Investments) | -0.00                        | -0.01%                       | -0.02                        | -0.01%                       | -0.01                        | -0.01%                       | -0.05                        | -0.01%                      | -0.07                       | -0.01%   | -0.25       | -0.01%   | -0.00       | -0.01%   | -0.01       | -0.01%   | -0.02  | -0.01%  |
| Sub Total (B)                               | 0.05                         | 3.02%                        | 6.19                         | 2.95%                        | 2.75                         | 2.10%                        | 10.42                        | 1.92%                       | 9.74                        | 1.26%    | 8.64        | 0.29%    | -0.00       | 0.00%    | 4.56        | 4.16%    | 6.62   | 2.83%   |
| Other Investments (<=25%)                   |                              |                              |                              |                              |                              |                              |                              |                             |                             |          |             |          |             |          |             |          |        |         |
| Corporate Bonds                             | -                            | 0.00%                        | -                            | 0.00%                        | 4.63                         | 3.53%                        | 9.34                         | 1.73%                       | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -      | 0.00%   |
| Infrastructure Bonds                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                       | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -      | 0.00%   |
| Equity                                      | -                            | 0.00%                        | -                            | 0.00%                        | 1.68                         | 1.28%                        | 14.88                        | 2.75%                       | 36.76                       | 4.75%    | 192.13      | 6.36%    | -           | 0.00%    | -           | 0.00%    | -      | 0.00%   |
| Mutual funds                                | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                       | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -      | 0.00%   |
| Venture funds                               | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                       | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -      | 0.00%   |
| Others                                      | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                       | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -      | 0.00%   |
| Sub Total (C)                               | -                            | 0.00%                        | -                            | 0.00%                        | 6.31                         | 4.82%                        | 24.22                        | 4.47%                       | 36.76                       | 4.75%    | 192.13      | 6.36%    | -           | 0.00%    | -           | 0.00%    | -      | 0.00%   |
| Total (A + B + C)                           | 1.67                         | 100.00%                      | 210.22                       | 100.00%                      | 131.01                       | 100.00%                      | 541.37                       | 100.00%                     | 773.74                      | 100.00%  | 3,019.20    | 100.00%  | 47.26       | 100.00%  | 109.79      | 100.00%  | 234.40 | 100.00% |
| Fund Carried Forward (as per LB 2)          |                              |                              |                              |                              |                              |                              |                              |                             |                             |          |             |          |             |          |             |          |        |         |

Date : October 25, 2013

FORM 3A  
(Read with Regulation 10)  
Unit Linked Insurance Business  
Name of the Insurer: HDFC Standard Life Insurance Company Limited  
Registration Number: 101

PART - B

Periodicity of Submission: Quarterly  
Statement as on: September 30, 2013

₹ in Crores

| PARTICULARS                        | ULGF02425/02/12DefensiveF101 | ULGF02525/02/12BalancedMF10 | ULIF00802/01/04LiquidFund101 | ULIF01420/06/07StableMgFd101 | ULGF01520/06/07SovereignF101 | ULIF00902/01/04SecureMgtF101 | ULIF01002/01/04DefensiveF101 | ULIF01102/01/04BalancedMF101 | ULIF01316/01/06EquityMgFd101 |
|------------------------------------|------------------------------|-----------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| Opening Balance (Market Value)     | 536.26                       | 97.63                       | 36.86                        | 38.64                        | 0.09                         | 177.71                       | 98.44                        | 429.40                       | 399.53                       |
| Add: Inflow during the Quarter     | 8.70                         | 2.63                        | 36.18                        | 25.60                        | 0.00                         | 32.60                        | 8.26                         | 12.58                        | 13.71                        |
| Increase / (Decrease) Value of     | -24.33                       | -4.05                       | 0.78                         | 0.32                         | -0.01                        | -7.28                        | -4.67                        | -18.92                       | -14.84                       |
| Less: Outflow during the Quarter   | 15.27                        | 5.01                        | 28.36                        | 23.04                        | 0.00                         | 43.32                        | 9.08                         | 21.76                        | 28.06                        |
| TOTAL INVESTIBLE FUNDS (MKT VALUE) | 505.35                       | 91.10                       | 45.46                        | 41.52                        | 0.08                         | 159.72                       | 92.96                        | 401.29                       | 370.34                       |

| INVESTMENT OF UNIT FUND                     | ULGF02425/02/12DefensiveF101 | ULGF02525/02/12BalancedMF10 | ULIF00802/01/04LiquidFund101 | ULIF01420/06/07StableMgFd101 | ULGF01520/06/07SovereignF101 | ULIF00902/01/04SecureMgtF101 | ULIF01002/01/04DefensiveF101 | ULIF01102/01/04BalancedMF101 | ULIF01316/01/06EquityMgFd101 |          |             |          |             |          |             |          |             |          |
|---------------------------------------------|------------------------------|-----------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|----------|-------------|----------|-------------|----------|-------------|----------|-------------|----------|
|                                             | Actual Inv.                  | % Actual                    | Actual Inv.                  | % Actual                     | Actual Inv.                  | % Actual                     | Actual Inv.                  | % Actual                     | Actual Inv.                  | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| Approved Investments (>=75%)                |                              |                             |                              |                              |                              |                              |                              |                              |                              |          |             |          |             |          |             |          |             |          |
| Central Govt Securities                     | 141.92                       | 28.08%                      | 16.70                        | 18.33%                       | -                            | 0.00%                        | 6.19                         | 14.91%                       | 0.08                         | 97.46%   | 55.97       | 35.04%   | 25.54       | 27.47%   | 79.39       | 19.78%   | 41.79       | 11.28%   |
| State Government Securities                 | -                            | 0.00%                       | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Other Approved Securities                   | 2.32                         | 0.46%                       | 0.60                         | 0.66%                        | -                            | 0.00%                        | 0.91                         | 2.19%                        | -                            | 0.00%    | 3.70        | 2.32%    | 0.35        | 0.37%    | 2.67        | 0.67%    | -           | 0.00%    |
| Corporate Bonds                             | 85.89                        | 17.00%                      | 15.43                        | 16.94%                       | -                            | 0.00%                        | 12.33                        | 29.69%                       | -                            | 0.00%    | 32.68       | 20.46%   | 18.62       | 20.03%   | 49.27       | 12.28%   | 24.48       | 6.61%    |
| Infrastructure Bonds                        | 105.01                       | 20.78%                      | 12.46                        | 13.68%                       | -                            | 0.00%                        | 19.28                        | 46.43%                       | -                            | 0.00%    | 49.37       | 30.91%   | 20.45       | 22.00%   | 54.59       | 13.60%   | 3.37        | 0.91%    |
| Equity                                      | 112.49                       | 22.26%                      | 38.65                        | 42.42%                       | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | 22.06       | 23.73%   | 172.46      | 42.98%   | 266.41      | 71.94%   |
| Money Market Investments                    | 10.73                        | 2.12%                       | 1.83                         | 2.01%                        | 45.46                        | 100.00%                      | 1.03                         | 2.49%                        | -                            | 0.00%    | 3.22        | 2.02%    | 2.42        | 2.60%    | 11.22       | 2.80%    | 0.13        | 0.03%    |
| Mutual funds                                | -                            | 0.00%                       | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Deposit with Banks                          | 20.00                        | 3.96%                       | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%    | 10.00       | 6.26%    | -           | 0.00%    | 13.00       | 3.24%    | 12.00       | 3.24%    |
| Sub Total (A)                               | 478.36                       | 94.66%                      | 85.68                        | 94.05%                       | 45.46                        | 100.00%                      | 39.74                        | 95.70%                       | 0.08                         | 97.46%   | 154.95      | 97.01%   | 89.44       | 96.21%   | 382.61      | 95.34%   | 348.17      | 94.01%   |
| Current Assets:                             |                              |                             |                              |                              |                              |                              |                              |                              |                              |          |             |          |             |          |             |          |             |          |
| Accrued Interest                            | 11.33                        | 2.24%                       | 1.49                         | 1.64%                        | 0.00                         | 0.00%                        | 1.78                         | 4.30%                        | 0.00                         | 2.51%    | 4.80        | 3.00%    | 2.18        | 2.35%    | 7.30        | 1.82%    | 2.85        | 0.77%    |
| Dividend Recievable                         | 0.10                         | 0.02%                       | 0.07                         | 0.08%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | 0.02        | 0.02%    | 0.30        | 0.07%    | 0.52        | 0.14%    |
| Bank Balance                                | 0.01                         | 0.00%                       | 0.01                         | 0.01%                        | 0.01                         | 0.02%                        | 0.01                         | 0.02%                        | 0.00                         | 0.05%    | 0.01        | 0.01%    | 0.01        | 0.01%    | 0.01        | 0.00%    | 0.01        | 0.00%    |
| Receivable for Sale of Investments          | 0.00                         | 0.00%                       | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | 0.00        | 0.00%    | -0.00       | 0.00%    | -           | 0.00%    |
| Other Current Assets (for Investments)      | -                            | 0.00%                       | -0.00                        | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%    | -0.00       | 0.00%    | -           | 0.00%    | -           | 0.00%    | 0.00        | 0.00%    |
| Less: Current Liabilities                   |                              |                             |                              |                              |                              |                              |                              |                              |                              |          |             |          |             |          |             |          |             |          |
| Payable for Investments                     | -                            | 0.00%                       | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | 0.00        | 0.00%    | -0.00       | 0.00%    | 0.00        | 0.00%    |
| Fund Mgmt Charges Payable                   | -0.08                        | -0.02%                      | -0.01                        | -0.02%                       | -0.01                        | -0.02%                       | -0.01                        | -0.02%                       | -0.00                        | -0.02%   | -0.02       | -0.02%   | -0.01       | -0.02%   | -0.06       | -0.02%   | -0.06       | -0.02%   |
| Other Current Liabilities (for Investments) | -0.04                        | -0.01%                      | -0.01                        | -0.01%                       | -0.00                        | -0.01%                       | -0.00                        | -0.01%                       | -0.00                        | -0.01%   | -0.01       | -0.01%   | -0.01       | -0.01%   | -0.03       | -0.01%   | -0.03       | -0.01%   |
| Sub Total (B)                               | 11.33                        | 2.24%                       | 1.55                         | 1.70%                        | -0.00                        | 0.00%                        | 1.78                         | 4.30%                        | 0.00                         | 2.54%    | 4.77        | 2.99%    | 2.19        | 2.36%    | 7.51        | 1.87%    | 3.29        | 0.89%    |
| Other Investments (<=25%)                   |                              |                             |                              |                              |                              |                              |                              |                              |                              |          |             |          |             |          |             |          |             |          |
| Corporate Bonds                             | 9.01                         | 1.78%                       | 1.49                         | 1.63%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Infrastructure Bonds                        | -                            | 0.00%                       | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Equity                                      | 6.65                         | 1.32%                       | 2.39                         | 2.62%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | 1.33        | 1.43%    | 11.17       | 2.78%    | 18.88       | 5.10%    |
| Mutual funds                                | -                            | 0.00%                       | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Venture funds                               | -                            | 0.00%                       | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Others                                      | -                            | 0.00%                       | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Sub Total (C)                               | 15.67                        | 3.10%                       | 3.87                         | 4.25%                        | -                            | 0.00%                        | -                            | 0.00%                        | -                            | 0.00%    | -           | 0.00%    | 1.33        | 1.43%    | 11.17       | 2.78%    | 18.88       | 5.10%    |
| Total (A + B + C)                           | 505.35                       | 100.00%                     | 91.10                        | 100.00%                      | 45.46                        | 100.00%                      | 41.52                        | 100.00%                      | 0.08                         | 100.00%  | 159.72      | 100.00%  | 92.96       | 100.00%  | 401.29      | 100.00%  | 370.34      | 100.00%  |
| Fund Carried Forward (as per LB 2)          |                              |                             |                              |                              |                              |                              |                              |                              |                              |          |             |          |             |          |             |          |             |          |

FORM 3A  
(Read with Regulation 10)  
Unit Linked Insurance Business  
Name of the Insurer: HDFC Standard Life Insurance Company Limited  
Registration Number: 101

PART - B

Periodicity of Submission: Quarterly  
Statement as on: September 30, 2013

₹ in Crores

| PARTICULARS                        | ULIF01202/01/04GrowthFund | ULGF02918/02/12LiquidFund | ULGF03518/02/12StableMgFd | ULGF03018/02/12SecureMgtF | ULGF03118/02/12DefensiveF | ULGF03218/02/12BalancedM | ULGF03318/02/12GrowthFun | ULGF01420/06/07SovereignF | ULGF00928/03/05SecureMgtF |
|------------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|--------------------------|--------------------------|---------------------------|---------------------------|
| Opening Balance (Market Value)     | 1,735.96                  | 15.59                     | 58.34                     | 67.08                     | 101.84                    | 99.13                    | 1.31                     | 6.54                      | 19.15                     |
| Add: Inflow during the Quarter     | 75.22                     | 0.43                      | 1.93                      | 1.07                      | 4.66                      | 3.38                     | 0.02                     | 0.00                      | 0.02                      |
| Increase / (Decrease) Value of I   | -71.73                    | 0.30                      | 0.46                      | -2.39                     | -4.68                     | -4.02                    | -0.05                    | -0.43                     | -0.80                     |
| Less: Outflow during the Quarter   | 149.55                    | 0.75                      | 1.48                      | 0.71                      | 1.19                      | 1.26                     | 0.00                     | 0.00                      | 0.00                      |
| TOTAL INVESTIBLE FUNDS (MKT VALUE) | 1589.90                   | 15.58                     | 59.25                     | 65.05                     | 100.64                    | 97.23                    | 1.28                     | 6.11                      | 18.37                     |

| INVESTMENT OF UNIT FUND                | ULIF01202/01/04GrowthFund | ULGF02918/02/12LiquidFund | ULGF03518/02/12StableMgFd | ULGF03018/02/12SecureMgtF | ULGF03118/02/12DefensiveF | ULGF03218/02/12BalancedM | ULGF03318/02/12GrowthFun | ULGF01420/06/07SovereignF | ULGF00928/03/05SecureMgtF |          |             |          |             |          |             |          |             |          |
|----------------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|--------------------------|--------------------------|---------------------------|---------------------------|----------|-------------|----------|-------------|----------|-------------|----------|-------------|----------|
|                                        | Actual Inv.               | % Actual                  | Actual Inv.               | % Actual                  | Actual Inv.               | % Actual                 | Actual Inv.              | % Actual                  | Actual Inv.               | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| Approved Investments (>=75%)           |                           |                           |                           |                           |                           |                          |                          |                           |                           |          |             |          |             |          |             |          |             |          |
| Central Govt Securities                | -                         | 0.00%                     | -                         | 0.00%                     | 10.91                     | 18.42%                   | 22.50                    | 34.58%                    | 28.80                     | 28.62%   | 19.10       | 19.64%   | -           | 0.00%    | 5.89        | 96.39%   | 7.02        | 38.23%   |
| State Government Securities            | -                         | 0.00%                     | -                         | 0.00%                     | -                         | 0.00%                    | -                        | 0.00%                     | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Other Approved Securities              | -                         | 0.00%                     | -                         | 0.00%                     | 0.44                      | 0.75%                    | 0.59                     | 0.91%                     | 0.29                      | 0.29%    | 0.51        | 0.52%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Corporate Bonds                        | -                         | 0.00%                     | -                         | 0.00%                     | 19.54                     | 32.99%                   | 23.52                    | 36.15%                    | 25.46                     | 25.30%   | 16.90       | 17.38%   | -           | 0.00%    | -           | 0.00%    | 7.64        | 41.62%   |
| Infrastructure Bonds                   | -                         | 0.00%                     | -                         | 0.00%                     | 25.00                     | 42.19%                   | 14.55                    | 22.37%                    | 18.16                     | 18.05%   | 14.15       | 14.55%   | -           | 0.00%    | -           | 0.00%    | 2.25        | 12.27%   |
| Equity                                 | 1,475.97                  | 92.83%                    | -                         | 0.00%                     | -                         | 0.00%                    | -                        | 0.00%                     | 21.16                     | 21.02%   | 39.94       | 41.08%   | 1.17        | 91.32%   | -           | 0.00%    | -           | 0.00%    |
| Money Market Investments               | 7.26                      | 0.46%                     | 15.57                     | 99.94%                    | 0.84                      | 1.42%                    | 1.91                     | 2.93%                     | 3.46                      | 3.44%    | 2.62        | 2.69%    | 0.04        | 2.87%    | 0.06        | 0.92%    | 0.63        | 3.42%    |
| Mutual funds                           | -                         | 0.00%                     | -                         | 0.00%                     | -                         | 0.00%                    | -                        | 0.00%                     | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Deposit with Banks                     | -                         | 0.00%                     | -                         | 0.00%                     | -                         | 0.00%                    | -                        | 0.00%                     | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Sub Total (A)                          | 1,483.23                  | 93.29%                    | 15.57                     | 99.94%                    | 56.74                     | 95.77%                   | 63.06                    | 96.93%                    | 97.33                     | 96.71%   | 93.21       | 95.86%   | 1.20        | 94.19%   | 5.95        | 97.31%   | 17.55       | 95.54%   |
| Current Assets:                        |                           |                           |                           |                           |                           |                          |                          |                           |                           |          |             |          |             |          |             |          |             |          |
| Accrued Interest                       | 0.00                      | 0.00%                     | -0.00                     | 0.00%                     | 2.51                      | 4.24%                    | 2.00                     | 3.07%                     | 2.14                      | 2.12%    | 1.58        | 1.62%    | 0.00        | 0.00%    | 0.16        | 2.55%    | 0.81        | 4.43%    |
| Dividend Recievable                    | 3.04                      | 0.19%                     | -                         | 0.00%                     | -                         | 0.00%                    | -                        | 0.00%                     | 0.02                      | 0.02%    | 0.07        | 0.07%    | 0.00        | 0.12%    | -           | 0.00%    | -           | 0.00%    |
| Bank Balance                           | 0.01                      | 0.00%                     | 0.01                      | 0.08%                     | 0.01                      | 0.02%                    | 0.01                     | 0.02%                     | 0.01                      | 0.01%    | 0.01        | 0.01%    | 0.01        | 0.79%    | 0.01        | 0.16%    | 0.01        | 0.05%    |
| Receivable for Sale of Investments     | 2.28                      | 0.14%                     | -                         | 0.00%                     | -                         | 0.00%                    | -                        | 0.00%                     | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Other Current Assets (for Investments) | 1.17                      | 0.07%                     | -                         | 0.00%                     | -                         | 0.00%                    | -                        | 0.00%                     | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Less: Current Liabilities              |                           |                           |                           |                           |                           |                          |                          |                           |                           |          |             |          |             |          |             |          |             |          |
| Payable for Investments                | -1.57                     | -0.10%                    | -                         | 0.00%                     | -                         | 0.00%                    | -                        | 0.00%                     | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Fund Mgmt Charges Payable              | -0.25                     | -0.02%                    | -0.00                     | -0.02%                    | -0.01                     | -0.02%                   | -0.01                    | -0.02%                    | -0.02                     | -0.02%   | -0.02       | -0.02%   | -0.00       | -0.02%   | -0.00       | -0.01%   | -0.00       | -0.01%   |
| Other Current Liabilities (for Investm | -0.13                     | -0.01%                    | -0.00                     | -0.01%                    | -0.00                     | -0.01%                   | -0.01                    | -0.01%                    | -0.01                     | -0.01%   | -0.01       | -0.01%   | -0.00       | -0.01%   | -0.00       | -0.01%   | -0.00       | -0.01%   |
| Sub Total (B)                          | 4.55                      | 0.29%                     | 0.01                      | 0.06%                     | 2.51                      | 4.23%                    | 1.99                     | 3.07%                     | 2.14                      | 2.13%    | 1.63        | 1.68%    | 0.01        | 0.88%    | 0.16        | 2.69%    | 0.82        | 4.46%    |
| Other Investments (<=25%)              |                           |                           |                           |                           |                           |                          |                          |                           |                           |          |             |          |             |          |             |          |             |          |
| Corporate Bonds                        | -                         | 0.00%                     | -                         | 0.00%                     | -                         | 0.00%                    | -                        | 0.00%                     | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Infrastructure Bonds                   | -                         | 0.00%                     | -                         | 0.00%                     | -                         | 0.00%                    | -                        | 0.00%                     | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Equity                                 | 102.12                    | 6.42%                     | -                         | 0.00%                     | -                         | 0.00%                    | -                        | 0.00%                     | 1.17                      | 1.16%    | 2.39        | 2.46%    | 0.06        | 4.93%    | -           | 0.00%    | -           | 0.00%    |
| Mutual funds                           | -                         | 0.00%                     | -                         | 0.00%                     | -                         | 0.00%                    | -                        | 0.00%                     | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Venture funds                          | -                         | 0.00%                     | -                         | 0.00%                     | -                         | 0.00%                    | -                        | 0.00%                     | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Others                                 | -                         | 0.00%                     | -                         | 0.00%                     | -                         | 0.00%                    | -                        | 0.00%                     | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Sub Total (C)                          | 102.12                    | 6.42%                     | -                         | 0.00%                     | -                         | 0.00%                    | -                        | 0.00%                     | 1.17                      | 1.16%    | 2.39        | 2.46%    | 0.06        | 4.93%    | -           | 0.00%    | -           | 0.00%    |
| Total (A + B + C)                      | 1,589.90                  | 100.00%                   | 15.58                     | 100.00%                   | 59.25                     | 100.00%                  | 65.05                    | 100.00%                   | 100.64                    | 100.00%  | 97.23       | 100.00%  | 1.28        | 100.00%  | 6.11        | 100.00%  | 18.37       | 100.00%  |
| Fund Carried Forward (as per LB 2)     |                           |                           |                           |                           |                           |                          |                          |                           |                           |          |             |          |             |          |             |          |             |          |

Periodicity of Submission: Quarterly  
Statement as on: September 30, 2013

₹ in Crores

| PARTICULARS                        | ULGF01028/03/05DefensiveF | ULGF01128/03/05BalancedM | ULIF01520/02/08LiquidFdlI10 | ULIF01620/02/08StableMFII10 | ULIF01720/02/08SecureMFII1 | ULIF01820/02/08DefnsvFdlI10 | ULIF01920/02/08BalncdMFII1 | ULIF02020/02/08EquityMFII10 | ULIF02120/02/08GrwthFndI1 |
|------------------------------------|---------------------------|--------------------------|-----------------------------|-----------------------------|----------------------------|-----------------------------|----------------------------|-----------------------------|---------------------------|
| Opening Balance (Market Value)     | 41.00                     | 24.21                    | 40.59                       | 67.90                       | 290.60                     | 121.00                      | 555.44                     | 621.67                      | 3,267.00                  |
| Add: Inflow during the Quarter     | 0.03                      | 0.01                     | 52.31                       | 18.80                       | 76.96                      | 12.60                       | 48.39                      | 47.89                       | 247.66                    |
| Increase / (Decrease) Value of I   | -1.93                     | -1.16                    | 0.92                        | 0.57                        | -12.06                     | -5.26                       | -23.93                     | -26.22                      | -139.56                   |
| Less: Outflow during the Quarter   | 0.00                      | 0.11                     | 36.74                       | 14.38                       | 60.40                      | 9.48                        | 29.43                      | 33.69                       | 218.04                    |
| TOTAL INVESTIBLE FUNDS (MKT VALUE) | 39.10                     | 22.96                    | 57.07                       | 72.89                       | 295.11                     | 118.86                      | 550.47                     | 609.65                      | 3157.06                   |

| INVESTMENT OF UNIT FUND                     | ULGF01028/03/05DefensiveF | ULGF01128/03/05BalancedM | ULIF01520/02/08LiquidFdlI10 | ULIF01620/02/08StableMFII10 | ULIF01720/02/08SecureMFII1 | ULIF01820/02/08DefnsvFdlI10 | ULIF01920/02/08BalncdMFII1 | ULIF02020/02/08EquityMFII10 | ULIF02120/02/08GrwthFndI1 |          |             |          |             |          |             |          |             |          |
|---------------------------------------------|---------------------------|--------------------------|-----------------------------|-----------------------------|----------------------------|-----------------------------|----------------------------|-----------------------------|---------------------------|----------|-------------|----------|-------------|----------|-------------|----------|-------------|----------|
|                                             | Actual Inv.               | % Actual                 | Actual Inv.                 | % Actual                    | Actual Inv.                | % Actual                    | Actual Inv.                | % Actual                    | Actual Inv.               | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| Approved Investments (>=75%)                |                           |                          |                             |                             |                            |                             |                            |                             |                           |          |             |          |             |          |             |          |             |          |
| Central Govt Securities                     | 11.82                     | 30.22%                   | 6.61                        | 28.80%                      | -                          | 0.00%                       | 2.08                       | 2.86%                       | 107.57                    | 36.45%   | 34.05       | 28.65%   | 101.53      | 18.44%   | 63.34       | 10.39%   | -           | 0.00%    |
| State Government Securities                 | -                         | 0.00%                    | -                           | 0.00%                       | -                          | 0.00%                       | -                          | 0.00%                       | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Other Approved Securities                   | -                         | 0.00%                    | -                           | 0.00%                       | -                          | 0.00%                       | 1.59                       | 2.18%                       | 2.80                      | 0.95%    | 0.47        | 0.40%    | 0.62        | 0.11%    | -           | 0.00%    | -           | 0.00%    |
| Corporate Bonds                             | 9.80                      | 25.07%                   | 2.88                        | 12.54%                      | -                          | 0.00%                       | 26.09                      | 35.79%                      | 86.74                     | 29.39%   | 33.75       | 28.40%   | 99.46       | 18.07%   | 37.39       | 6.13%    | -           | 0.00%    |
| Infrastructure Bonds                        | 5.92                      | 15.13%                   | 2.06                        | 8.99%                       | -                          | 0.00%                       | 36.84                      | 50.54%                      | 69.06                     | 23.40%   | 11.58       | 9.74%    | 67.05       | 12.18%   | 6.63        | 1.09%    | -           | 0.00%    |
| Equity                                      | 8.34                      | 21.33%                   | 9.66                        | 42.08%                      | -                          | 0.00%                       | -                          | 0.00%                       | -                         | 0.00%    | 23.28       | 19.58%   | 229.31      | 41.66%   | 430.70      | 70.65%   | 2,923.80    | 92.61%   |
| Money Market Investments                    | 1.86                      | 4.76%                    | 0.79                        | 3.44%                       | 57.08                      | 100.02%                     | 3.01                       | 4.13%                       | 17.33                     | 5.87%    | 7.31        | 6.15%    | 21.76       | 3.95%    | 1.79        | 0.29%    | 36.32       | 1.15%    |
| Mutual funds                                | -                         | 0.00%                    | -                           | 0.00%                       | -                          | 0.00%                       | -                          | 0.00%                       | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Deposit with Banks                          | -                         | 0.00%                    | -                           | 0.00%                       | -                          | 0.00%                       | -                          | 0.00%                       | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | 35.00       | 5.74%    | -           | 0.00%    |
| Sub Total (A)                               | 37.73                     | 96.51%                   | 22.01                       | 95.86%                      | 57.08                      | 100.02%                     | 69.62                      | 95.51%                      | 283.50                    | 96.07%   | 110.43      | 92.91%   | 519.74      | 94.42%   | 574.85      | 94.29%   | 2,960.12    | 93.76%   |
| Current Assets:                             |                           |                          |                             |                             |                            |                             |                            |                             |                           |          |             |          |             |          |             |          |             |          |
| Accrued Interest                            | 0.88                      | 2.24%                    | 0.35                        | 1.52%                       | 0.00                       | 0.00%                       | 3.29                       | 4.52%                       | 8.99                      | 3.05%    | 3.07        | 2.59%    | 9.00        | 1.63%    | 6.80        | 1.12%    | 0.01        | 0.00%    |
| Dividend Recievable                         | 0.01                      | 0.02%                    | 0.02                        | 0.07%                       | -                          | 0.00%                       | -                          | 0.00%                       | -                         | 0.00%    | 0.02        | 0.02%    | 0.40        | 0.07%    | 0.74        | 0.12%    | 5.64        | 0.18%    |
| Bank Balance                                | 0.01                      | 0.03%                    | 0.01                        | 0.04%                       | 0.01                       | 0.02%                       | 0.01                       | 0.01%                       | 0.01                      | 0.00%    | 0.01        | 0.01%    | 0.01        | 0.00%    | 0.01        | 0.00%    | 0.01        | 0.00%    |
| Receivable for Sale of Investments          | -                         | 0.00%                    | -                           | 0.00%                       | -                          | 0.00%                       | 0.00                       | 0.00%                       | 2.72                      | 0.92%    | 4.02        | 3.39%    | 7.24        | 1.32%    | -           | 0.00%    | 2.19        | 0.07%    |
| Other Current Assets (for Investments)      | -                         | 0.00%                    | -                           | 0.00%                       | -                          | 0.00%                       | -                          | 0.00%                       | 0.00                      | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | 2.30        | 0.07%    |
| Less: Current Liabilities                   |                           |                          |                             |                             |                            |                             |                            |                             |                           |          |             |          |             |          |             |          |             |          |
| Payable for Investments                     | -                         | 0.00%                    | -                           | 0.00%                       | -                          | 0.00%                       | -                          | 0.00%                       | -0.00                     | 0.00%    | -           | 0.00%    | 0.00        | 0.00%    | -           | 0.00%    | -2.93       | -0.09%   |
| Fund Mgmt Charges Payable                   | -0.01                     | -0.01%                   | -0.00                       | -0.01%                      | -0.01                      | -0.02%                      | -0.02                      | -0.02%                      | -0.07                     | -0.02%   | -0.03       | -0.02%   | -0.13       | -0.02%   | -0.15       | -0.02%   | -0.77       | -0.02%   |
| Other Current Liabilities (for Investments) | -0.00                     | -0.01%                   | -0.00                       | -0.01%                      | -0.01                      | -0.01%                      | -0.01                      | -0.01%                      | -0.04                     | -0.01%   | -0.02       | -0.01%   | -0.07       | -0.01%   | -0.08       | -0.01%   | -0.40       | -0.01%   |
| Sub Total (B)                               | 0.89                      | 2.27%                    | 0.37                        | 1.62%                       | -0.01                      | -0.02%                      | 3.27                       | 4.49%                       | 11.61                     | 3.93%    | 7.09        | 5.96%    | 16.45       | 2.99%    | 7.33        | 1.20%    | 6.05        | 0.19%    |
| Other Investments (<=25%)                   |                           |                          |                             |                             |                            |                             |                            |                             |                           |          |             |          |             |          |             |          |             |          |
| Corporate Bonds                             | -                         | 0.00%                    | -                           | 0.00%                       | -                          | 0.00%                       | -                          | 0.00%                       | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Infrastructure Bonds                        | -                         | 0.00%                    | -                           | 0.00%                       | -                          | 0.00%                       | -                          | 0.00%                       | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Equity                                      | 0.48                      | 1.22%                    | 0.58                        | 2.53%                       | -                          | 0.00%                       | -                          | 0.00%                       | -                         | 0.00%    | 1.34        | 1.13%    | 14.28       | 2.59%    | 27.48       | 4.51%    | 190.88      | 6.05%    |
| Mutual funds                                | -                         | 0.00%                    | -                           | 0.00%                       | -                          | 0.00%                       | -                          | 0.00%                       | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Venture funds                               | -                         | 0.00%                    | -                           | 0.00%                       | -                          | 0.00%                       | -                          | 0.00%                       | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Others                                      | -                         | 0.00%                    | -                           | 0.00%                       | -                          | 0.00%                       | -                          | 0.00%                       | -                         | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Sub Total (C)                               | 0.48                      | 1.22%                    | 0.58                        | 2.53%                       | -                          | 0.00%                       | -                          | 0.00%                       | -                         | 0.00%    | 1.34        | 1.13%    | 14.28       | 2.59%    | 27.48       | 4.51%    | 190.88      | 6.05%    |
| Total (A + B + C)                           | 39.10                     | 100.00%                  | 22.96                       | 100.00%                     | 57.07                      | 100.00%                     | 72.89                      | 100.00%                     | 295.11                    | 100.00%  | 118.86      | 100.00%  | 550.47      | 100.00%  | 609.65      | 100.00%  | 3,157.06    | 100.00%  |
| Fund Carried Forward (as per LB 2)          |                           |                          |                             |                             |                            |                             |                            |                             |                           |          |             |          |             |          |             |          |             |          |

FORM 3A  
(Read with Regulation 10)  
Unit Linked Insurance Business  
Name of the Insurer: HDFC Standard Life Insurance Company Limited  
Registration Number: 101

PART - B

Periodicity of Submission: Quarterly  
Statement as on: September 30, 2013

₹ in Crores

| PARTICULARS                               | ULGF01805/04/10CapGuaFnd | ULGF02005/04/11CapGuaFd3 | ULGF02105/04/11CapGuaFd5 | ULGF03620/02/12LiquidFdlI1 | ULGF03720/02/12StableMFII1 | ULGF03820/02/12SecureMFII | ULGF03920/02/12DefnsvFdlI1 | ULGF04020/02/12BalncdMFII | ULIF02208/10/08LiquidFdlI10 |
|-------------------------------------------|--------------------------|--------------------------|--------------------------|----------------------------|----------------------------|---------------------------|----------------------------|---------------------------|-----------------------------|
| Opening Balance (Market Value)            | 3.06                     | 1.43                     | 15.64                    | 67.80                      | 35.18                      | 143.61                    | 170.30                     | 11.55                     | 35.46                       |
| Add: Inflow during the Quarter            | 0.00                     | 0.00                     | 0.00                     | 1.06                       | 0.50                       | 1.01                      | 9.81                       | 0.36                      | 41.99                       |
| Increase / (Decrease) Value of I          | -0.01                    | 0.01                     | -0.12                    | 1.22                       | 0.32                       | -5.12                     | -7.74                      | -0.48                     | 0.82                        |
| Less: Outflow during the Quarter          | 0.00                     | 0.00                     | 0.00                     | 1.58                       | 0.82                       | 3.54                      | 5.00                       | 0.20                      | 24.28                       |
| <b>TOTAL INVESTIBLE FUNDS (MKT VALUE)</b> | <b>3.04</b>              | <b>1.43</b>              | <b>15.52</b>             | <b>68.50</b>               | <b>35.19</b>               | <b>135.95</b>             | <b>167.36</b>              | <b>11.23</b>              | <b>53.98</b>                |

| INVESTMENT OF UNIT FUND                | ULGF01805/04/10CapGuaFnd | ULGF02005/04/11CapGuaFd3 | ULGF02105/04/11CapGuaFd5 | ULGF03620/02/12LiquidFdlI1 | ULGF03720/02/12StableMFII1 | ULGF03820/02/12SecureMFII | ULGF03920/02/12DefnsvFdlI1 | ULGF04020/02/12BalncdMFII | ULIF02208/10/08LiquidFdlI10 |          |             |          |             |          |             |          |             |          |
|----------------------------------------|--------------------------|--------------------------|--------------------------|----------------------------|----------------------------|---------------------------|----------------------------|---------------------------|-----------------------------|----------|-------------|----------|-------------|----------|-------------|----------|-------------|----------|
|                                        | Actual Inv.              | % Actual                 | Actual Inv.              | % Actual                   | Actual Inv.                | % Actual                  | Actual Inv.                | % Actual                  | Actual Inv.                 | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| Approved Investments (>=75%)           |                          |                          |                          |                            |                            |                           |                            |                           |                             |          |             |          |             |          |             |          |             |          |
| Central Govt Securities                | -                        | 0.00%                    | 1.16                     | 81.04%                     | 11.67                      | 75.22%                    | -                          | 0.00%                     | -                           | 0.00%    | 50.29       | 36.99%   | 44.39       | 26.52%   | 2.61        | 23.28%   | -           | 0.00%    |
| State Government Securities            | -                        | 0.00%                    | -                        | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                     | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Other Approved Securities              | 2.06                     | 67.55%                   | -                        | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                     | -                           | 0.00%    | 1.41        | 1.04%    | 0.64        | 0.38%    | 0.02        | 0.13%    | -           | 0.00%    |
| Corporate Bonds                        | -                        | 0.00%                    | -                        | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                     | 13.42                       | 38.14%   | 46.25       | 34.02%   | 45.24       | 27.03%   | 1.82        | 16.21%   | -           | 0.00%    |
| Infrastructure Bonds                   | -                        | 0.00%                    | -                        | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                     | 18.93                       | 53.80%   | 29.35       | 21.59%   | 22.95       | 13.71%   | 1.39        | 12.36%   | -           | 0.00%    |
| Equity                                 | 0.81                     | 26.66%                   | 0.25                     | 17.25%                     | 3.25                       | 20.92%                    | -                          | 0.00%                     | -                           | 0.00%    | -           | 0.00%    | 33.49       | 20.01%   | 4.74        | 42.22%   | -           | 0.00%    |
| Money Market Investments               | 0.15                     | 4.81%                    | -                        | 0.00%                      | 0.06                       | 0.40%                     | 68.52                      | 100.02%                   | 1.25                        | 3.57%    | 5.06        | 3.72%    | 14.14       | 8.45%    | 0.18        | 1.56%    | 53.99       | 100.02%  |
| Mutual funds                           | -                        | 0.00%                    | -                        | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                     | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Deposit with Banks                     | -                        | 0.00%                    | -                        | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                     | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Sub Total (A)                          | 3.02                     | 99.02%                   | 1.41                     | 98.29%                     | 14.98                      | 96.54%                    | 68.52                      | 100.02%                   | 33.61                       | 95.51%   | 132.36      | 97.36%   | 160.86      | 96.11%   | 10.75       | 95.78%   | 53.99       | 100.02%  |
| Current Assets:                        |                          |                          |                          |                            |                            |                           |                            |                           |                             |          |             |          |             |          |             |          |             |          |
| Accrued Interest                       | 0.00                     | 0.12%                    | 0.01                     | 0.57%                      | 0.43                       | 2.74%                     | 0.00                       | 0.00%                     | 1.58                        | 4.50%    | 3.63        | 2.67%    | 3.93        | 2.35%    | 0.19        | 1.72%    | 0.00        | 0.00%    |
| Dividend Receivable                    | 0.00                     | 0.03%                    | 0.00                     | 0.02%                      | 0.00                       | 0.02%                     | -                          | 0.00%                     | -                           | 0.00%    | -           | 0.00%    | 0.03        | 0.02%    | 0.01        | 0.10%    | -           | 0.00%    |
| Bank Balance                           | 0.00                     | 0.00%                    | 0.01                     | 0.58%                      | 0.00                       | 0.01%                     | 0.01                       | 0.01%                     | 0.01                        | 0.03%    | 0.01        | 0.01%    | 0.01        | 0.01%    | 0.01        | 0.09%    | 0.01        | 0.02%    |
| Receivable for Sale of Investments     | -                        | 0.00%                    | -                        | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                     | 0.00                        | 0.00%    | 0.00        | 0.00%    | 0.80        | 0.48%    | -           | 0.00%    | -           | 0.00%    |
| Other Current Assets (for Investments) | -                        | 0.00%                    | -                        | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                     | -                           | 0.00%    | 0.00        | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Less: Current Liabilities              |                          |                          |                          |                            |                            |                           |                            |                           |                             |          |             |          |             |          |             |          |             |          |
| Payable for Investments                | -                        | 0.00%                    | -                        | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                     | -0.00                       | 0.00%    | -0.00       | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Fund Mgmt Charges Payable              | -0.00                    | -0.02%                   | -0.00                    | -0.02%                     | -0.00                      | -0.02%                    | -0.02                      | -0.02%                    | -0.01                       | -0.02%   | -0.03       | -0.02%   | -0.04       | -0.02%   | -0.00       | -0.02%   | -0.01       | -0.02%   |
| Other Current Liabilities (for Investm | -0.00                    | -0.02%                   | -0.00                    | -0.02%                     | -0.00                      | -0.02%                    | -0.01                      | -0.01%                    | -0.00                       | -0.01%   | -0.02       | -0.01%   | -0.02       | -0.01%   | -0.00       | -0.01%   | -0.01       | -0.01%   |
| Sub Total (B)                          | 0.00                     | 0.11%                    | 0.02                     | 1.12%                      | 0.42                       | 2.73%                     | -0.02                      | -0.02%                    | 1.58                        | 4.49%    | 3.59        | 2.64%    | 4.72        | 2.82%    | 0.21        | 1.87%    | -0.01       | -0.02%   |
| Other Investments (<=25%)              |                          |                          |                          |                            |                            |                           |                            |                           |                             |          |             |          |             |          |             |          |             |          |
| Corporate Bonds                        | -                        | 0.00%                    | -                        | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                     | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Infrastructure Bonds                   | -                        | 0.00%                    | -                        | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                     | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Equity                                 | 0.03                     | 0.87%                    | 0.01                     | 0.59%                      | 0.11                       | 0.73%                     | -                          | 0.00%                     | -                           | 0.00%    | -           | 0.00%    | 1.79        | 1.07%    | 0.26        | 2.35%    | -           | 0.00%    |
| Mutual funds                           | -                        | 0.00%                    | -                        | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                     | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Venture funds                          | -                        | 0.00%                    | -                        | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                     | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Others                                 | -                        | 0.00%                    | -                        | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                     | -                           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Sub Total (C)                          | 0.03                     | 0.87%                    | 0.01                     | 0.59%                      | 0.11                       | 0.73%                     | -                          | 0.00%                     | -                           | 0.00%    | -           | 0.00%    | 1.79        | 1.07%    | 0.26        | 2.35%    | -           | 0.00%    |
| Total (A + B + C)                      | 3.04                     | 100.00%                  | 1.43                     | 100.00%                    | 15.52                      | 100.00%                   | 68.50                      | 100.00%                   | 35.19                       | 100.00%  | 135.95      | 100.00%  | 167.36      | 100.00%  | 11.23       | 100.00%  | 53.98       | 100.00%  |
| Fund Carried Forward (as per LB 2)     |                          |                          |                          |                            |                            |                           |                            |                           |                             |          |             |          |             |          |             |          |             |          |

Periodicity of Submission: Quarterly  
Statement as on: September 30, 2013

₹ in Crores

| PARTICULARS                               | ULIF02308/10/08StableMFI10 | ULIF02408/10/08SecureMFI11 | ULIF02508/10/08DefnsvFdl10 | ULIF02608/10/08BalncdMFI11 | ULIF02708/10/08EquityMFI10 | ULIF02808/10/08GrwthFnd11 | ULGF01905/04/10CapGuaFnd | ULGF04311/02/12LiquidFdl11 | ULGF04811/02/12StableMFI11 |
|-------------------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|---------------------------|--------------------------|----------------------------|----------------------------|
| Opening Balance (Market Value)            | 57.09                      | 273.49                     | 102.00                     | 390.59                     | 430.18                     | 2,088.49                  | 0.31                     | 2.42                       | 18.39                      |
| Add: Inflow during the Quarter            | 21.56                      | 74.97                      | 11.73                      | 41.41                      | 39.54                      | 222.81                    | 0.00                     | 0.08                       | 0.77                       |
| Increase / (Decrease) Value of I          | 0.61                       | -11.36                     | -4.45                      | -17.55                     | -17.79                     | -87.90                    | 0.00                     | 0.05                       | 0.18                       |
| Less: Outflow during the Quarter          | 13.83                      | 62.47                      | 7.40                       | 23.93                      | 23.32                      | 149.61                    | 0.00                     | 0.01                       | 0.29                       |
| <b>TOTAL INVESTIBLE FUNDS (MKT VALUE)</b> | <b>65.42</b>               | <b>274.63</b>              | <b>101.88</b>              | <b>390.52</b>              | <b>428.61</b>              | <b>2073.79</b>            | <b>0.31</b>              | <b>2.53</b>                | <b>19.05</b>               |

| INVESTMENT OF UNIT FUND                     | ULIF02308/10/08StableMFI10 | ULIF02408/10/08SecureMFI11 | ULIF02508/10/08DefnsvFdl10 | ULIF02608/10/08BalncdMFI11 | ULIF02708/10/08EquityMFI10 | ULIF02808/10/08GrwthFnd11 | ULGF01905/04/10CapGuaFnd | ULGF04311/02/12LiquidFdl11 | ULGF04811/02/12StableMFI11 |
|---------------------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|---------------------------|--------------------------|----------------------------|----------------------------|
| Actual Inv. % Actual                        | Actual Inv. % Actual       | Actual Inv. % Actual       | Actual Inv. % Actual       | Actual Inv. % Actual       | Actual Inv. % Actual       | Actual Inv. % Actual      | Actual Inv. % Actual     | Actual Inv. % Actual       | Actual Inv. % Actual       |
| <b>Approved Investments (&gt;=75%)</b>      |                            |                            |                            |                            |                            |                           |                          |                            |                            |
| Central Govt Securities                     | - 0.00%                    | 98.55 35.88%               | 29.52 28.97%               | 71.95 18.42%               | 47.16 11.00%               | - 0.00%                   | - 0.00%                  | - 0.00%                    | - 0.00%                    |
| State Government Securities                 | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                   | - 0.00%                  | - 0.00%                    | - 0.00%                    |
| Other Approved Securities                   | 0.98 1.50%                 | 2.67 0.97%                 | 0.36 0.35%                 | 1.01 0.26%                 | - 0.00%                    | - 0.00%                   | 0.23 73.62%              | - 0.00%                    | 0.19 0.98%                 |
| Corporate Bonds                             | 27.69 42.32%               | 79.83 29.07%               | 31.89 31.30%               | 70.15 17.96%               | 30.58 7.13%                | - 0.00%                   | - 0.00%                  | - 0.00%                    | 7.00 36.74%                |
| Infrastructure Bonds                        | 32.86 50.23%               | 65.23 23.75%               | 10.73 10.54%               | 41.60 10.65%               | 0.87 0.20%                 | - 0.00%                   | - 0.00%                  | - 0.00%                    | 9.78 51.36%                |
| Equity                                      | - 0.00%                    | - 0.00%                    | 20.23 19.85%               | 162.61 41.64%              | 304.14 70.96%              | 1,916.62 92.42%           | 0.07 22.93%              | - 0.00%                    | - 0.00%                    |
| Money Market Investments                    | 1.10 1.68%                 | 17.64 6.42%                | 5.44 5.34%                 | 18.39 4.71%                | 0.03 0.01%                 | 31.13 1.50%               | - 0.00%                  | 2.51 99.32%                | 1.25 6.58%                 |
| Mutual funds                                | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                   | - 0.00%                  | - 0.00%                    | - 0.00%                    |
| Deposit with Banks                          | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                    | 22.00 5.13%                | - 0.00%                   | - 0.00%                  | - 0.00%                    | - 0.00%                    |
| <b>Sub Total (A)</b>                        | <b>62.63 95.73%</b>        | <b>263.93 96.10%</b>       | <b>98.16 96.35%</b>        | <b>365.70 93.64%</b>       | <b>404.79 94.44%</b>       | <b>1,947.75 93.92%</b>    | <b>0.30 96.55%</b>       | <b>2.51 99.32%</b>         | <b>18.22 95.67%</b>        |
| <b>Current Assets:</b>                      |                            |                            |                            |                            |                            |                           |                          |                            |                            |
| Accrued Interest                            | 2.81 4.29%                 | 8.28 3.01%                 | 2.62 2.57%                 | 6.64 1.70%                 | 3.79 0.88%                 | 0.01 0.00%                | 0.00 0.13%               | -0.00 0.00%                | 0.82 4.32%                 |
| Dividend Recievable                         | - 0.00%                    | - 0.00%                    | 0.02 0.02%                 | 0.28 0.07%                 | 0.53 0.12%                 | 3.63 0.17%                | 0.00 0.01%               | - 0.00%                    | - 0.00%                    |
| Bank Balance                                | 0.01 0.02%                 | 0.01 0.00%                 | 0.01 0.01%                 | 0.01 0.00%                 | 0.01 0.00%                 | 0.01 0.00%                | 0.01 2.87%               | 0.02 0.72%                 | 0.01 0.05%                 |
| Receivable for Sale of Investments          | - 0.00%                    | 2.52 0.92%                 | - 0.00%                    | 7.85 2.01%                 | - 0.00%                    | 1.44 0.07%                | - 0.00%                  | - 0.00%                    | - 0.00%                    |
| Other Current Assets (for Investments)      | - 0.00%                    | -0.00 0.00%                | - 0.00%                    | - 0.00%                    | - 0.00%                    | 1.51 0.07%                | - 0.00%                  | - 0.00%                    | - 0.00%                    |
| <b>Less: Current Liabilities</b>            |                            |                            |                            |                            |                            |                           |                          |                            |                            |
| Payable for Investments                     | - 0.00%                    | 0.00 0.00%                 | - 0.00%                    | - 0.00%                    | -0.00 0.00%                | -1.92 -0.09%              | - 0.00%                  | - 0.00%                    | - 0.00%                    |
| Fund Mgmt Charges Payable                   | -0.02 -0.02%               | -0.07 -0.02%               | -0.02 -0.02%               | -0.09 -0.02%               | -0.10 -0.02%               | -0.50 -0.02%              | -0.00 -0.02%             | -0.00 -0.02%               | -0.00 -0.02%               |
| Other Current Liabilities (for Investments) | -0.01 -0.01%               | -0.04 -0.01%               | -0.01 -0.01%               | -0.05 -0.01%               | -0.06 -0.01%               | -0.27 -0.01%              | -0.00 -0.02%             | -0.00 -0.01%               | -0.00 -0.01%               |
| <b>Sub Total (B)</b>                        | <b>2.79 4.27%</b>          | <b>10.70 3.90%</b>         | <b>2.61 2.56%</b>          | <b>14.63 3.75%</b>         | <b>4.16 0.97%</b>          | <b>3.91 0.19%</b>         | <b>0.01 2.97%</b>        | <b>0.02 0.68%</b>          | <b>0.83 4.33%</b>          |
| <b>Other Investments (&lt;=25%)</b>         |                            |                            |                            |                            |                            |                           |                          |                            |                            |
| Corporate Bonds                             | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                   | - 0.00%                  | - 0.00%                    | - 0.00%                    |
| Infrastructure Bonds                        | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                   | - 0.00%                  | - 0.00%                    | - 0.00%                    |
| Equity                                      | - 0.00%                    | - 0.00%                    | 1.11 1.09%                 | 10.18 2.61%                | 19.66 4.59%                | 122.12 5.89%              | 0.00 0.48%               | - 0.00%                    | - 0.00%                    |
| Mutual funds                                | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                   | - 0.00%                  | - 0.00%                    | - 0.00%                    |
| Venture funds                               | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                   | - 0.00%                  | - 0.00%                    | - 0.00%                    |
| Others                                      | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                    | - 0.00%                   | - 0.00%                  | - 0.00%                    | - 0.00%                    |
| <b>Sub Total (C)</b>                        | <b>- 0.00%</b>             | <b>- 0.00%</b>             | <b>1.11 1.09%</b>          | <b>10.18 2.61%</b>         | <b>19.66 4.59%</b>         | <b>122.12 5.89%</b>       | <b>0.00 0.48%</b>        | <b>- 0.00%</b>             | <b>- 0.00%</b>             |
| <b>Total (A + B + C)</b>                    | <b>65.42 100.00%</b>       | <b>274.63 100.00%</b>      | <b>101.88 100.00%</b>      | <b>390.52 100.00%</b>      | <b>428.61 100.00%</b>      | <b>2,073.79 100.00%</b>   | <b>0.31 100.00%</b>      | <b>2.53 100.00%</b>        | <b>19.05 100.00%</b>       |
| <b>Fund Carried Forward (as per LB 2)</b>   |                            |                            |                            |                            |                            |                           |                          |                            |                            |

Periodicity of Submission: Quarterly  
Statement as on: September 30, 2013

₹ in Crores

| PARTICULARS                               | ULGF04411/02/12SecureMFII | ULGF04511/02/12DefnsvFdlI1 | ULGF04611/02/12BalncdMFII | ULIF02904/08/08MoneyPlusF | ULIF03004/08/08BondOprtFd | ULIF03204/08/08Large- | ULIF03104/08/08Mid- | ULIF03304/08/08ManagerFnd | ULIF03501/01/10BlueChipFd1 |
|-------------------------------------------|---------------------------|----------------------------|---------------------------|---------------------------|---------------------------|-----------------------|---------------------|---------------------------|----------------------------|
| Opening Balance (Market Value)            | 87.60                     | 77.67                      | 7.90                      | 25.43                     | 71.16                     | 73.36                 | 48.39               | 737.56                    | 813.64                     |
| Add: Inflow during the Quarter            | 0.24                      | 3.20                       | 1.14                      | 15.62                     | 12.13                     | 11.55                 | 6.15                | 11.02                     | 95.27                      |
| Increase / (Decrease) Value of Investment | -3.19                     | -3.51                      | -0.34                     | 0.06                      | -3.40                     | -2.23                 | -2.51               | -35.96                    | -26.97                     |
| Less: Outflow during the Quarter          | 0.11                      | 7.49                       | 0.65                      | 9.85                      | 11.72                     | 13.81                 | 6.84                | 18.54                     | 43.52                      |
| <b>TOTAL INVESTIBLE FUNDS (MKT VALUE)</b> | <b>84.54</b>              | <b>69.87</b>               | <b>8.05</b>               | <b>31.26</b>              | <b>68.17</b>              | <b>68.87</b>          | <b>45.19</b>        | <b>694.08</b>             | <b>838.42</b>              |

| INVESTMENT OF UNIT FUND                | ULGF04411/02/12SecureMFII | ULGF04511/02/12DefnsvFdlI1 | ULGF04611/02/12BalncdMFII | ULIF02904/08/08MoneyPlusF | ULIF03004/08/08BondOprrtFd | ULIF03204/08/08Large- | ULIF03104/08/08Mid- | ULIF03304/08/08ManagerFnd | ULIF03501/01/10BlueChipFd1 |          |             |          |             |          |             |          |             |          |
|----------------------------------------|---------------------------|----------------------------|---------------------------|---------------------------|----------------------------|-----------------------|---------------------|---------------------------|----------------------------|----------|-------------|----------|-------------|----------|-------------|----------|-------------|----------|
|                                        | Actual Inv.               | % Actual                   | Actual Inv.               | % Actual                  | Actual Inv.                | % Actual              | Actual Inv.         | % Actual                  | Actual Inv.                | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual | Actual Inv. | % Actual |
| Approved Investments (>=75%)           |                           |                            |                           |                           |                            |                       |                     |                           |                            |          |             |          |             |          |             |          |             |          |
| Central Govt Securities                | 31.04                     | 36.71%                     | 18.97                     | 27.15%                    | 1.77                       | 22.03%                | 12.26               | 39.20%                    | 39.62                      | 58.12%   | -           | 0.00%    | -           | 0.00%    | 127.54      | 18.38%   | -           | 0.00%    |
| State Government Securities            | -                         | 0.00%                      | -                         | 0.00%                     | -                          | 0.00%                 | -                   | 0.00%                     | -                          | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Other Approved Securities              | 0.82                      | 0.97%                      | 0.43                      | 0.62%                     | 0.03                       | 0.34%                 | 17.39               | 55.61%                    | -                          | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Corporate Bonds                        | 28.24                     | 33.40%                     | 16.67                     | 23.86%                    | 1.22                       | 15.12%                | 0.20                | 0.64%                     | 17.30                      | 25.38%   | -           | 0.00%    | -           | 0.00%    | 61.66       | 8.88%    | -           | 0.00%    |
| Infrastructure Bonds                   | 18.40                     | 21.77%                     | 9.46                      | 13.54%                    | 1.20                       | 14.87%                | -                   | 0.00%                     | 1.02                       | 1.49%    | -           | 0.00%    | -           | 0.00%    | 104.50      | 15.06%   | -           | 0.00%    |
| Equity                                 | -                         | 0.00%                      | 15.97                     | 22.86%                    | 3.25                       | 40.39%                | -                   | 0.00%                     | -                          | 0.00%    | 65.87       | 95.64%   | 37.31       | 82.55%   | 332.85      | 47.96%   | 757.10      | 90.30%   |
| Money Market Investments               | 3.82                      | 4.52%                      | 5.98                      | 8.56%                     | 0.23                       | 2.87%                 | 1.00                | 3.19%                     | 3.01                       | 4.42%    | 0.44        | 0.65%    | 1.46        | 3.24%    | 29.03       | 4.18%    | 35.76       | 4.26%    |
| Mutual funds                           | -                         | 0.00%                      | -                         | 0.00%                     | -                          | 0.00%                 | -                   | 0.00%                     | -                          | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Deposit with Banks                     | -                         | 0.00%                      | -                         | 0.00%                     | -                          | 0.00%                 | -                   | 0.00%                     | 5.00                       | 7.33%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Sub Total (A)                          | 82.32                     | 97.37%                     | 67.48                     | 96.59%                    | 7.70                       | 95.62%                | 30.84               | 98.65%                    | 65.95                      | 96.74%   | 66.31       | 96.28%   | 38.77       | 85.79%   | 655.59      | 94.45%   | 792.85      | 94.56%   |
| Current Assets:                        |                           |                            |                           |                           |                            |                       |                     |                           |                            |          |             |          |             |          |             |          |             |          |
| Accrued Interest                       | 2.24                      | 2.65%                      | 1.44                      | 2.05%                     | 0.15                       | 1.82%                 | 0.43                | 1.37%                     | 2.25                       | 3.30%    | 0.00        | 0.00%    | 0.00        | 0.00%    | 9.70        | 1.40%    | 0.01        | 0.00%    |
| Dividend Recievable                    | -                         | 0.00%                      | 0.02                      | 0.03%                     | 0.01                       | 0.07%                 | -                   | 0.00%                     | -                          | 0.00%    | 0.09        | 0.13%    | 0.04        | 0.10%    | 0.52        | 0.08%    | 1.27        | 0.15%    |
| Bank Balance                           | 0.01                      | 0.01%                      | 0.01                      | 0.02%                     | 0.01                       | 0.12%                 | 0.01                | 0.03%                     | 0.01                       | 0.02%    | 0.01        | 0.01%    | 0.01        | 0.02%    | 0.01        | 0.00%    | 0.01        | 0.00%    |
| Receivable for Sale of Investments     | -                         | 0.00%                      | -                         | 0.00%                     | -                          | 0.00%                 | -                   | 0.00%                     | -                          | 0.00%    | -           | 0.00%    | 0.17        | 0.37%    | -           | 0.00%    | 0.86        | 0.10%    |
| Other Current Assets (for Investments) | -                         | 0.00%                      | -                         | 0.00%                     | -                          | 0.00%                 | -                   | 0.00%                     | -                          | 0.00%    | -0.00       | 0.00%    | -           | 0.00%    | -           | 0.00%    | 1.30        | 0.16%    |
| Less: Current Liabilities              |                           |                            |                           |                           |                            |                       |                     |                           |                            |          |             |          |             |          |             |          |             |          |
| Payable for Investments                | -                         | 0.00%                      | -                         | 0.00%                     | -                          | 0.00%                 | -                   | 0.00%                     | -0.00                      | 0.00%    | -0.00       | 0.00%    | -0.00       | 0.00%    | -0.60       | -0.09%   | -2.02       | -0.24%   |
| Fund Mgmt Charges Payable              | -0.02                     | -0.02%                     | -0.02                     | -0.02%                    | -0.00                      | -0.02%                | -0.01               | -0.03%                    | -0.02                      | -0.03%   | -0.02       | -0.03%   | -0.02       | -0.03%   | -0.23       | -0.03%   | -0.22       | -0.03%   |
| Other Current Liabilities (for Investm | -0.01                     | -0.01%                     | -0.01                     | -0.01%                    | -0.00                      | -0.01%                | -0.01               | -0.02%                    | -0.01                      | -0.02%   | -0.01       | -0.02%   | -0.01       | -0.02%   | -0.12       | -0.02%   | -0.11       | -0.01%   |
| Sub Total (B)                          | 2.22                      | 2.63%                      | 1.44                      | 2.06%                     | 0.16                       | 1.98%                 | 0.42                | 1.35%                     | 2.22                       | 3.26%    | 0.06        | 0.09%    | 0.20        | 0.44%    | 9.28        | 1.34%    | 1.10        | 0.13%    |
| Other Investments (<=25%)              |                           |                            |                           |                           |                            |                       |                     |                           |                            |          |             |          |             |          |             |          |             |          |
| Corporate Bonds                        | -                         | 0.00%                      | -                         | 0.00%                     | -                          | 0.00%                 | -                   | 0.00%                     | -                          | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Infrastructure Bonds                   | -                         | 0.00%                      | -                         | 0.00%                     | -                          | 0.00%                 | -                   | 0.00%                     | -                          | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Equity                                 | -                         | 0.00%                      | 0.94                      | 1.35%                     | 0.19                       | 2.40%                 | -                   | 0.00%                     | -                          | 0.00%    | 2.50        | 3.63%    | 6.22        | 13.77%   | 29.21       | 4.21%    | 44.48       | 5.30%    |
| Mutual funds                           | -                         | 0.00%                      | -                         | 0.00%                     | -                          | 0.00%                 | -                   | 0.00%                     | -                          | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Venture funds                          | -                         | 0.00%                      | -                         | 0.00%                     | -                          | 0.00%                 | -                   | 0.00%                     | -                          | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Others                                 | -                         | 0.00%                      | -                         | 0.00%                     | -                          | 0.00%                 | -                   | 0.00%                     | -                          | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    | -           | 0.00%    |
| Sub Total (C)                          | -                         | 0.00%                      | 0.94                      | 1.35%                     | 0.19                       | 2.40%                 | -                   | 0.00%                     | -                          | 0.00%    | 2.50        | 3.63%    | 6.22        | 13.77%   | 29.21       | 4.21%    | 44.48       | 5.30%    |
| Total (A + B + C)                      | 84.54                     | 100.00%                    | 69.87                     | 100.00%                   | 8.05                       | 100.00%               | 31.26               | 100.00%                   | 68.17                      | 100.00%  | 68.87       | 100.00%  | 45.19       | 100.00%  | 694.08      | 100.00%  | 838.42      | 100.00%  |
| Fund Carried Forward (as per LB 2)     |                           |                            |                           |                           |                            |                       |                     |                           |                            |          |             |          |             |          |             |          |             |          |

Periodicity of Submission: Quarterly  
Statement as on: September 30, 2013

₹ in Crores

| PARTICULARS                        | ULIF03401/01/10IncomeFund1 | ULIF03601/01/10OprrtntyFd1 | ULIF03701/01/10VantageFnd1 | ULIF03901/09/10BalancedFd1 | ULIF04126/10/10CaptGuaFd1 | ULIF03801/09/10ShortTrmFd1 | ULIF04001/09/10HighestNAV1 | ULIF04224/01/11PenGuaFnd1 | ULIF05110/03/11DiscontdPF1 | ULIF04818/06/12PenSuPls121 | Total of All Funds |
|------------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|---------------------------|----------------------------|----------------------------|---------------------------|----------------------------|----------------------------|--------------------|
| Opening Balance (Market Value)     | 245.22                     | 1,282.54                   | 305.21                     | 547.67                     | 13.29                     | 64.12                      | 4,507.05                   | 127.58                    | 750.59                     | 250.95                     | 28,729.13          |
| Add: Inflow during the Quarter     | 80.85                      | 133.42                     | 13.69                      | 97.90                      | 0.07                      | 47.99                      | 432.43                     | 0.00                      | 110.11                     | 43.89                      | 2,701.51           |
| Less: Outflow during the Quarter   | -10.27                     | -35.00                     | -17.43                     | -24.14                     | -0.27                     | 0.66                       | -198.45                    | -5.42                     | -10.58                     | -1.161.48                  |                    |
| Less: Increase / (Decrease) Value  | 38.24                      | 59.25                      | 10.69                      | 26.17                      | 0.05                      | 30.68                      | 107.32                     | 0.11                      | 0.98                       | 2.27                       | 1,934.49           |
| TOTAL INVESTIBLE FUNDS (MKT VALUE) | 277.57                     | 1,261.71                   | 290.79                     | 595.26                     | 13.04                     | 82.10                      | 4,633.71                   | 122.05                    | 874.27                     | 282.00                     | 28,334.67          |

| INVESTMENT OF UNIT FUND                     | ULIF03401/01/10IncomeFund1 | ULIF03601/01/10OprrtntyFd1 | ULIF03701/01/10VantageFnd1 | ULIF03901/09/10BalancedFd1 | ULIF04126/10/10CaptGuaFd1 | ULIF03801/09/10ShortTrmFd1 | ULIF04001/09/10HighestNAV1 | ULIF04224/01/11PenGuaFnd1 | ULIF05110/03/11DiscontdPF1 | ULIF04818/06/12PenSuPls121 | Total of All Funds |          |          |         |        |         |        |         |        |         |           |         |
|---------------------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|---------------------------|----------------------------|----------------------------|---------------------------|----------------------------|----------------------------|--------------------|----------|----------|---------|--------|---------|--------|---------|--------|---------|-----------|---------|
|                                             | Actual Inv.                | % Actual                   | Actual Inv.                | % Actual                   | Actual Inv.               | % Actual                   | Actual Inv.                | % Actual                  | Actual Inv.                | % Actual                   | Actual Inv.        | % Actual |          |         |        |         |        |         |        |         |           |         |
| Approved Investments (>=75%)                |                            |                            |                            |                            |                           |                            |                            |                           |                            |                            |                    |          |          |         |        |         |        |         |        |         |           |         |
| Central Govt Securities                     | 106.45                     | 38.35%                     | -                          | 0.00%                      | 39.24                     | 13.49%                     | 86.29                      | 14.50%                    | 0.76                       | 5.83%                      | -                  | 0.00%    | 1,713.87 | 36.99%  | -      | 0.00%   | 526.45 | 60.22%  | 63.95  | 22.68%  | 4,410.92  | 15.57%  |
| State Government Securities                 | -                          | 0.00%                      | -                          | 0.00%                      | -                         | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                      | -                  | 0.00%    | -        | 0.00%   | -      | 0.00%   | -      | 0.00%   | -      | 0.00%   | -         | 0.00%   |
| Other Approved Securities                   | 0.49                       | 0.18%                      | -                          | 0.00%                      | 0.31                      | 0.11%                      | -                          | 0.00%                     | -                          | 0.00%                      | 2.21               | 2.69%    | -        | 0.00%   | -      | 0.00%   | -      | 0.00%   | -      | 0.00%   | 65.22     | 0.23%   |
| Corporate Bonds                             | 80.98                      | 29.18%                     | -                          | 0.00%                      | 35.58                     | 12.24%                     | 77.64                      | 13.04%                    | -                          | 0.00%                      | 37.52              | 45.70%   | 652.39   | 14.08%  | 44.68  | 36.61%  | -      | 0.00%   | 65.33  | 23.17%  | 2,498.99  | 8.82%   |
| Infrastructure Bonds                        | 67.15                      | 24.19%                     | -                          | 0.00%                      | 27.29                     | 9.39%                      | 66.15                      | 11.11%                    | -                          | 0.00%                      | 29.82              | 36.32%   | 840.55   | 18.14%  | 62.76  | 51.43%  | -      | 0.00%   | 19.24  | 6.82%   | 2,364.63  | 8.35%   |
| Equity                                      | -                          | 0.00%                      | 1,045.62                   | 82.87%                     | 164.81                    | 56.68%                     | 306.67                     | 51.52%                    | 11.46                      | 87.89%                     | -                  | 0.00%    | 1,062.94 | 22.94%  | 7.52   | 6.16%   | -      | 0.00%   | 110.12 | 39.05%  | 15,823.19 | 55.84%  |
| Money Market Investments                    | 14.91                      | 5.37%                      | 47.58                      | 3.77%                      | 3.75                      | 1.29%                      | 33.36                      | 5.60%                     | 0.30                       | 2.33%                      | 9.59               | 11.68%   | 202.40   | 4.37%   | 2.46   | 2.02%   | 347.94 | 39.80%  | 13.74  | 4.87%   | 1,457.88  | 5.15%   |
| Mutual funds                                | -                          | 0.00%                      | -                          | 0.00%                      | -                         | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                      | -                  | 0.00%    | -        | 0.00%   | -      | 0.00%   | -      | 0.00%   | -      | 0.00%   | -         | 0.00%   |
| Deposit with Banks                          | -                          | 0.00%                      | -                          | 0.00%                      | -                         | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                      | -                  | 0.00%    | -        | 0.00%   | -      | 0.00%   | -      | 0.00%   | -      | 0.00%   | -         | 0.00%   |
| Sub Total (A)                               | 269.99                     | 97.27%                     | 1,093.19                   | 86.64%                     | 270.98                    | 93.19%                     | 570.10                     | 95.77%                    | 12.52                      | 96.04%                     | 79.13              | 96.39%   | 4,472.15 | 96.51%  | 117.42 | 96.21%  | 874.39 | 100.01% | 272.38 | 96.59%  | 26,812.83 | 94.63%  |
| Current Assets:                             |                            |                            |                            |                            |                           |                            |                            |                           |                            |                            |                    |          |          |         |        |         |        |         |        |         |           |         |
| Accrued Interest                            | 7.68                       | 2.77%                      | 0.01                       | 0.00%                      | 3.26                      | 1.12%                      | 7.60                       | 1.28%                     | 0.02                       | 0.15%                      | 2.99               | 3.64%    | 119.29   | 2.57%   | 4.40   | 3.61%   | 0.02   | 0.00%   | 5.16   | 1.83%   | 323.79    | 1.14%   |
| Dividend Receivable                         | -                          | 0.00%                      | 1.35                       | 0.11%                      | 0.28                      | 0.10%                      | 0.51                       | 0.09%                     | 0.02                       | 0.13%                      | -                  | 0.00%    | 1.47     | 0.03%   | 0.01   | 0.01%   | -      | 0.00%   | 0.15   | 0.05%   | 28.52     | 0.10%   |
| Bank Balance                                | 0.01                       | 0.00%                      | 0.01                       | 0.00%                      | 0.02                      | 0.01%                      | 0.01                       | 0.00%                     | 0.01                       | 0.08%                      | 0.01               | 0.01%    | 0.01     | 0.00%   | 0.01   | 0.01%   | 0.00   | 0.00%   | 0.01   | 0.00%   | 0.84      | 0.00%   |
| Receivable for Sale of Investments          | -                          | 0.00%                      | 13.78                      | 1.09%                      | -                         | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                      | -                  | 0.00%    | -        | 0.00%   | -      | 0.00%   | -      | 0.00%   | -      | 0.00%   | 50.24     | 0.18%   |
| Other Current Assets (for Investments)      | -0.00                      | 0.00%                      | 15.47                      | 1.23%                      | -                         | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                      | -                  | 0.00%    | -        | 0.00%   | -      | 0.00%   | -      | 0.00%   | -      | 0.00%   | 23.97     | 0.08%   |
| Less: Current Liabilities                   |                            |                            |                            |                            |                           |                            |                            |                           |                            |                            |                    |          |          |         |        |         |        |         |        |         |           |         |
| Payable for Investments                     | 0.00                       | 0.00%                      | -18.66                     | -1.48%                     | -                         | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                      | -                  | 0.00%    | -0.00    | 0.00%   | -      | 0.00%   | -      | 0.00%   | -      | 0.00%   | -30.69    | -0.11%  |
| Fund Mgmt Charges Payable                   | -0.07                      | -0.03%                     | -0.33                      | -0.03%                     | -0.08                     | -0.03%                     | -0.15                      | -0.03%                    | -0.00                      | -0.03%                     | -0.02              | -0.03%   | -1.20    | -0.03%  | -0.03  | -0.03%  | -0.08  | -0.01%  | -0.07  | -0.03%  | -6.15     | -0.02%  |
| Other Current Liabilities (for Investments) | -0.04                      | -0.01%                     | -0.17                      | -0.01%                     | -0.04                     | -0.01%                     | -0.08                      | -0.01%                    | -0.00                      | -0.02%                     | -0.01              | -0.01%   | -1.30    | -0.03%  | -0.03  | -0.03%  | -0.05  | -0.01%  | -0.07  | -0.03%  | -3.99     | -0.01%  |
| Sub Total (B)                               | 7.58                       | 2.73%                      | 11.46                      | 0.91%                      | 3.44                      | 1.18%                      | 7.89                       | 1.32%                     | 0.04                       | 0.31%                      | 2.97               | 3.61%    | 118.27   | 2.55%   | 4.36   | 3.57%   | -0.12  | -0.01%  | 5.19   | 1.84%   | 386.52    | 1.36%   |
| Other Investments (<=25%)                   |                            |                            |                            |                            |                           |                            |                            |                           |                            |                            |                    |          |          |         |        |         |        |         |        |         |           |         |
| Corporate Bonds                             | -                          | 0.00%                      | -                          | 0.00%                      | -                         | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                      | -                  | 0.00%    | -        | 0.00%   | -      | 0.00%   | -      | 0.00%   | -      | 0.00%   | 26.95     | 0.10%   |
| Infrastructure Bonds                        | -                          | 0.00%                      | -                          | 0.00%                      | -                         | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                      | -                  | 0.00%    | -        | 0.00%   | -      | 0.00%   | -      | 0.00%   | -      | 0.00%   | -         | 0.00%   |
| Equity                                      | -                          | 0.00%                      | 157.06                     | 12.45%                     | 16.36                     | 5.63%                      | 17.27                      | 2.90%                     | 0.48                       | 3.65%                      | -                  | 0.00%    | 43.29    | 0.93%   | 0.27   | 0.22%   | -      | 0.00%   | 4.43   | 1.57%   | 1,108.37  | 3.91%   |
| Mutual funds                                | -                          | 0.00%                      | -                          | 0.00%                      | -                         | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                      | -                  | 0.00%    | -        | 0.00%   | -      | 0.00%   | -      | 0.00%   | -      | 0.00%   | -         | 0.00%   |
| Venture funds                               | -                          | 0.00%                      | -                          | 0.00%                      | -                         | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                      | -                  | 0.00%    | -        | 0.00%   | -      | 0.00%   | -      | 0.00%   | -      | 0.00%   | -         | 0.00%   |
| Others                                      | -                          | 0.00%                      | -                          | 0.00%                      | -                         | 0.00%                      | -                          | 0.00%                     | -                          | 0.00%                      | -                  | 0.00%    | -        | 0.00%   | -      | 0.00%   | -      | 0.00%   | -      | 0.00%   | -         | 0.00%   |
| Sub Total (C)                               | -                          | 0.00%                      | 157.06                     | 12.45%                     | 16.36                     | 5.63%                      | 17.27                      | 2.90%                     | 0.48                       | 3.65%                      | -                  | 0.00%    | 43.29    | 0.93%   | 0.27   | 0.22%   | -      | 0.00%   | 4.43   | 1.57%   | 1,135.33  | 4.01%   |
| Total (A + B + C)                           | 277.57                     | 100.00%                    | 1,261.71                   | 100.00%                    | 290.79                    | 100.00%                    | 595.26                     | 100.00%                   | 13.04                      | 100.00%                    | 82.10              | 100.00%  | 4,633.71 | 100.00% | 122.05 | 100.00% | 874.27 | 100.00% | 282.00 | 100.00% | 28,334.67 | 100.00% |
| Fund Carried Forward (as per LB 2)          |                            |                            |                            |                            |                           |                            |                            |                           |                            |                            |                    |          |          |         |        |         |        |         |        |         |           |         |

Date : October 25, 2013

Prasun Gajri  
Chief Investment Officer

FORM - 3A  
(Read with Regulation 10)  
Name of the Insurer: HDFC Standard Life Insurance Company Limited  
Registration Number: 101  
Link to FORM 3A (Part B)  
Statement for the period: September 30, 2013  
Periodicity of Submission: Quarterly  
Statement of NAV of Segregated Funds

PART - C

₹ in Crores

| No | Fund Name                     | SFIN                          | Date of Launch     | Par/Non Par | Assets Under Management on the above date | NAV as per LB 2 | NAV as on the above date* | Previous Qtr NAV | 2nd Previous Qtr NAV | 3rd Previous Qtr NAV | 4th Previous Qtr NAV | Return/Yield | 3 Year Rolling CAGR | Highest NAV since inception |
|----|-------------------------------|-------------------------------|--------------------|-------------|-------------------------------------------|-----------------|---------------------------|------------------|----------------------|----------------------|----------------------|--------------|---------------------|-----------------------------|
| 1  | Liquid Fund                   | ULIF00102/01/04LiquidFund101  | January 2, 2004    | Non Par     | 94.97                                     | 41.0262         | 41.0262                   | 40.2399          | 39.4555              | 38.6956              | 37.8891              | 8.28%        | 8.52%               | 41.0262                     |
| 2  | Secure Managed Fund           | ULIF00202/01/04SecureMgtF101  | January 2, 2004    | Non Par     | 210.22                                    | 37.2423         | 37.2423                   | 38.8161          | 37.4696              | 36.6415              | 35.7391              | 4.21%        | 7.18%               | 39.3898                     |
| 3  | Defensive Managed Fund        | ULIF00302/01/04DefensiveF101  | January 2, 2004    | Non Par     | 131.01                                    | 46.5986         | 46.5986                   | 48.7244          | 47.4536              | 47.4297              | 45.9458              | 1.42%        | 4.38%               | 50.0452                     |
| 4  | Balanced Managed Fund         | ULIF00402/01/04BalancedMF101  | January 2, 2004    | Non Par     | 541.37                                    | 57.9971         | 57.9971                   | 60.6060          | 59.3923              | 60.9257              | 58.9404              | -1.10%       | 1.71%               | 63.1923                     |
| 5  | Equity Managed Fund           | ULIF00616/01/06EquityMgFd101  | January 17, 2006   | Non Par     | 773.74                                    | 69.1048         | 69.1048                   | 71.8073          | 71.2072              | 75.5351              | 71.9671              | -3.98%       | -1.93%              | 77.1217                     |
| 6  | Growth Fund                   | ULIF00502/01/04GrowthFund101  | January 2, 2004    | Non Par     | 3,019.20                                  | 76.5730         | 76.5730                   | 80.0026          | 79.6203              | 86.2860              | 81.7310              | 6.31%        | -4.94%              | 93.1240                     |
| 7  | Liquid Fund                   | ULIF00802/01/04LiquidFund101  | January 2, 2004    | Non Par     | 45.46                                     | 41.3487         | 41.3487                   | 40.5503          | 39.7631              | 39.0002              | 38.1912              | 8.27%        | 8.52%               | 41.3487                     |
| 8  | Secure Managed Fund           | ULIF00902/01/04SecureMgtF101  | January 2, 2004    | Non Par     | 159.72                                    | 36.6481         | 36.6481                   | 38.2133          | 36.8916              | 36.0679              | 35.1748              | 4.19%        | 7.17%               | 38.7784                     |
| 9  | Defensive Managed Fund        | ULIF01002/01/04DefensiveF101  | January 2, 2004    | Non Par     | 92.96                                     | 42.1191         | 42.1191                   | 44.2085          | 42.9588              | 43.0921              | 41.6760              | 1.06%        | 4.27%               | 45.5260                     |
| 10 | Balanced Managed Fund         | ULIF01102/01/04BalancedMF101  | January 2, 2004    | Non Par     | 401.29                                    | 55.6751         | 55.6751                   | 58.2604          | 57.1081              | 58.5621              | 56.3575              | -1.21%       | 1.63%               | 60.7617                     |
| 11 | Equity Managed Fund           | ULIF01316/01/06EquityMgFd101  | January 17, 2006   | Non Par     | 370.34                                    | 65.9461         | 65.9461                   | 68.5287          | 67.9412              | 72.2046              | 68.5566              | -3.81%       | -1.71%              | 73.6980                     |
| 12 | Growth Fund                   | ULIF01202/01/04GrowthFund101  | January 2, 2004    | Non Par     | 1,589.90                                  | 73.5404         | 73.5404                   | 76.8158          | 76.4467              | 82.8160              | 78.4073              | -6.21%       | -4.91%              | 89.3839                     |
| 13 | Liquid Fund                   | ULGF00111/08/03LiquidFund101  | July 23, 2003      | Non Par     | 23.13                                     | 41.6867         | 41.6867                   | 40.8739          | 40.0600              | 39.2643              | 38.4430              | 8.44%        | 8.47%               | 41.6867                     |
| 14 | Secure Managed Fund           | ULGF00211/08/03SecureMgtF101  | July 23, 2003      | Non Par     | 53.63                                     | 37.3453         | 37.3453                   | 38.5439          | 37.2066              | 36.4186              | 35.6149              | 4.86%        | 6.62%               | 39.1436                     |
| 15 | Defensive Managed Fund        | ULGF00311/08/03DefensiveF101  | July 23, 2003      | Non Par     | 120.27                                    | 52.3199         | 52.3199                   | 54.5913          | 53.2607              | 53.4510              | 51.7743              | 1.05%        | 3.68%               | 55.9747                     |
| 16 | Balanced Managed Fund         | ULGF00411/08/03BalancedMF101  | July 23, 2003      | Non Par     | 117.33                                    | 73.4654         | 73.4654                   | 76.6495          | 74.8390              | 76.6764              | 73.7991              | -0.45%       | 0.92%               | 79.8865                     |
| 17 | Growth Fund                   | ULGF00511/08/03GrowthFund101  | July 23, 2003      | Non Par     | 0.01                                      | 191.5970        | 191.5970                  | 197.5744         | 190.9880             | 200.6174             | 188.1433             | 1.84%        | 0.41%               | 211.0406                    |
| 18 | Secure Managed Fund           | ULGF00628/03/05SecureMgtF101  | March 28, 2005     | Non Par     | 18.37                                     | 76.1214         | 76.1214                   | 79.4429          | 78.8246              | 75.2072              | 73.5353              | 3.52%        | 1.13%               | 80.4405                     |
| 19 | Defensive Managed Fund        | ULGF01028/03/05DefensiveF101  | March 28, 2005     | Non Par     | 39.10                                     | 42.5655         | 42.5655                   | 44.6726          | 43.4580              | 43.5622              | 42.2507              | 0.75%        | 3.92%               | 45.7989                     |
| 20 | Balanced Managed Fund         | ULGF01128/03/05BalancedMF101  | March 28, 2005     | Non Par     | 22.96                                     | 51.7483         | 51.7483                   | 54.3525          | 53.1014              | 54.5066              | 52.5089              | -1.45%       | 1.69%               | 56.4471                     |
| 21 | Stable Managed Fund           | ULIF00720/06/07StableMgFd101  | June 20, 2007      | Non Par     | 63.04                                     | 39.9491         | 39.9491                   | 39.6510          | 38.8528              | 38.1402              | 37.4214              | 6.75%        | 7.52%               | 39.9491                     |
| 22 | Stable Managed Fund           | ULIF01420/06/07StableMgFd101  | June 20, 2007      | Non Par     | 41.52                                     | 39.9934         | 39.9934                   | 39.6954          | 38.8852              | 38.1735              | 37.4465              | 6.80%        | 7.51%               | 39.9934                     |
| 23 | Stable Managed Fund           | ULGF00620/06/07StableMgFd101  | June 20, 2007      | Non Par     | 15.86                                     | 38.6459         | 38.6459                   | 38.3823          | 37.6194              | 36.9273              | 36.2619              | 6.57%        | 6.92%               | 38.6459                     |
| 24 | Sovereign Fund                | ULGF01620/06/07SovereignF101  | June 20, 2007      | Non Par     | 1.67                                      | 31.4700         | 31.4700                   | 33.8961          | 32.1391              | 31.4893              | 30.4495              | 3.35%        | 5.61%               | 34.7914                     |
| 25 | Sovereign Fund                | ULGF01520/06/07SovereignF101  | June 20, 2007      | Non Par     | 0.08                                      | 31.4842         | 31.4842                   | 33.7347          | 31.9994              | 31.3955              | 30.4307              | 3.46%        | 5.96%               | 34.6064                     |
| 26 | Sovereign Fund                | ULGF00720/06/07SovereignF101  | June 20, 2007      | Non Par     | 3.47                                      | 31.2112         | 31.2112                   | 33.4438          | 31.6637              | 31.0673              | 30.0117              | 4.00%        | 5.53%               | 34.3823                     |
| 27 | Sovereign Fund                | ULGF01420/06/07SovereignF101  | June 20, 2007      | Non Par     | 6.11                                      | 31.2356         | 31.2356                   | 33.4157          | 31.6276              | 31.0722              | 30.1469              | 3.61%        | 6.15%               | 34.3612                     |
| 28 | Liquid Fund II                | ULIF01520/02/08LiquidFII101   | February 20, 2008  | Non Par     | 57.07                                     | 15.6398         | 15.6398                   | 15.3619          | 15.0780              | 14.8037              | 14.5146              | 7.75%        | 8.02%               | 15.6398                     |
| 29 | Secure Managed Fund II        | ULIF01720/02/08SecureMFII101  | February 20, 2008  | Non Par     | 295.11                                    | 14.9511         | 14.9511                   | 15.5914          | 15.0883              | 14.7377              | 14.3878              | 3.92%        | 7.30%               | 15.8326                     |
| 30 | Defensive Managed Fund II     | ULIF01820/02/08DefensvFII101  | February 20, 2008  | Non Par     | 118.86                                    | 14.0371         | 14.0371                   | 14.6860          | 14.2666              | 14.2455              | 13.8235              | 1.55%        | 4.46%               | 15.0857                     |
| 31 | Balanced Managed Fund II      | ULIF01920/02/08BalncdMFII101  | February 20, 2008  | Non Par     | 550.47                                    | 12.0180         | 12.0180                   | 12.5578          | 12.3206              | 12.6462              | 12.1982              | -1.48%       | 1.77%               | 13.0953                     |
| 32 | Equity Managed Fund II        | ULIF02020/02/08EquityMFII101  | February 20, 2008  | Non Par     | 609.65                                    | 10.6518         | 10.6518                   | 11.1257          | 11.0406              | 11.7120              | 11.1829              | -4.75%       | -2.34%              | 11.9489                     |
| 33 | Growth Fund II                | ULIF02120/02/08GnwthFndII101  | February 20, 2008  | Non Par     | 3,157.06                                  | 8.9037          | 8.9037                    | 9.3078           | 9.2789               | 10.0626              | 9.5426               | -6.70%       | -5.07%              | 10.8773                     |
| 34 | Stable Managed Fund II        | ULIF01620/02/08StableMFII101  | February 20, 2008  | Non Par     | 72.89                                     | 15.0499         | 15.0499                   | 14.9317          | 14.6387              | 14.3900              | 14.1224              | 6.57%        | 7.46%               | 15.0499                     |
| 35 | Money Plus Fund               | ULIF02904/08/08MoneyPlusF101  | August 4, 2008     | Non Par     | 31.26                                     | 13.5629         | 13.5629                   | 13.5538          | 13.3360              | 13.1339              | 12.9675              | 4.59%        | 5.30%               | 13.5705                     |
| 36 | Bond Opportunities Fund       | ULIF03004/08/08BondOpFtd101   | August 4, 2008     | Non Par     | 68.17                                     | 13.7028         | 13.7028                   | 14.3882          | 13.9199              | 13.7301              | 13.4248              | 2.07%        | 4.77%               | 14.1688                     |
| 37 | Mid-cap Fund                  | ULIF03104/08/08Mid-capFnd101  | August 4, 2008     | Non Par     | 45.19                                     | 15.4597         | 15.4597                   | 16.3371          | 17.3739              | 20.2205              | 19.1960              | -19.46%      | -9.00%              | 22.0083                     |
| 38 | Large-cap Fund                | ULIF03204/08/08Large-CapF101  | August 4, 2008     | Non Par     | 68.87                                     | 13.7580         | 13.7580                   | 14.2056          | 13.8384              | 14.5471              | 13.9257              | -1.20%       | -3.45%              | 15.9620                     |
| 39 | Manager's Fund                | ULIF03304/08/08ManagerFnd101  | August 4, 2008     | Non Par     | 694.08                                    | 14.5293         | 14.5293                   | 15.2758          | 15.2628              | 16.0906              | 15.5507              | -6.57%       | -1.67%              | 16.3705                     |
| 40 | Balanced Managed Fund II      | ULIF02608/10/08BalncdMFII101  | October 8, 2008    | Non Par     | 390.52                                    | 16.0995         | 16.0995                   | 16.8480          | 16.5250              | 16.9667              | 16.3633              | -1.61%       | 1.70%               | 17.5640                     |
| 41 | Defensive Managed Fund II     | ULIF02508/10/08DefensvFII101  | October 8, 2008    | Non Par     | 101.88                                    | 15.3508         | 15.3508                   | 16.0490          | 15.5837              | 15.9484              | 15.0884              | 1.74%        | 4.60%               | 16.4937                     |
| 42 | Equity Managed Fund II        | ULIF02708/10/08EquityMFII101  | October 8, 2008    | Non Par     | 428.61                                    | 15.7285         | 15.7285                   | 16.4070          | 16.2922              | 17.2885              | 16.5034              | -4.70%       | -2.32%              | 17.6468                     |
| 43 | Growth Fund II                | ULIF02808/10/08GnwthFndII101  | October 8, 2008    | Non Par     | 2,073.79                                  | 16.9528         | 16.9528                   | 17.7139          | 17.6587              | 19.1639              | 18.1756              | -6.73%       | -5.22%              | 20.8283                     |
| 44 | Liquid Fund II                | ULIF02208/10/08LiquidFII101   | October 8, 2008    | Non Par     | 53.98                                     | 14.7980         | 14.7980                   | 14.5288          | 14.2635              | 14.0070              | 13.7349              | 7.74%        | 7.95%               | 14.7980                     |
| 45 | Secure Managed Fund II        | ULIF02408/10/08SecureMFII101  | October 8, 2008    | Non Par     | 274.63                                    | 14.7681         | 14.7681                   | 15.4039          | 14.8955              | 14.5590              | 14.2141              | 3.90%        | 7.32%               | 15.6424                     |
| 46 | Stable Managed Fund II        | ULIF02308/10/08StableMFII101  | October 8, 2008    | Non Par     | 65.42                                     | 14.4049         | 14.4049                   | 14.2745          | 13.9955              | 13.7537              | 13.5007              | 6.70%        | 7.56%               | 14.4049                     |
| 47 | Income Fund                   | ULIF03401/01/10IncomeFund101  | January 5, 2010    | Non Par     | 277.57                                    | 12.9833         | 12.9833                   | 13.5367          | 13.0754              | 12.7705              | 12.4723              | 4.10%        | 7.46%               | 13.7352                     |
| 48 | Blue Chip Fund                | ULIF03501/01/10BlueChipFtd101 | January 5, 2010    | Non Par     | 838.42                                    | 9.8822          | 9.8822                    | 10.2240          | 10.2039              | 11.0805              | 10.5219              | -6.08%       | -3.52%              | 11.5479                     |
| 49 | Opportunities Fund            | ULIF03601/01/10OpprtntyFtd101 | January 5, 2010    | Non Par     | 1,261.71                                  | 9.5280          | 9.5280                    | 10.2879          | 10.8263              | 12.4236              | 11.6410              | -18.15%      | -9.31%              | 13.4363                     |
| 50 | Vantage Fund                  | ULIF03701/01/10VantageFund101 | January 5, 2010    | Non Par     | 290.79                                    | 10.9678         | 10.9678                   | 11.6351          | 11.7448              | 12.5624              | 11.9784              | -8.44%       | -0.78%              | 12.8358                     |
| 51 | HDFC Capital Guarantee Fund - | ULGF01805/04/10CapGuaFnd210   | April 6, 2010      | Non Par     | 3.04                                      | 11.9515         | 11.9515                   | 11.9975          | 11.7416              | 11.6715              | 11.4289              | 4.57%        | 4.32%               | 12.1792                     |
| 52 | HDFC Capital Guarantee Fund - | ULGF01905/04/10CapGuaFnd210   | April 6, 2010      | Non Par     | 0.31                                      | 12.3212         | 12.3212                   | 12.1270          | 11.9434              | 11.7019              | 11.4613              | 7.50%        | 5.38%               | 12.3687                     |
| 53 | Highest NAV Guarantee Fund    | ULIF04001/09/10HighestNAV101  | September 8, 2010  | Non Par     | 4,633.71                                  | 10.2949         | 10.2949                   | 10.7644          | 10.4603              | 10.3940              | 10.1677              | 1.25%        | 0.86%               | 10.9828                     |
| 54 | Short Term Fund               | ULIF03801/09/10ShortTrmFnd101 | September 14, 2010 | Non Par     | 82.10                                     | 12.5174         | 12.5174                   | 12.4291          | 12.1865              | 11.9774              | 11.7512              | 6.52%        | 7.72%               | 12.5174                     |
| 55 | Balanced Fund                 | ULIF03901/09/10BalancedFtd101 | September 8, 2010  | Non Par     | 595.26                                    | 10.4900         | 10.4900                   | 10.9670          | 10.8215              | 11.2398              | 10.7748              | -2.64%       | 1.09%               | 11.5222                     |
| 56 | Capital Guarantee Fund        | ULIF04126/10/10CapGuaFtd101   | November 2, 2010   | Non Par     | 13.04                                     | 10.3693         | 10.3693                   | 10.5824          | 10.2866              | 10.7077              | 10.3712              | -0.02%       | NA                  | 11.0701                     |
| 57 | Pension Guarantee Fund 1      | ULIF04224/01/11PenGuaFnd1101  | February 1, 2011   | Non Par     | 122.05                                    | 11.5801         | 11.5801                   | 12.0937          | 11.6840              | 11.5173              | 11.3045              | 2.44%        | NA                  | 12.3417                     |
| 58 | Capital Guarantee Fund 3A     | ULGF02005/04/11CapGuaFdsA10   | April 6, 2011      | Non Par     | 1.43                                      | 11.4095         | 11.4095                   | 11.3630          | 11.1390              | 11.0729              | 10.8861              | 4.81%        | NA                  | 11.5024                     |
| 59 | Capital Guarantee Fund 5A     | ULGF02105/04/11CapGuaFdsA10   | April 6, 2011      | Non Par     | 15.52                                     | 11.3040         | 11.3040                   | 11.3894          | 11.1310              | 11.0790              | 10.8487              | 4.20%        | NA                  | 11.5358                     |
| 60 | Liquid Fund II @              | ULGF04311/02/12LiquidFII101   | February 11, 2012  | Non Par     | 2.53                                      | 14.7996         | 14.7996                   | 14.5287          | 14.2653              | 14.0085              | 13.7433              | 7.69%        | 7.95%               | 14.7996                     |
| 61 | Stable Managed Fund II @      | ULGF04811/02/12StableMFII101  | February 11, 2012  | Non Par     | 19.05                                     | 14.4084         | 14.4084                   | 14.2712          | 13.9937              | 13.7543              | 13.4976              | 6.75%        | 7.57%               | 14.4084                     |
| 62 | Secure Managed Fund II @      | ULGF04411/02/12SecureMFII101  | February 11, 2012  | Non Par     | 84.54                                     | 14.8874         | 14.8874                   | 15.4493          | 14.8557              | 14.5483              | 14.2132              | 4.74%        | 7.61%               | 15.6834                     |

## FORM - 3A

(Read with Regulation 10)

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Registration Number: 101

Link to FORM 3A (Part B)

Statement for the period: September 30, 2013

Periodicity of Submission: Quarterly

PART - C

## Statement of NAV of Segregated Funds

| Statement of NAV of Segregated Funds |                             |                               |                   |         |           |         |         |         |         |         |         |        |        | ₹ in Crores |
|--------------------------------------|-----------------------------|-------------------------------|-------------------|---------|-----------|---------|---------|---------|---------|---------|---------|--------|--------|-------------|
| 63                                   | Defensive Managed Fund II @ | ULGF04511/02/12DefnsvFdlI101  | February 11, 2012 | Non Par | 69.87     | 15.1484 | 15.1484 | 15.8696 | 15.4595 | 15.4956 | 15.0369 | 0.74%  | 4.14%  | 16.3666     |
| 64                                   | Balanced Managed Fund II @  | ULGF04611/02/12BalncdMFII101  | February 11, 2012 | Non Par | 8.05      | 16.1012 | 16.1012 | 16.8432 | 16.5254 | 16.8926 | 16.2988 | -1.21% | 1.70%  | 17.5138     |
| 65                                   | Balanced Managed Fund @     | ULGF03218/02/12BalancedMFI101 | February 18, 2012 | Non Par | 97.23     | 56.0823 | 56.0823 | 58.4626 | 57.2007 | 58.5554 | 56.3610 | -0.49% | 1.88%  | 60.6312     |
| 66                                   | Defensive Managed Fund @    | ULGF03118/02/12DefensiveF101  | February 18, 2012 | Non Par | 100.64    | 42.0169 | 42.0169 | 44.0380 | 42.7296 | 42.8472 | 41.4928 | 1.26%  | 4.19%  | 45.2665     |
| 67                                   | Growth Fund @               | ULGF03318/02/12GrowthFund101  | February 18, 2012 | Non Par | 1.28      | 73.4958 | 73.4958 | 76.6990 | 76.2524 | 82.2955 | 78.1473 | -5.95% | -4.93% | 89.3839     |
| 68                                   | Liquid Fund @               | ULGF02918/02/12LiquidFund101  | February 18, 2012 | Non Par | 15.58     | 41.5301 | 41.5301 | 40.7280 | 39.8641 | 39.0892 | 38.1466 | 8.87%  | 8.68%  | 41.5301     |
| 69                                   | Secure Managed Fund @       | ULGF03018/02/12SecureMgtF101  | February 18, 2012 | Non Par | 65.05     | 37.0017 | 37.0017 | 38.3649 | 36.8922 | 36.0931 | 35.2205 | 5.06%  | 7.51%  | 38.9010     |
| 70                                   | Stable managed Fund @       | ULGF03518/02/12StableMgFd101  | February 18, 2012 | Non Par | 59.25     | 39.9964 | 39.9964 | 39.6915 | 38.8814 | 38.1526 | 37.4369 | 6.84%  | 7.52%  | 39.9964     |
| 71                                   | Balanced Managed Fund II @  | ULGF04020/02/12BalncdMFII101  | February 20, 2012 | Non Par | 11.23     | 11.9190 | 11.9190 | 12.4308 | 12.2110 | 12.5622 | 12.1238 | -1.69% | 1.49%  | 12.9533     |
| 72                                   | Defensive Managed Fund II @ | ULGF03920/02/12DefnsvFdlI101  | February 20, 2012 | Non Par | 167.36    | 13.9655 | 13.9655 | 14.6288 | 14.2211 | 14.2540 | 13.8188 | 1.06%  | 4.29%  | 15.0336     |
| 73                                   | Liquid Fund II @            | ULGF03620/02/12LiquidFdlI101  | February 20, 2012 | Non Par | 68.50     | 15.6417 | 15.6417 | 15.3638 | 15.0803 | 14.8058 | 14.5116 | 7.79%  | 8.03%  | 15.6417     |
| 74                                   | Secure Managed Fund II @    | ULGF03820/02/12SecureMFII101  | February 20, 2012 | Non Par | 135.95    | 15.0827 | 15.0827 | 15.6425 | 15.0502 | 14.7381 | 14.3982 | 4.75%  | 7.61%  | 15.8745     |
| 75                                   | Stable Managed Fund II @    | ULGF03720/02/12StableMFII101  | February 20, 2012 | Non Par | 35.19     | 15.0535 | 15.0535 | 14.9156 | 14.6299 | 14.3766 | 14.1102 | 6.69%  | 7.47%  | 15.0535     |
| 76                                   | Balanced Managed Fund @     | ULGF02525/02/12BalancedMF101  | February 25, 2012 | Non Par | 91.10     | 58.4549 | 58.4549 | 60.9964 | 59.7323 | 61.2020 | 59.0130 | -0.95% | 1.97%  | 63.5319     |
| 77                                   | Defensive Managed Fund @    | ULGF02425/02/12DefensiveF101  | February 25, 2012 | Non Par | 505.35    | 46.4265 | 46.4265 | 48.6301 | 47.2223 | 47.3318 | 45.8348 | 1.29%  | 4.25%  | 50.0058     |
| 78                                   | Liquid Fund @               | ULGF02225/02/12LiquidFund101  | February 25, 2012 | Non Par | 47.26     | 41.2327 | 41.2327 | 40.4392 | 39.5952 | 38.7931 | 37.9291 | 8.71%  | 8.71%  | 41.2327     |
| 79                                   | Secure Managed Fund @       | ULGF02325/02/12SecureMgtF101  | February 25, 2012 | Non Par | 234.40    | 37.5818 | 37.5818 | 38.9881 | 37.4469 | 36.6262 | 35.7508 | 5.12%  | 7.51%  | 39.5225     |
| 80                                   | Stable Managed Fund @       | ULGF02825/02/12StableMgFd101  | February 25, 2012 | Non Par | 109.79    | 40.0018 | 40.0018 | 39.6856 | 38.8757 | 38.1591 | 37.4421 | 6.84%  | 7.57%  | 40.0018     |
| 81                                   | Discontinued Policy Fund    | ULIF05110/03/11DiscontdPF101  | March 10, 2011    | Non Par | 874.27    | 12.1799 | 12.1799 | 11.9627 | 11.7417 | 11.5145 | 11.2873 | 7.91%  | NA     | 12.1799     |
| 82                                   | Pension Super Plus 2012     | ULIF04818/06/12PenSuPls12101  | December 6, 2012  | Non Par | 282.00    | 9.8370  | 9.8370  | 10.2558 | 9.9416  | 10.0400 | NA      | NA     | NA     | 10.5495     |
| Total :                              |                             |                               |                   |         | 28,334.67 |         |         |         |         |         |         |        |        |             |

@ The funds were split into Group funds from the common fund. Pre Split NAVs of the common Funds are used for calculation of 3 Year Rolling CAGR and to determine Highest NAV since inception.

@ Launch date is the date of split of common funds into Group funds.

## CERTIFICATION

Certified that the performance of all segregated funds have been placed and reviewed by the Board. All information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

DATE : October 25, 2013

Prasun Gajri  
Chief Investment Officer

FORM L-29-Details regarding debt securities

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Date : September 30, 2013

(₹ in Lakhs)

Details regarding debt securities- Non-ULIP

| Particulars                            | MARKET VALUE                |                                 |                             |                                 | BOOK VALUE                  |                                 |                             |                                 |
|----------------------------------------|-----------------------------|---------------------------------|-----------------------------|---------------------------------|-----------------------------|---------------------------------|-----------------------------|---------------------------------|
|                                        | As at<br>September 30, 2013 | As % of total<br>for this class | As at<br>September 30, 2012 | As % of total<br>for this class | As at<br>September 30, 2013 | As % of total<br>for this class | As at<br>September 30, 2012 | As % of total<br>for this class |
| <b>Break down by credit rating</b>     |                             |                                 |                             |                                 |                             |                                 |                             |                                 |
| AAA rated                              | 1,145,315                   | 89.71%                          | 856,639                     | 91.94%                          | 1,140,352                   | 89.70%                          | 853,387                     | 91.96%                          |
| AA or better                           | 62,391                      | 4.89%                           | 39,446                      | 4.23%                           | 62,015                      | 4.88%                           | 38,913                      | 4.19%                           |
| Rated below AA but above A             | 9,431                       | 0.74%                           | 8,865                       | 0.95%                           | 9,436                       | 0.74%                           | 8,865                       | 0.96%                           |
| Rated below A but above B              | -                           | 0.00%                           | -                           | 0.00%                           | -                           | 0.00%                           | -                           | 0.00%                           |
| Any other (Sovereign)                  | 59,507                      | 4.66%                           | 26,808                      | 2.88%                           | 59,507                      | 4.68%                           | 26,808                      | 2.89%                           |
| <b>Total</b>                           | <b>1,276,644</b>            | <b>100%</b>                     | <b>931,757</b>              | <b>100%</b>                     | <b>1,271,309</b>            | <b>100%</b>                     | <b>927,973</b>              | <b>100%</b>                     |
| <b>BREAKDOWN BY RESIDUAL MATURITY</b>  |                             |                                 |                             |                                 |                             |                                 |                             |                                 |
| Up to 1 year                           | 270,199                     | 21.16%                          | 192,971                     | 20.71%                          | 267,660                     | 21.05%                          | 190,897                     | 20.57%                          |
| More than 1 year and upto 3years       | 83,764                      | 6.56%                           | 53,667                      | 5.76%                           | 83,969                      | 6.60%                           | 53,672                      | 5.78%                           |
| More than 3years and up to 7years      | 247,509                     | 19.39%                          | 186,117                     | 19.97%                          | 244,463                     | 19.23%                          | 185,639                     | 20.00%                          |
| More than 7 years and up to 10 years   | 262,717                     | 20.58%                          | 239,666                     | 25.72%                          | 263,577                     | 20.73%                          | 238,982                     | 25.75%                          |
| More than 10 years and up to 15 years  | 155,936                     | 12.21%                          | 117,182                     | 12.58%                          | 154,859                     | 12.18%                          | 116,511                     | 12.56%                          |
| More than 15 years and up to 20 years  | 91,292                      | 7.15%                           | 50,113                      | 5.38%                           | 91,553                      | 7.20%                           | 50,267                      | 5.42%                           |
| Above 20 years                         | 165,226                     | 12.94%                          | 92,042                      | 9.88%                           | 165,228                     | 13.00%                          | 92,006                      | 9.91%                           |
| <b>Total</b>                           | <b>1,276,644</b>            | <b>100%</b>                     | <b>931,757</b>              | <b>100%</b>                     | <b>1,271,309</b>            | <b>100%</b>                     | <b>927,973</b>              | <b>100%</b>                     |
| <b>Breakdown by type of the issuer</b> |                             |                                 |                             |                                 |                             |                                 |                             |                                 |
| a. Central Government                  | 666,801                     | 52.23%                          | 525,450                     | 56.39%                          | 662,618                     | 52.12%                          | 522,661                     | 56.32%                          |
| b. State Government                    | 55,959                      | 4.38%                           | 29,159                      | 3.13%                           | 55,996                      | 4.40%                           | 29,165                      | 3.14%                           |
| c. Corporate Securities                | 553,884                     | 43.39%                          | 377,148                     | 40.48%                          | 552,695                     | 43.47%                          | 376,148                     | 40.53%                          |
| <b>Total</b>                           | <b>1,276,644</b>            | <b>100%</b>                     | <b>931,757</b>              | <b>100%</b>                     | <b>1,271,309</b>            | <b>100%</b>                     | <b>927,973</b>              | <b>100%</b>                     |

**Note**

1. In case a debt instrument is rated by more than one rating agency, the lowest rating has been considered for the purpose of classification.
2. Market value of the securities will be in accordance with the valuation method specified by the Authority under Accounting/ Investment Regulations.

FORM L-29-Details regarding debt securities

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Date : September 30, 2013

(₹ in Lakhs)

Details regarding debt securities- ULIP

| Particulars                            | MARKET VALUE                |                                 |                             |                                 | BOOK VALUE                  |                                 |                             |                                 |
|----------------------------------------|-----------------------------|---------------------------------|-----------------------------|---------------------------------|-----------------------------|---------------------------------|-----------------------------|---------------------------------|
|                                        | As at<br>September 30, 2013 | As % of total<br>for this class | As at<br>September 30, 2012 | As % of total<br>for this class | As at<br>September 30, 2013 | As % of total<br>for this class | As at<br>September 30, 2012 | As % of total<br>for this class |
| <b>Break down by credit rating</b>     |                             |                                 |                             |                                 |                             |                                 |                             |                                 |
| AAA rated                              | 1,032,914                   | 93.76%                          | 794,851                     | 93.73%                          | 1,063,063                   | 93.90%                          | 782,313                     | 93.76%                          |
| AA or better                           | 49,544                      | 4.50%                           | 37,928                      | 4.47%                           | 49,819                      | 4.40%                           | 36,821                      | 4.41%                           |
| Rated below AA but above A             | -                           | 0.00%                           | -                           | 0.00%                           | -                           | 0.00%                           | -                           | 0.00%                           |
| Rated below A but above B              | -                           | 0.00%                           | -                           | 0.00%                           | -                           | 0.00%                           | -                           | 0.00%                           |
| Any other (Sovereign)                  | 19,200                      | 1.74%                           | 15,200                      | 1.79%                           | 19,200                      | 1.70%                           | 15,200                      | 1.82%                           |
| <b>Total</b>                           | <b>1,101,659</b>            | <b>100%</b>                     | <b>847,979</b>              | <b>100%</b>                     | <b>1,132,082</b>            | <b>100%</b>                     | <b>834,334</b>              | <b>100%</b>                     |
| <b>BREAKDOWN BY RESIDUAL MATURITY</b>  |                             |                                 |                             |                                 |                             |                                 |                             |                                 |
| Up to 1 year                           | 248,159                     | 22.53%                          | 216,335                     | 25.51%                          | 244,767                     | 21.62%                          | 212,626                     | 25.48%                          |
| More than 1 year and upto 3years       | 159,551                     | 14.48%                          | 168,290                     | 19.85%                          | 159,101                     | 14.05%                          | 166,594                     | 19.97%                          |
| More than 3years and up to 7years      | 193,982                     | 17.61%                          | 127,412                     | 15.03%                          | 197,139                     | 17.41%                          | 123,743                     | 14.83%                          |
| More than 7 years and up to 10 years   | 341,982                     | 31.04%                          | 235,361                     | 27.76%                          | 356,988                     | 31.53%                          | 231,934                     | 27.80%                          |
| More than 10 years and up to 15 years  | 99,197                      | 9.00%                           | 30,218                      | 3.56%                           | 108,978                     | 9.63%                           | 29,885                      | 3.58%                           |
| More than 15 years and up to 20 years  | 26,801                      | 2.43%                           | 33,007                      | 3.89%                           | 29,487                      | 2.60%                           | 32,670                      | 3.92%                           |
| Above 20 years                         | 31,985                      | 2.90%                           | 37,357                      | 4.41%                           | 35,622                      | 3.15%                           | 36,882                      | 4.42%                           |
| <b>Total</b>                           | <b>1,101,659</b>            | <b>100%</b>                     | <b>847,979</b>              | <b>100%</b>                     | <b>1,132,082</b>            | <b>100%</b>                     | <b>834,334</b>              | <b>100%</b>                     |
| <b>Breakdown by type of the issuer</b> |                             |                                 |                             |                                 |                             |                                 |                             |                                 |
| a. Central Government                  | 509,699                     | 46.27%                          | 270,345                     | 31.88%                          | 536,378                     | 47.38%                          | 268,583                     | 32.19%                          |
| b. State Government                    | -                           | 0.00%                           | -                           | 0.00%                           | -                           | 0.00%                           | -                           | 0.00%                           |
| c. Corporate Securities                | 591,959                     | 53.73%                          | 577,634                     | 68.12%                          | 595,704                     | 52.62%                          | 565,751                     | 67.81%                          |
| <b>Total</b>                           | <b>1,101,659</b>            | <b>100%</b>                     | <b>847,979</b>              | <b>100%</b>                     | <b>1,132,082</b>            | <b>100%</b>                     | <b>834,334</b>              | <b>100%</b>                     |

**Note**

1. In case a debt instrument is rated by more than one rating agency, the lowest rating has been considered for the purpose of classification.
2. Market value of the securities will be in accordance with the valuation method specified by the Authority under Accounting/ Investment Regulations.

FORM L-30- RELATED PARTY TRANSACTIONS

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Date : September 30, 2013

(₹ '000)

| Sl.No. | Name of the Related Party                            | Nature of Relationship with the Company | Description of Transactions / Categories                                                                                                                                        | Consideration paid / (received)*                                                    |                                                                                              |                                                                                             |                                                                                              |
|--------|------------------------------------------------------|-----------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|
|        |                                                      |                                         |                                                                                                                                                                                 | For the quarter ended<br>September 30, 2013                                         | For the half year ended<br>September 30, 2013                                                | For the quarter ended<br>September 30, 2012                                                 | For the half year ended<br>September 30, 2012                                                |
| 1      | HDFC Limited                                         | Holding Company                         | Investment Income<br>Commission Expense<br>Reimbursements-Paid/(Received)<br>Purchase of Investments<br>Sale of Investments                                                     | (107,206)<br>189<br>70<br>1,196,934<br>(1,783,098)                                  | (215,658)<br>409<br>178<br>2,350,970<br>(3,620,541)                                          | (102,281)<br>268<br>28<br>640,708<br>(361,737)                                              | (371,248)<br>495<br>28<br>761,602<br>(471,398)                                               |
| 2      | HDFC Pension Management Company Limited              | Wholly Owned Subsidiary                 | Reimbursements-Paid/(Received)<br>Subscription to Share Capital                                                                                                                 | (1,872)<br>-                                                                        | (1,883)<br>274,200                                                                           | (2)<br>-                                                                                    | (7)<br>-                                                                                     |
| 3      | HDFC Asset Management Company Limited                | Fellow Subsidiary                       | Premium Income                                                                                                                                                                  | (88)                                                                                | (792)                                                                                        | (9)                                                                                         | (849)                                                                                        |
| 4      | HDFC Ergo General Insurance Company Limited          | Fellow Subsidiary                       | Premium Income<br>Insurance Claim Received<br>Insurance Premium Expense<br>Insurance claim Paid                                                                                 | (194)<br>(20)<br>21,882<br>1,500                                                    | (661)<br>(65)<br>44,114<br>1,500                                                             | (100)<br>(81)<br>113<br>-                                                                   | (457)<br>(196)<br>113<br>-                                                                   |
| 5      | HDFC Sales Private Limited                           | Fellow Subsidiary                       | Commission Expense<br>Web Branding Expense                                                                                                                                      | 16,441<br>49,488                                                                    | 27,191<br>96,000                                                                             | 19,659<br>-                                                                                 | 26,217<br>-                                                                                  |
| 6      | Mr. Amitabh Chaudhry                                 | Key Management Personal                 | Premium Income<br>Managerial Remuneration<br>Reimbursements-Paid/(Received)                                                                                                     | (67)<br>17,980<br>20                                                                | (67)<br>32,595<br>51                                                                         | (67)<br>6,960<br>17                                                                         | (67)<br>26,067<br>29                                                                         |
| 7      | Mrs. Vibha Padalkar                                  | Key Management Personal                 | Premium Income<br>Managerial Remuneration<br>Reimbursements-Paid/(Received)                                                                                                     | -<br>7,080<br>-                                                                     | (73)<br>15,656<br>-                                                                          | (72)<br>1,774<br>151                                                                        | (72)<br>1,774<br>151                                                                         |
| 8      | Mr. Paresh Parasnis<br>(Relieved from July 31, 2012) | Key Management Personal                 | Premium Income<br>Managerial Remuneration                                                                                                                                       | -<br>-                                                                              | -<br>-                                                                                       | -<br>2,465                                                                                  | (24)<br>10,037                                                                               |
| 9      | Ashutosh Parasnis (Relative of Mr.Paresh Parasnis)   | Relative of Key Management Person       | Premium Income                                                                                                                                                                  | -                                                                                   | -                                                                                            | (60)                                                                                        | (120)                                                                                        |
| 10     | HDFC Bank Limited                                    | Associate of holding Company            | Premium Income<br>Investment Income<br>Commission Expense<br>Custodian Fees Paid<br>Bank Charges Paid<br>Insurance Claim Paid<br>Purchase of Investments<br>Sale of Investments | (495,930)<br>(13,969)<br>761,201<br>7,074<br>17,153<br>39,013<br>1,601,964<br>(116) | (668,172)<br>(99,591)<br>1,198,538<br>14,365<br>29,433<br>67,975<br>2,596,626<br>(1,755,835) | (116,899)<br>(40,871)<br>1,146,907<br>6,627<br>10,515<br>15,761<br>1,321,492<br>(1,355,920) | (387,674)<br>(44,918)<br>1,693,013<br>12,354<br>20,903<br>41,998<br>3,539,141<br>(1,440,667) |

\* Transaction amounts are on accrual basis.

FORM L-31 LNL - 6 : BOARD OF DIRECTORS & KEY PERSONS

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Date : September 30, 2013

| Sl. No. | Name of person               | Role/designation                                                              | Details of change in the period |
|---------|------------------------------|-------------------------------------------------------------------------------|---------------------------------|
| 1       | Mr. Deepak S. Parekh         | Chairman & Director                                                           |                                 |
| 2       | Mr. Keki M. Mistry           | Director                                                                      |                                 |
| 3       | Ms. Renu Sud Karnad          | Director                                                                      |                                 |
| 4       | Mr. Norman K. Skeoch         | Director                                                                      |                                 |
| 5       | Mr. Gautam R. Divan          | Independent Director                                                          |                                 |
| 6       | Mr. Ranjan K. Pant           | Independent Director                                                          |                                 |
| 7       | Mr. Ravi Narain              | Independent Director                                                          |                                 |
| 8       | Mr. David Nish               | Director                                                                      |                                 |
| 9       | Mr. A K T Chari              | Independent Director                                                          |                                 |
| 10      | Dr S A Dave                  | Independent Director                                                          |                                 |
| 11      | Mr. Michael G. Connarty      | Alternate to Norman K. Skeoch                                                 |                                 |
| 12      | Mr. Gerald E. Grimstone      | Alternate to David Nish                                                       |                                 |
| 13      | Mr. Amitabh Chaudhry         | Managing Director & CEO                                                       |                                 |
| 14      | Ms. Vibha Padalkar           | Executive Director & Chief Financial Officer                                  |                                 |
| 15      | Mr. Prasun Gajri             | Senior Executive Vice President & Chief Investment Officer                    |                                 |
| 16      | Mr. Rajendra Ghag            | Senior Executive Vice President - HR, L&D & Administration                    |                                 |
| 17      | Mr. Khushru Sidhwa           | Senior Vice President - Audit, Risk Management & Compliance                   |                                 |
| 18      | Mr. Srinivasan Parthasarathy | Appointed Actuary                                                             |                                 |
| 19      | Mr. Manish Ghiya             | Company Secretary & Head- Compliance & Legal                                  |                                 |
| 20      | Mr. Sanjay Tripathy          | Executive Vice President - Marketing and Direct Channels                      |                                 |
| 21      | Mr. Subrat Mohanty           | Executive Vice President - Head of Strategy, Customer Relation, BS&T & Health |                                 |

**FORM L-32-SOLVENCY MARGIN - KT 3**

(See Regulation 4)  
Insurance Regulatory and Development Authority (Actuarial Report and Abstract) Regulations, 2000.  
**AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.**  
**As on September 30, 2013**

|                                                                                                                    |                                                                  |
|--------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|
| Name of Insurer: <u>HDFC Standard Life Insurance Company Limited.</u><br><br>Classification: <u>Total Business</u> | Form Code: <u>K</u><br><br>Registration Number: <u>11-128245</u> |
|--------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|

| Item | Description                              | Adjusted Value<br>[Amount (in ₹ lakhs)] |           |
|------|------------------------------------------|-----------------------------------------|-----------|
| (1)  | (2)                                      |                                         |           |
| 01   | Available Assets in Policyholders' Fund: |                                         | 4,030,978 |
|      | Deduct:                                  |                                         |           |
| 02   | Mathematical Reserves                    |                                         | 3,925,137 |
| 03   | Other Liabilities                        |                                         | 87,640    |
| 04   | <b>Excess in Policyholders' funds</b>    |                                         | 18,201    |
| 05   | Available Assets in Shareholders Fund:   |                                         | 174,356   |
|      | Deduct:                                  |                                         |           |
| 06   | Other Liabilities of shareholders' fund  |                                         | -         |
| 07   | <b>Excess in Shareholders' funds</b>     |                                         | 174,356   |
| 08   | Total ASM (04)+(07)                      |                                         | 192,556   |
| 09   | Total RSM                                |                                         | 87,967    |
| 10   | <b>Solvency Ratio (ASM/RSM)</b>          |                                         | 219%      |

**Certification:**

I, the Appointed Actuary, certify that the above statements have been prepared in accordance with the section 64VA of the Insurance Act, 1938, and the amounts mentioned therein are true and fair to the best of my knowledge.

Place: Mumbai  
Date: October 18, 2013

Srinivasan Parthasarathy

**Notes**

- Item Nos. 01 and 05 are the amounts of the Adjusted Value of Assets as mentioned in Form IRDA-Assets- AA as specified under Schedule I of Insurance Regulatory and Development Authority (Assets, Liabilities, and Solvency Margin of Insurers) Regulations, 2000.
- Item No. 02 is the amount of Mathematical Reserves as mentioned in Form H.
- Item No. 3 (Other Liabilities in Policyholders' Fund) is the amount in the discontinued fund, held for policies that are discontinued due to non-payment of premiums/surrendered within the lock-in period, for Unit linked contracts issued from 1-Sep-2010 onwards.
- Item Nos. 01 to 09 are in Rupees Lakhs.

## FORM 7

(Read with Regulation 10)

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Registration Number: 101

Statement as on: September 30, 2013

Name of Fund: Shareholders Non Solvency Margin Fund

## DETAILS OF NON-PERFORMING ASSETS - QUARTERLY

₹ in Crores

| NO | PARTICULARS                                           | Bonds / Debentures       |                               | Loans                    |                               | Other Debt instruments   |                               | TOTAL                    |                               |
|----|-------------------------------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------------|
|    |                                                       | YTD ( As on 30 Sep 2013) | Prev. FY ( As on 31 Mar 2013) | YTD ( As on 30 Sep 2013) | Prev. FY ( As on 31 Mar 2013) | YTD ( As on 30 Sep 2013) | Prev. FY ( As on 31 Mar 2013) | YTD ( As on 30 Sep 2013) | Prev. FY ( As on 31 Mar 2013) |
| 1  | Investments Assets (As per Form 3A / 3B - Total Fund) | 109.72                   | 45.14                         | 38.84                    | 40.00                         | 419.35                   | 198.96                        | 567.91                   | 284.10                        |
| 2  | Gross NPA                                             | -                        | -                             | -                        | -                             | -                        | -                             | -                        | -                             |
| 3  | % of Gross NPA on Investment Assets (2/1)             | 0.00%                    | 0.00%                         | 0.00%                    | 0.00%                         | 0.00%                    | 0.00%                         | 0.00%                    | 0.00%                         |
| 4  | Provision made on NPA                                 | -                        | -                             | -                        | -                             | -                        | -                             | -                        | -                             |
| 5  | Provision as a % of NPA (4/2)                         | 0.00%                    | 0.00%                         | 0.00%                    | 0.00%                         | 0.00%                    | 0.00%                         | 0.00%                    | 0.00%                         |
| 6  | Provision on Standard Assets                          | -                        | -                             | 0.16                     | 0.16                          | -                        | -                             | 0.16                     | 0.16                          |
| 7  | Net Investment Assets (1-4)                           | 109.72                   | 45.14                         | 38.84                    | 40.00                         | 419.35                   | 198.96                        | 567.91                   | 284.10                        |
| 8  | Net NPA (2-4)                                         | -                        | -                             | -                        | -                             | -                        | -                             | -                        | -                             |
| 9  | % of Net NPA to Net Investment Assets (8/7)           | 0.00%                    | 0.00%                         | 0.00%                    | 0.00%                         | 0.00%                    | 0.00%                         | 0.00%                    | 0.00%                         |
| 10 | Write off made during the period                      | -                        | -                             | -                        | -                             | -                        | -                             | -                        | -                             |

Certification

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various investments made and covered in the return are **within** the exhaustive categories provided in Investment Guidelines as amended from time to time.

Date: October 25, 2013

Prasun Gajri  
Chief Investment Officer

**FORM 7**

(Read with Regulation 10)

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Registration Number: 101

Statement as on: September 30, 2013

Name of Fund: Life Fund

**DETAILS OF NON-PERFORMING ASSETS - QUARTERLY**

₹ in Crores

| NO | PARTICULARS                                           | Bonds / Debentures       |                               | Loans                    |                               | Other Debt instruments   |                               | TOTAL                    |                               |
|----|-------------------------------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------------|
|    |                                                       | YTD ( As on 30 Sep 2013) | Prev. FY ( As on 31 Mar 2013) | YTD ( As on 30 Sep 2013) | Prev. FY ( As on 31 Mar 2013) | YTD ( As on 30 Sep 2013) | Prev. FY ( As on 31 Mar 2013) | YTD ( As on 30 Sep 2013) | Prev. FY ( As on 31 Mar 2013) |
| 1  | Investments Assets (As per Form 3A / 3B - Total Fund) | 3,146.05                 | 2,756.42                      | 20.21                    | 10.00                         | 501.40                   | 826.66                        | 3,667.65                 | 3,593.08                      |
| 2  | Gross NPA                                             | 10.00                    | -                             | -                        | -                             | -                        | -                             | 10.00                    | -                             |
| 3  | % of Gross NPA on Investment Assets (2/1)             | 0.32%                    | 0.00%                         | 0.00%                    | 0.00%                         | 0.00%                    | 0.00%                         | 0.27%                    | 0.00%                         |
| 4  | Provision made on NPA                                 | 1.00                     | -                             | -                        | -                             | -                        | -                             | 1.00                     | -                             |
| 5  | Provision as a % of NPA (4/2)                         | 10.00%                   | 0.00%                         | 0.00%                    | 0.00%                         | 0.00%                    | 0.00%                         | 10.00%                   | 0.00%                         |
| 6  | Provision on Standard Assets                          | -                        | -                             | 0.08                     | 0.04                          | -                        | -                             | 0.08                     | 0.04                          |
| 7  | Net Investment Assets (1-4)                           | 3,145.05                 | 2,756.42                      | 20.21                    | 10.00                         | 501.40                   | 826.66                        | 3,666.65                 | 3,593.08                      |
| 8  | Net NPA (2-4)                                         | 9.00                     | -                             | -                        | -                             | -                        | -                             | 9.00                     | -                             |
| 9  | % of Net NPA to Net Investment Assets (8/7)           | 0.29%                    | 0.00%                         | 0.00%                    | 0.00%                         | 0.00%                    | 0.00%                         | 0.25%                    | 0.00%                         |
| 10 | Write off made during the period                      | -                        | -                             | -                        | -                             | -                        | -                             | -                        | -                             |

**Certification**

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various investments made and covered in the return are **within** the exhaustive categories provided in Investment Guidelines as amended from time to time.

Date: October 25, 2013

**Prasun Gajri**  
Chief Investment Officer

**FORM 7**

(Read with Regulation 10)

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Registration Number: 101

Statement as on: September 30, 2013

Name of Fund:

**Pension & General Annuity and Group Business****DETAILS OF NON-PERFORMING ASSETS - QUARTERLY**

₹ in Crores

| NO | PARTICULARS                                           | Bonds / Debentures       |                               | Loans                    |                               | Other Debt instruments   |                               | TOTAL                    |                               |
|----|-------------------------------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------------|
|    |                                                       | YTD ( As on 30 Sep 2013) | Prev. FY ( As on 31 Mar 2013) | YTD ( As on 30 Sep 2013) | Prev. FY ( As on 31 Mar 2013) | YTD ( As on 30 Sep 2013) | Prev. FY ( As on 31 Mar 2013) | YTD ( As on 30 Sep 2013) | Prev. FY ( As on 31 Mar 2013) |
| 1  | Investments Assets (As per Form 3A / 3B - Total Fund) | 1,217.15                 | 981.88                        | -                        | -                             | 491.90                   | 459.22                        | 1,709.06                 | 1,441.10                      |
| 2  | Gross NPA                                             | 10.00                    | -                             | -                        | -                             | -                        | -                             | 10.00                    | -                             |
| 3  | % of Gross NPA on Investment Assets (2/1)             | 0.82%                    | 0.00%                         | 0.00%                    | 0.00%                         | 0.00%                    | 0.00%                         | 0.59%                    | 0.00%                         |
| 4  | Provision made on NPA                                 | 1.00                     | -                             | -                        | -                             | -                        | -                             | 1.00                     | -                             |
| 5  | Provision as a % of NPA (4/2)                         | 10.00%                   | 0.00%                         | 0.00%                    | 0.00%                         | 0.00%                    | 0.00%                         | 10.00%                   | 0.00%                         |
| 6  | Provision on Standard Assets                          | -                        | -                             | -                        | -                             | -                        | -                             | -                        | -                             |
| 7  | Net Investment Assets (1-4)                           | 1,216.15                 | 981.88                        | 0.00                     | 0.00                          | 491.90                   | 459.22                        | 1,708.06                 | 1,441.10                      |
| 8  | Net NPA (2-4)                                         | 9.00                     | -                             | -                        | -                             | -                        | -                             | 9.00                     | -                             |
| 9  | % of Net NPA to Net Investment Assets (8/7)           | 0.74%                    | 0.00%                         | 0.00%                    | 0.00%                         | 0.00%                    | 0.00%                         | 0.53%                    | 0.00%                         |
| 10 | Write off made during the period                      | -                        | -                             | -                        | -                             | -                        | -                             | -                        | -                             |

**Certification**

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various investments made and covered in the return are **within** the exhaustive categories provided in Investment Guidelines as amended from time to time.

Date: October 25, 2013

**Prasun Gajri**  
**Chief Investment Officer**

**FORM 7**

(Read with Regulation 10)

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Registration Number: 101

Statement as on: September 30, 2013

Name of Fund: Unit Linked Funds**DETAILS OF NON-PERFORMING ASSETS - QUARTERLY**

₹ in Crores

| NO | PARTICULARS                                           | Bonds / Debentures          |                                  | Loans                       |                                  | Other Debt instruments      |                                  | TOTAL                       |                                  |
|----|-------------------------------------------------------|-----------------------------|----------------------------------|-----------------------------|----------------------------------|-----------------------------|----------------------------------|-----------------------------|----------------------------------|
|    |                                                       | YTD ( As on<br>30 Sep 2013) | Prev. FY ( As on<br>31 Mar 2013) | YTD ( As on<br>30 Sep 2013) | Prev. FY ( As on<br>31 Mar 2013) | YTD ( As on<br>30 Sep 2013) | Prev. FY ( As on<br>31 Mar 2013) | YTD ( As on<br>30 Sep 2013) | Prev. FY ( As on<br>31 Mar 2013) |
| 1  | Investments Assets (As per Form 3A / 3B - Total Fund) | 4,863.61                    | 4,824.55                         | -                           | -                                | 1,676.84                    | 1,987.68                         | 6,540.45                    | 6,812.23                         |
| 2  | Gross NPA                                             | -                           | -                                | -                           | -                                | -                           | -                                | -                           | -                                |
| 3  | % of Gross NPA on Investment Assets (2/1)             | 0.00%                       | 0.00%                            | 0.00%                       | 0.00%                            | 0.00%                       | 0.00%                            | 0.00%                       | 0.00%                            |
| 4  | Provision made on NPA                                 | -                           | -                                | -                           | -                                | -                           | -                                | -                           | -                                |
| 5  | Provision as a % of NPA (4/2)                         | 0.00%                       | 0.00%                            | 0.00%                       | 0.00%                            | 0.00%                       | 0.00%                            | 0.00%                       | 0.00%                            |
| 6  | Provision on Standard Assets                          | -                           | -                                | -                           | -                                | -                           | -                                | -                           | -                                |
| 7  | Net Investment Assets (1-4)                           | 4,863.61                    | 4,824.55                         | -                           | -                                | 1,676.84                    | 1,987.68                         | 6,540.45                    | 6,812.23                         |
| 8  | Net NPA (2-4)                                         | -                           | -                                | -                           | -                                | -                           | -                                | -                           | -                                |
| 9  | % of Net NPA to Net Investment Assets (8/7)           | 0.00%                       | 0.00%                            | 0.00%                       | 0.00%                            | 0.00%                       | 0.00%                            | 0.00%                       | 0.00%                            |
| 10 | Write off made during the period                      | -                           | -                                | -                           | -                                | -                           | -                                | -                           | -                                |

**Certification**

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various investments made and covered in the return are **within** the exhaustive categories provided in Investment Guidelines as amended from time to time.

Date: October 25, 2013

**Prasun Gajri**  
**Chief Investment Officer**

**FORM - 1**

(Read with Regulation 10)

Name of the Insurer: **HDFC Standard Life Insurance Company Limited**

Registration Number: **101**

Statement as on: **September 30, 2013**

Statement of Investment and Income on Investment

Periodicity of Submission: **Quarterly**

Name of the Fund: **Shareholders Non Solvency Margin Fund**

₹ in Crores

| No.          | Category of Investment                                                                           | Category Code | Current Quarter  |                            |                 |               | Year to Date (current year) |                            |                              |               | Year to Date (previous year) |                            |                 |               |
|--------------|--------------------------------------------------------------------------------------------------|---------------|------------------|----------------------------|-----------------|---------------|-----------------------------|----------------------------|------------------------------|---------------|------------------------------|----------------------------|-----------------|---------------|
|              |                                                                                                  |               | Investment (Rs.) | Income on Investment (Rs.) | Gross Yield (%) | Net Yield (%) | Investment (Rs.)            | Income on Investment (Rs.) | Gross Yield (%) <sup>1</sup> | Net Yield (%) | Investment (Rs.)             | Income on Investment (Rs.) | Gross Yield (%) | Net Yield (%) |
| A01          | Central Government Bonds                                                                         | CGSB          | -                | -                          | 0.00%           | 0.00%         | -                           | -                          | 0.00%                        | 0.00%         | -                            | -                          | 0.00%           | 0.00%         |
| A04          | Treasury Bills                                                                                   | CTRB          | 146.25           | 1.90                       | 1.30%           | 1.30%         | 146.25                      | 1.90                       | 1.30%                        | 1.30%         | -                            | -                          | 0.00%           | 0.00%         |
| B04          | Other Approved Securities (excluding Infrastructure Investments)                                 | SGOA          | -                | -                          | 0.00%           | 0.00%         | -                           | -                          | 0.00%                        | 0.00%         | -                            | -                          | 0.00%           | 0.00%         |
| C08          | Bonds / Debentures issued by NHB / Institution accredited by NHB                                 | HTDN          | 10.00            | 0.25                       | 2.48%           | 2.48%         | 10.66                       | 0.54                       | 5.05%                        | 5.05%         | -                            | -                          | 0.00%           | 0.00%         |
| D08          | Infrastructure - PSU - Debentures / Bonds                                                        | IPTD          | 28.50            | 0.66                       | 2.32%           | 2.32%         | 23.66                       | 0.84                       | 3.55%                        | 3.55%         | 10.00                        | 0.49                       | 4.94%           | 4.94%         |
| D10          | Infrastructure - Other Corporate Securities - Debentures/ Bonds                                  | ICTD          | 25.03            | 0.14                       | 0.54%           | 0.54%         | 25.03                       | 0.37                       | 1.48%                        | 1.48%         | -                            | -                          | 0.00%           | 0.00%         |
| E02          | Corporate Securities - Equity shares (Ordinary)- Quoted                                          | EACE          | -                | -                          | 0.00%           | 0.00%         | -                           | -                          | 0.00%                        | 0.00%         | -                            | -                          | 0.00%           | 0.00%         |
| E08          | Corporate Securities - Investment in Subsidiaries                                                | ECIS          | 28.00            | -                          | 0.00%           | 0.00%         | 24.59                       | -                          | 0.00%                        | 0.00%         | 0.15                         | -                          | 0.00%           | 0.00%         |
| E09          | Corporate Securities - Debentures                                                                | ECOS          | 27.99            | 0.68                       | 2.44%           | 2.44%         | 26.67                       | 1.30                       | 4.86%                        | 4.86%         | 25.00                        | 1.26                       | 5.06%           | 5.06%         |
| E15          | Loans - Secured Loans - Mortgage of Property in India (Term Loan)                                | ELMI          | 39.21            | 1.15                       | 2.93%           | 2.93%         | 39.53                       | 2.36                       | 5.96%                        | 5.96%         | -                            | -                          | 0.00%           | 0.00%         |
| E17          | Deposits - Deposit with Scheduled Banks, FIs (incl. Bank Balance awaiting Investment), CCIL, RBI | ECDB          | 52.83            | 1.20                       | 2.28%           | 2.28%         | 37.87                       | 1.74                       | 4.58%                        | 4.58%         | -                            | 0.12                       | 0.61%           | 0.61%         |
| E18          | Deposits - CDs with Scheduled Banks                                                              | EDCD          | 271.71           | 6.45                       | 2.37%           | 2.37%         | 155.14                      | 7.41                       | 4.78%                        | 4.78%         | 70.94                        | 2.61                       | 4.39%           | 4.39%         |
| E19          | Deposits - Repo / Reverse Repo                                                                   | ECMR          | 31.97            | 0.72                       | 2.25%           | 2.25%         | 27.50                       | 1.14                       | 4.13%                        | 4.13%         | 16.48                        | 0.65                       | 3.88%           | 3.88%         |
| E22          | CCIL - CBLO                                                                                      | ECBO          | 68.80            | 0.33                       | 0.48%           | 0.48%         | 87.06                       | 0.85                       | 0.97%                        | 0.97%         | -                            | 0.12                       | 1.41%           | 1.41%         |
| E30          | Mutual Funds - Gilt / G Sec / Liquid Schemes                                                     | EGMF          | 180.22           | 2.63                       | 1.46%           | 1.46%         | 158.52                      | 4.94                       | 3.12%                        | 3.12%         | 150.04                       | 5.60                       | 3.43%           | 3.43%         |
| E31          | Mutual Funds - (under Insurer's Promoter Group)                                                  | EMPG          | 77.90            | 1.09                       | 1.40%           | 1.40%         | 54.26                       | 1.77                       | 3.26%                        | 3.26%         | 50.01                        | 1.15                       | 3.05%           | 3.05%         |
| F03          | Equity Shares (incl Co-op Societies)                                                             | OESH          | 27.05            | -                          | 0.00%           | 0.00%         | 27.05                       | -                          | 0.00%                        | 0.00%         | 24.05                        | 3.36                       | 13.96%          | 13.96%        |
| F17          | Securitized Assets                                                                               | OPSA          | 4.24             | -                          | 0.00%           | 0.00%         | 4.24                        | -                          | 0.00%                        | 0.00%         | 4.27                         | -                          | 0.00%           | 0.00%         |
| <b>TOTAL</b> |                                                                                                  |               | <b>1,019.70</b>  | <b>17.20</b>               |                 |               | <b>848.03</b>               | <b>25.14</b>               |                              |               | <b>350.94</b>                | <b>15.36</b>               |                 |               |

**CERTIFICATION**

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date: **October 25, 2013**

**Prasun Gajri**  
Chief Investment Officer

**FORM - 1**

(Read with Regulation 10)

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Registration Number: 101

Statement as on: September 30, 2013

Name of the Fund: Life Fund

Statement of Investment and Income on Investment

Periodicity of Submission: Quarterly

₹ in Crores

| No.          | Category of Investment                                                                           | Category Code | Current Quarter  |                            |                 |               | Year to Date (current year) |                            |                              |               | Year to Date (previous year) |                            |                 |               |
|--------------|--------------------------------------------------------------------------------------------------|---------------|------------------|----------------------------|-----------------|---------------|-----------------------------|----------------------------|------------------------------|---------------|------------------------------|----------------------------|-----------------|---------------|
|              |                                                                                                  |               | Investment (Rs.) | Income on Investment (Rs.) | Gross Yield (%) | Net Yield (%) | Investment (Rs.)            | Income on Investment (Rs.) | Gross Yield (%) <sup>1</sup> | Net Yield (%) | Investment (Rs.)             | Income on Investment (Rs.) | Gross Yield (%) | Net Yield (%) |
| A01          | Central Government Bonds                                                                         | CGSB          | 3,852.60         | 77.57                      | 2.01%           | 2.01%         | 3,764.45                    | 156.73                     | 4.16%                        | 4.16%         | 2,961.96                     | 108.85                     | 3.96%           | 3.96%         |
| A03          | Deposit under Section 7 of Insurance Act, 1938                                                   | CDSS          | 12.26            | 0.24                       | 1.93%           | 1.93%         | 12.29                       | 0.47                       | 3.85%                        | 3.85%         | 12.47                        | 0.47                       | 3.78%           | 3.78%         |
| A04          | Treasury Bills                                                                                   | CTRB          | 663.86           | 12.88                      | 1.94%           | 1.94%         | 679.89                      | 25.09                      | 3.69%                        | 3.69%         | 873.70                       | 28.65                      | 4.13%           | 4.13%         |
| B02          | State Government Bonds                                                                           | SGGB          | 69.81            | 1.12                       | 1.60%           | 1.60%         | 75.56                       | 3.35                       | 4.44%                        | 4.44%         | 163.39                       | 5.51                       | 4.11%           | 4.11%         |
| B04          | Other Approved Securities (excluding Infrastructure Investments)                                 | SGOA          | 501.03           | 10.54                      | 2.10%           | 2.10%         | 500.63                      | 21.08                      | 4.21%                        | 4.21%         | 458.74                       | 21.32                      | 4.26%           | 4.26%         |
| C06          | Debentures / Bonds / CPs / Loans - (Promoter Group)                                              | HDPG          | 113.69           | 2.74                       | 2.41%           | 2.41%         | 114.02                      | 5.49                       | 4.81%                        | 4.81%         | -                            | -                          | 0.00%           | 0.00%         |
| C08          | Bonds / Debentures issued by NHB / Institutions accredited by NHB                                | HTDN          | 28.64            | 0.62                       | 2.16%           | 2.16%         | 32.89                       | 1.57                       | 4.76%                        | 4.76%         | -                            | 1.58                       | 2.87%           | 2.87%         |
| D02          | Infrastructure - PSU - Equity shares - Quoted                                                    | ITPE          | 75.97            | 1.07                       | 1.41%           | 1.41%         | 72.56                       | 2.13                       | 2.94%                        | 2.94%         | 51.18                        | 3.41                       | 7.23%           | 7.23%         |
| D03          | Infrastructure - Corporate Securities - Equity shares-Quoted                                     | ITCE          | 2.87             | -                          | 0.00%           | 0.00%         | 2.86                        | 0.07                       | 2.37%                        | 2.37%         | -                            | -1.87                      | -8.80%          | -8.80%        |
| D06          | Infrastructure - Debentures / Bonds / CPs / loans - (Promoter Group)                             | IDPG          | -                | -                          | 0.00%           | 0.00%         | -                           | -                          | 0.00%                        | 0.00%         | 101.76                       | 4.97                       | 4.90%           | 4.90%         |
| D08          | Infrastructure - PSU - Debentures / Bonds                                                        | IPTD          | 1,829.03         | 40.34                      | 2.21%           | 2.21%         | 1,826.65                    | 83.64                      | 4.58%                        | 4.58%         | 1,398.34                     | 61.79                      | 4.46%           | 4.46%         |
| D10          | Infrastructure - Other Corporate Securities - Debentures/ Bonds                                  | ICTD          | 68.72            | 1.48                       | 2.15%           | 2.15%         | 68.12                       | 3.01                       | 4.42%                        | 4.42%         | 77.55                        | 3.65                       | 4.57%           | 4.57%         |
| D15          | Infrastructure - Equity and Equity related instruments (including unlisted)                      | IOEQ          | 34.25            | 0.06                       | 0.16%           | 0.16%         | 33.43                       | 0.26                       | 0.78%                        | 0.78%         | -                            | -                          | 0.00%           | 0.00%         |
| D16          | Infrastructure - Debentures / Bonds / CPs / loans                                                | IODS          | 34.98            | 0.19                       | 0.53%           | 0.53%         | 34.93                       | 0.82                       | 2.34%                        | 2.34%         | -                            | -                          | 0.00%           | 0.00%         |
| E01          | PSU - Equity shares - Quoted                                                                     | EAEQ          | 134.71           | 0.54                       | 0.40%           | 0.40%         | 158.95                      | 6.56                       | 4.13%                        | 4.13%         | 158.89                       | 0.82                       | 0.66%           | 0.66%         |
| E02          | Corporate Securities - Equity shares (Ordinary)- Quoted                                          | EACE          | 454.57           | 26.24                      | 5.77%           | 5.77%         | 374.68                      | 48.35                      | 12.90%                       | 12.90%        | 370.91                       | 62.01                      | 16.11%          | 16.11%        |
| E04          | Equity Shares (incl. Equity related Instruments) - Promoter Group                                | EEPG          | 58.56            | -                          | 0.00%           | 0.00%         | 48.15                       | 2.92                       | 6.07%                        | 6.07%         | -                            | -                          | 0.00%           | 0.00%         |
| E09          | Corporate Securities - Debentures                                                                | ECOS          | 867.54           | 20.04                      | 2.31%           | 2.31%         | 830.70                      | 38.60                      | 4.65%                        | 4.65%         | 849.08                       | 31.92                      | 4.59%           | 4.59%         |
| E13          | Investment properties - Immovable                                                                | EINP          | -                | -                          | 0.00%           | 0.00%         | 41.37                       | -                          | 0.00%                        | 0.00%         | 41.37                        | -                          | 0.00%           | 0.00%         |
| E15          | Loans - Secured Loans - Mortgage of Property in India (Term Loan)                                | ELMI          | 11.86            | 0.35                       | 2.97%           | 2.97%         | 10.92                       | 0.65                       | 5.99%                        | 5.99%         | -                            | -                          | 0.00%           | 0.00%         |
| E17          | Deposits - Deposit with Scheduled Banks, FIs (incl. Bank Balance awaiting Investment), CCIL, RBI | ECDB          | 228.95           | 4.82                       | 2.11%           | 2.11%         | 226.11                      | 9.46                       | 4.18%                        | 4.18%         | 228.08                       | 12.34                      | 5.41%           | 5.41%         |
| E18          | Deposits - CDs with Scheduled Banks                                                              | EDCD          | 23.84            | 0.54                       | 2.25%           | 2.25%         | 23.58                       | 1.07                       | 4.52%                        | 4.52%         | 32.30                        | 0.67                       | 5.50%           | 5.50%         |
| E19          | Deposits - Repo / Reverse Repo                                                                   | ECMR          | 123.96           | 2.88                       | 2.32%           | 2.32%         | 178.99                      | 7.10                       | 3.97%                        | 3.97%         | 177.12                       | 7.14                       | 5.80%           | 5.80%         |
| E22          | CCIL - CBLO                                                                                      | ECBO          | 204.05           | 3.43                       | 1.68%           | 1.68%         | 217.08                      | 6.47                       | 2.98%                        | 2.98%         | 198.77                       | 5.43                       | 2.78%           | 2.78%         |
| E25          | Perpetual Debt Instruments of Tier I & II Capital issued by PSU Banks                            | EUPD          | 77.69            | 1.80                       | 2.32%           | 2.32%         | 77.71                       | 3.58                       | 4.61%                        | 4.61%         | 79.82                        | 3.68                       | 4.61%           | 4.61%         |
| E26          | Perpetual Debt Instruments of Tier I & II Capital issued by Non-PSU Banks                        | EPPD          | 4.71             | 0.12                       | 2.51%           | 2.51%         | 4.71                        | 0.24                       | 4.99%                        | 4.99%         | 8.32                         | 0.42                       | 5.01%           | 5.01%         |
| E30          | Mutual Funds - Gilt / G Sec / Liquid Schemes                                                     | EGMF          | 23.62            | 0.09                       | 0.38%           | 0.38%         | 87.21                       | 1.16                       | 1.33%                        | 1.33%         | 70.02                        | 3.19                       | 2.44%           | 2.44%         |
| E31          | Mutual Funds - (under Insurer's Promoter Group)                                                  | EMPG          | 20.05            | -                          | 0.00%           | 0.00%         | 20.04                       | 0.04                       | 0.19%                        | 0.19%         | -                            | 0.56                       | 1.60%           | 1.60%         |
| F03          | Equity Shares (incl. Co-op Societies)                                                            | OESH          | 79.67            | 0.26                       | 0.33%           | 0.33%         | 78.40                       | 0.26                       | 0.34%                        | 0.34%         | 32.09                        | -1.38                      | -6.48%          | -6.48%        |
| F04          | Equity Shares (PSUs & Unlisted)                                                                  | OEPD          | 1.89             | -0.68                      | -36.03%         | -36.03%       | 2.68                        | -0.53                      | -19.66%                      | -19.66%       | 8.80                         | 0.47                       | 6.87%           | 6.87%         |
| F06          | Debentures                                                                                       | OLDB          | 104.33           | 1.44                       | 1.38%           | 1.38%         | 84.99                       | 3.47                       | 4.08%                        | 4.08%         | 88.65                        | 3.73                       | 5.99%           | 5.99%         |
| F11          | Venture Fund / SEBI approved Alternate Investment Fund (Category I)                              | OAFD          | 14.40            | 0.04                       | 0.28%           | 0.28%         | 14.43                       | 0.13                       | 0.87%                        | 0.87%         | 16.83                        | 0.10                       | 0.59%           | 0.59%         |
| F17          | Securitized Assets                                                                               | OPSA          | 36.40            | 0.54                       | 1.48%           | 1.48%         | 36.43                       | 1.45                       | 3.98%                        | 3.98%         | 82.26                        | 4.00                       | 5.12%           | 5.12%         |
| <b>TOTAL</b> |                                                                                                  |               | <b>9,758.52</b>  | <b>211.29</b>              |                 |               | <b>9,735.42</b>             | <b>434.68</b>              |                              |               | <b>8,542.39</b>              | <b>373.44</b>              |                 |               |

**CERTIFICATION**

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date: October 25, 2013

Prasun Gajri  
Chief Investment Officer

## FORM - 1

(Read with Regulation 10)

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Registration Number: 101

Statement as on: September 30, 2013

Statement of Investment and Income on Investment

Periodicity of Submission: Quarterly

Name of the Fund: Pension & General Annuity and Group Business

₹ in Crores

| No.          | Category of Investment                                                                           | Category Code | Current Quarter  |                            |                 |               | Year to Date (current year) |                            |                              |               | Year to Date (previous year) |                            |                 |               |
|--------------|--------------------------------------------------------------------------------------------------|---------------|------------------|----------------------------|-----------------|---------------|-----------------------------|----------------------------|------------------------------|---------------|------------------------------|----------------------------|-----------------|---------------|
|              |                                                                                                  |               | Investment (Rs.) | Income on Investment (Rs.) | Gross Yield (%) | Net Yield (%) | Investment (Rs.)            | Income on Investment (Rs.) | Gross Yield (%) <sup>1</sup> | Net Yield (%) | Investment (Rs.)             | Income on Investment (Rs.) | Gross Yield (%) | Net Yield (%) |
| A01          | Central Government Bonds                                                                         | CGSB          | 624.23           | 12.81                      | 2.05%           | 2.05%         | 605.03                      | 25.62                      | 4.23%                        | 4.23%         | 400.38                       | 17.78                      | 4.23%           | 4.23%         |
| A04          | Treasury Bills                                                                                   | CTRB          | 48.86            | 0.68                       | 1.40%           | 1.40%         | 45.49                       | 0.77                       | 1.68%                        | 1.68%         | 25.26                        | 0.93                       | 3.61%           | 3.61%         |
| B02          | State Government Bonds                                                                           | SGGB          | 479.50           | 10.48                      | 2.19%           | 2.19%         | 450.90                      | 19.66                      | 4.36%                        | 4.36%         | 128.20                       | 4.10                       | 4.11%           | 4.11%         |
| B04          | Other Approved Securities (excluding Infrastructure Investments)                                 | SGOA          | 94.60            | 2.03                       | 2.15%           | 2.15%         | 94.53                       | 4.06                       | 4.30%                        | 4.30%         | 94.05                        | 4.10                       | 4.31%           | 4.31%         |
| C06          | Bonds/Debentures/CPs/Loans - Promoter Group                                                      | HDPG          | 79.35            | 1.98                       | 2.50%           | 2.50%         | 57.41                       | 2.82                       | 4.91%                        | 4.91%         | -                            | -                          | 0.00%           | 0.00%         |
| C08          | Bonds / Debentures issued by NHB / Institution accredited by NHB                                 | HTDN          | 67.74            | 1.69                       | 2.49%           | 2.49%         | 66.25                       | 3.28                       | 4.95%                        | 4.95%         | -                            | -                          | 0.00%           | 0.00%         |
| D02          | Infrastructure - PSU - Equity shares - Quoted                                                    | ITPE          | 14.59            | 0.21                       | 1.42%           | 1.42%         | 14.06                       | 0.34                       | 2.43%                        | 2.43%         | 10.75                        | 0.60                       | 5.72%           | 5.72%         |
| D03          | Infrastructure - Corporate Securities - Equity shares-Quoted                                     | ITCE          | 0.56             | -                          | 0.00%           | 0.00%         | 0.55                        | 0.01                       | 2.37%                        | 2.37%         | -                            | -0.45                      | -10.56%         | -10.56%       |
| D06          | Infrastructure - Debentures / Bonds / CPs / loans - (Promoter Group)                             | IDPG          | -                | -                          | 0.00%           | 0.00%         | -                           | -                          | 0.00%                        | 0.00%         | 19.71                        | 0.99                       | 5.07%           | 5.07%         |
| D08          | Infrastructure - PSU - Debentures / Bonds                                                        | IPTD          | 388.73           | 8.89                       | 2.29%           | 2.29%         | 385.27                      | 18.31                      | 4.75%                        | 4.75%         | 325.30                       | 15.50                      | 4.78%           | 4.78%         |
| D10          | Infrastructure - Other Corporate Securities - Debentures/ Bonds                                  | ICTD          | 26.04            | 0.68                       | 2.63%           | 2.63%         | 26.04                       | 1.36                       | 5.22%                        | 5.22%         | 1.01                         | 0.20                       | 5.83%           | 5.83%         |
| E01          | PSU - Equity shares - Quoted                                                                     | EAEQ          | 24.51            | 0.04                       | 0.15%           | 0.15%         | 28.37                       | 1.71                       | 6.02%                        | 6.02%         | 29.55                        | -0.14                      | -0.57%          | -0.57%        |
| E02          | Corporate Securities - Equity shares (Ordinary)- Quoted                                          | EACE          | 70.24            | 3.03                       | 4.31%           | 4.31%         | 59.66                       | 5.47                       | 9.17%                        | 9.17%         | 75.31                        | 11.19                      | 14.03%          | 14.03%        |
| E04          | Equity Shares (incl. Equity related Instruments) - Promoter Group                                | EEPG          | 8.51             | -                          | 0.00%           | 0.00%         | 7.26                        | 0.52                       | 7.17%                        | 7.17%         | -                            | -                          | 0.00%           | 0.00%         |
| E09          | Corporate Securities - Debentures                                                                | ECOS          | 540.19           | 13.35                      | 2.47%           | 2.47%         | 504.15                      | 25.47                      | 5.05%                        | 5.05%         | 258.79                       | 10.54                      | 4.62%           | 4.62%         |
| E17          | Deposits - Deposit with Scheduled Banks, FIs (incl. Bank Balance awaiting Investment), CCIL, RBI | ECDB          | 269.15           | 7.10                       | 2.64%           | 2.64%         | 265.08                      | 13.77                      | 5.19%                        | 5.19%         | 40.00                        | 2.17                       | 5.43%           | 5.43%         |
| E18          | Deposits - CDs with Scheduled Banks                                                              | EDCD          | 73.24            | 1.38                       | 1.89%           | 1.89%         | 73.78                       | 3.08                       | 4.17%                        | 4.17%         | 47.72                        | 2.72                       | 5.13%           | 5.13%         |
| E19          | Deposits - Repo / Reverse Repo                                                                   | ECMR          | 59.39            | 1.34                       | 2.26%           | 2.26%         | 55.46                       | 2.27                       | 4.10%                        | 4.10%         | 24.56                        | 0.99                       | 5.71%           | 5.71%         |
| E22          | CCIL - CBLO                                                                                      | ECBO          | 40.29            | 0.46                       | 1.15%           | 1.15%         | 43.21                       | 0.74                       | 1.71%                        | 1.71%         | -                            | 0.34                       | 2.89%           | 2.89%         |
| E25          | Perpetual Debt Instruments of Tier I & II Capital issued by PSU Banks                            | EUPD          | 22.90            | 0.54                       | 2.35%           | 2.35%         | 22.90                       | 1.07                       | 4.68%                        | 4.68%         | 20.90                        | 0.97                       | 4.65%           | 4.65%         |
| E26          | Perpetual Debt Instruments of Tier I & II Capital issued by Non-PSU Banks                        | EPPD          | 15.33            | 0.38                       | 2.50%           | 2.50%         | 15.33                       | 0.76                       | 4.98%                        | 4.98%         | 6.72                         | 0.34                       | 5.01%           | 5.01%         |
| F03          | Equity Shares (incl. Co-op Societies) <sup>Note 1</sup>                                          | OESH          | 9.12             | 0.15                       | 1.69%           | 1.69%         | 9.12                        | 0.15                       | 1.69%                        | 1.69%         | -                            | -                          | 0.00%           | 0.00%         |
| F06          | Debentures <sup>Note 1</sup>                                                                     | OLDB          | 10.00            | -1.35                      | -13.53%         | -13.53%       | 17.21                       | -0.52                      | -3.05%                       | -3.05%        | -                            | -                          | 0.00%           | 0.00%         |
| F17          | Securitised Assets <sup>Note 1</sup>                                                             | OPSA          | 45.65            | 0.81                       | 1.76%           | 1.76%         | 45.65                       | 2.12                       | 4.65%                        | 4.65%         | -                            | -                          | 0.00%           | 0.00%         |
| <b>TOTAL</b> |                                                                                                  |               | <b>3,012.71</b>  | <b>66.69</b>               |                 |               | <b>2,892.72</b>             | <b>132.84</b>              |                              |               | <b>1,508.20</b>              | <b>72.87</b>               |                 |               |

Note 1: Consequent to clarification provided in investment regulation vide IRDA Investment (5th Amendment) Regulation 2013, Life Gratuity Funds were reclassified in Pension & General Annuity and Group Business effective from 01st April 2013. This has resulted in disclosure in 'Other Investment' in Pension & General Annuity and Group Business. 'Other Investments' also includes one unlisted equity amounting to Rs 9.12 Crores, which was reclassified as 'Other Investment' during Q1. In view of IRDA's letter (IRDA/INV/LHD/LR/004/2013-14) we shall retain the 'Other Investment' in the same fund and shall make efforts to regularize the pattern of investment without affecting the interest of policyholders as soon as possible.

**CERTIFICATION**

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date: October 25, 2013

Prasun Gajri  
Chief Investment Officer

## FORM - 1

(Read with Regulation 10)

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Registration Number: 101

Statement as on: September 30, 2013

Statement of Investment and Income on Investment

Periodicity of Submission: Quarterly

Name of the Fund:

Unit Linked Fund

₹ in Crores

| No.   | Category of Investment                                                                           | Category Code | Current Quarter  |                            |                 |               | Year to Date (current year) |                            |                 |               | Year to Date (previous year) |                            |                 |               |
|-------|--------------------------------------------------------------------------------------------------|---------------|------------------|----------------------------|-----------------|---------------|-----------------------------|----------------------------|-----------------|---------------|------------------------------|----------------------------|-----------------|---------------|
|       |                                                                                                  |               | Investment (Rs.) | Income on Investment (Rs.) | Gross Yield (%) | Net Yield (%) | Investment (Rs.)            | Income on Investment (Rs.) | Gross Yield (%) | Net Yield (%) | Investment (Rs.)             | Income on Investment (Rs.) | Gross Yield (%) | Net Yield (%) |
| A01   | Central Government Bonds                                                                         | CGSB          | 3,820.09         | -289.95                    | -7.59%          | -7.59%        | 3,864.84                    | -133.96                    | -3.47%          | -3.47%        | 2,180.94                     | 110.90                     | 5.99%           | 5.99%         |
| A04   | Treasury Bills                                                                                   | CTRB          | 354.45           | 6.95                       | 1.96%           | 1.96%         | 277.06                      | 10.52                      | 3.80%           | 3.80%         | 92.69                        | 4.37                       | 4.27%           | 4.27%         |
| B04   | Other Approved Securities (excluding Infrastructure Investments)                                 | SGOA          | 66.57            | -3.70                      | -5.55%          | -5.55%        | 68.25                       | -0.59                      | -0.87%          | -0.87%        | 131.46                       | 6.38                       | 4.94%           | 4.94%         |
| C06   | Debentures / Bonds / CPs / Loans - (Promoter Group)                                              | HDPG          | 455.73           | -11.53                     | -2.53%          | -2.53%        | 475.55                      | 5.55                       | 1.17%           | 1.17%         | -                            | -                          | 0.00%           | 0.00%         |
| C08   | Bonds / Debentures issued by NHB / Institutions accredited by NHB                                | HTDN          | 596.46           | -9.16                      | -1.54%          | -1.54%        | 594.41                      | 8.79                       | 1.48%           | 1.48%         | 118.42                       | 5.83                       | 5.34%           | 5.34%         |
| D02   | Infrastructure - PSU - Equity shares - Quoted                                                    | ITPE          | 960.30           | -28.53                     | -2.97%          | -2.97%        | 1,097.00                    | -62.21                     | -5.67%          | -5.67%        | 1,109.32                     | 64.45                      | 5.94%           | 5.94%         |
| D03   | Infrastructure - Corporate Securities - Equity shares-Quoted                                     | ITCE          | 398.54           | -12.30                     | -3.09%          | -3.09%        | 416.52                      | -13.16                     | -3.16%          | -3.16%        | 202.95                       | -30.77                     | -8.51%          | -8.51%        |
| D04   | Infrastructure - Equity and Equity Related Instruments (Promoter Group)                          | IEPG          | -                | -                          | 0.00%           | 0.00%         | -                           | -                          | 0.00%           | 0.00%         | 53.36                        | 5.68                       | 14.20%          | 14.20%        |
| D06   | Infrastructure - Debentures / Bonds / CPs / loans - (Promoter Group)                             | IDPG          | -                | -                          | 0.00%           | 0.00%         | -                           | -                          | 0.00%           | 0.00%         | 478.88                       | 31.85                      | 6.94%           | 6.94%         |
| D08   | Infrastructure - PSU - Debentures / Bonds                                                        | IPTD          | 1,871.31         | -42.54                     | -2.27%          | -2.27%        | 1,925.19                    | 24.90                      | 1.29%           | 1.29%         | 2,214.52                     | 129.95                     | 6.83%           | 6.83%         |
| D10   | Infrastructure - Other Corporate Securities - Debentures/ Bonds                                  | ICTD          | 519.34           | -7.58                      | -1.46%          | -1.46%        | 530.30                      | 8.47                       | 1.60%           | 1.60%         | 419.98                       | 21.43                      | 6.00%           | 6.00%         |
| D15   | Infrastructure - Equity and Equity related instruments (including unlisted)                      | IOEQ          | 571.26           | 38.47                      | 6.73%           | 6.73%         | 574.12                      | 22.59                      | 3.94%           | 3.94%         | -                            | -                          | 0.00%           | 0.00%         |
| E01   | PSU - Equity shares - Quoted                                                                     | EAEQ          | 2,294.44         | -528.24                    | -23.02%         | -23.02%       | 2,758.18                    | -726.57                    | -26.34%         | -26.34%       | 3,004.29                     | -65.32                     | -2.39%          | -2.39%        |
| E02   | Corporate Securities - Equity shares (Ordinary)- Quoted                                          | EACE          | 11,402.47        | -48.03                     | -0.42%          | -0.42%        | 11,220.27                   | 284.01                     | 2.53%           | 2.53%         | 11,934.98                    | 1,268.49                   | 11.70%          | 11.70%        |
| E04   | Equity Shares (incl. Equity related Instruments) - Promoter Group                                | EEPG          | 776.39           | -95.17                     | -12.26%         | -12.26%       | 765.94                      | -40.12                     | -5.24%          | -5.24%        | -                            | -                          | 0.00%           | 0.00%         |
| E09   | Corporate Securities - Debentures                                                                | ECOS          | 1,197.42         | -14.95                     | -1.25%          | -1.25%        | 1,155.45                    | 18.67                      | 1.62%           | 1.62%         | 1,088.94                     | 73.02                      | 6.91%           | 6.91%         |
| E10   | Corporate Securities - Debentures / Bonds/ CPs /Loan - (Promoter Group)                          | EDPG          | 78.82            | -0.85                      | -1.08%          | -1.08%        | 77.95                       | 1.52                       | 1.95%           | 1.95%         | -                            | -                          | 0.00%           | 0.00%         |
| E17   | Deposits - Deposit with Scheduled Banks, FIs (incl. Bank Balance awaiting Investment), CCIL, RBI | ECDB          | 192.00           | 4.97                       | 2.59%           | 2.59%         | 212.66                      | 10.60                      | 4.98%           | 4.98%         | 152.00                       | 9.95                       | 5.49%           | 5.49%         |
| E18   | Deposits - CDs with Scheduled Banks                                                              | EDCD          | 926.04           | 17.97                      | 1.94%           | 1.94%         | 1,015.83                    | 42.97                      | 4.23%           | 4.23%         | 1,145.79                     | 59.12                      | 5.13%           | 5.13%         |
| E19   | Deposits - Repo / Reverse Repo                                                                   | ECMR          | 559.56           | 12.58                      | 2.25%           | 2.25%         | 551.56                      | 22.49                      | 4.08%           | 4.08%         | 297.48                       | 15.60                      | 4.30%           | 4.30%         |
| E22   | CCIL - CBLO                                                                                      | ECBO          | 173.71           | 0.48                       | 0.27%           | 0.27%         | 168.30                      | 0.68                       | 0.40%           | 0.40%         | -                            | 2.69                       | 1.65%           | 1.65%         |
| E23   | Commercial Papers                                                                                | ECPP          | 61.49            | 1.34                       | 2.18%           | 2.18%         | 61.49                       | 1.34                       | 2.18%           | 2.18%         | 13.92                        | 0.76                       | 5.53%           | 5.53%         |
| E25   | Perpetual Debt Instruments of Tier I & II Capital issued by PSU Banks                            | EUPD          | 49.54            | -1.44                      | -2.90%          | -2.90%        | 50.83                       | 0.33                       | 0.65%           | 0.65%         | 50.90                        | 4.00                       | 7.99%           | 7.99%         |
| E26   | Perpetual Debt Instruments of Tier I & II Capital issued by Non-PSU Banks                        | EPPD          | 5.05             | -0.03                      | -0.68%          | -0.68%        | 5.15                        | 0.11                       | 2.17%           | 2.17%         | 5.19                         | 0.15                       | 2.92%           | 2.92%         |
| E32   | Net Current Assets (Only in respect of ULIP Business)                                            | ENCA          | 386.52           | -                          | 0.00%           | 0.00%         | 386.52                      | -                          | 0.00%           | 0.00%         | 356.10                       | -                          | 0.00%           | 0.00%         |
| F03   | Equity Shares (incl Co-op Societies)                                                             | OESH          | 484.85           | -10.23                     | -2.11%          | -2.11%        | 452.07                      | -36.51                     | -8.08%          | -8.08%        | 843.19                       | -17.04                     | -3.10%          | -3.10%        |
| F04   | Equity Shares (PSUs & Unlisted)                                                                  | OEPD          | 79.72            | -43.97                     | -55.16%         | -55.16%       | 110.14                      | -81.86                     | -74.32%         | -74.32%       | 358.20                       | -35.31                     | -9.89%          | -9.89%        |
| F17   | Securitized Assets                                                                               | OPSA          | 26.62            | -0.03                      | -0.13%          | -0.13%        | 29.22                       | 0.76                       | 2.62%           | 2.62%         | 56.27                        | 1.56                       | 2.80%           | 2.80%         |
| TOTAL |                                                                                                  |               | 28,308.68        | -1,065.47                  |                 |               | 28,844.78                   | -630.68                    |                 |               | 26,309.79                    | 1,667.73                   |                 |               |

**CERTIFICATION**

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date: October 25, 2013

Prasun Gajri  
Chief Investment Officer

## FORM - 2

(Read with Regulation 10)

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Registration Number: 101

## PART - A

Statement as on: September 30, 2013

Statement of Down Graded Investments

Periodicity of Submission: Quarterly

Name of Fund: Shareholders Non Solvency Margin Fund

₹ in Crores

| No | Name of the Security      | COI | Amount | Date of Purchase | Rating Agency | Original Grade | Current Grade | Date of Downgrade | Remarks |
|----|---------------------------|-----|--------|------------------|---------------|----------------|---------------|-------------------|---------|
| A. | <u>During the Quarter</u> |     |        |                  |               |                |               |                   |         |
| B. | <u>As on Date</u>         |     |        |                  | NIL           |                |               |                   |         |
|    |                           |     |        |                  |               |                |               |                   |         |
|    |                           |     |        |                  |               |                |               |                   |         |

**CERTIFICATION**

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date: October 25, 2013

Prasun Gajri  
Chief Investment Officer

## FORM - 2

(Read with Regulation 10)

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Registration Number: 101

PART - A

Statement as on: September 30, 2013

Statement of Down Graded Investments

Periodicity of Submission: Quarterly

Name of Fund: Life Fund

₹ in Crores

| No | Name of the Security                    | COI  | Amount | Date of Purchase | Rating Agency | Original Grade | Current Grade | Date of Downgrade | Remarks |
|----|-----------------------------------------|------|--------|------------------|---------------|----------------|---------------|-------------------|---------|
| A. | <u>During the Quarter</u>               |      |        |                  |               |                |               |                   |         |
|    | -                                       | -    | -      | -                | -             | -              | -             | -                 |         |
| B. | <u>As on Date</u>                       |      |        |                  |               |                |               |                   |         |
|    | 10.20% Tata Steel NCD mat 07/05/2015.   | ECOS | 8.40   | May 07, 2008     | CRISIL Ltd    | CRISIL AAA     | CRISIL AA     | Dec 24, 2008      |         |
|    | 9.40% OBC Perpetual Bond Mat 7-Dec-2036 | EUPD | 7.10   | Dec 11, 2006     | ICRA Ltd      | ICRA AA+       | ICRA AA       | Apr 02, 2012      |         |
|    | 14% ARCH Pharmalabs NCD Mat 16-Feb-2019 | OLDB | 9.00   | Jun 13, 2012     | ICRA Ltd      | ICRA A         | ICRA D        | Apr 12, 2013      |         |

**CERTIFICATION**

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date: October 25, 2013

Prasun Gajri  
Chief Investment Officer

FORM - 2  
(Read with Regulation 10)  
Name of the Insurer: HDFC Standard Life Insurance Company Limited  
Registration Number: 101

PART - A

Statement as on: September 30, 2013  
Statement of Down Graded Investments  
Periodicity of Submission: Quarterly

Name of Fund: Pension & General Annuity and Group Business

₹ in Crores

| No        | Name of the Security                      | COI  | Amount | Date of Purchase | Rating Agency | Original Grade | Current Grade | Date of Downgrade | Remarks |
|-----------|-------------------------------------------|------|--------|------------------|---------------|----------------|---------------|-------------------|---------|
| <b>A.</b> | <b><u>During the Quarter</u></b>          |      |        |                  |               |                |               |                   |         |
|           | -                                         | -    | -      | -                | -             | -              | -             | -                 |         |
| <b>B.</b> | <b><u>As on Date</u></b>                  |      |        |                  |               |                |               |                   |         |
|           | 10.20% Tata Steel Ltd NCD Mat 07-May-2015 | ECOS | 1.60   | May 07, 2008     | CRISIL Ltd    | CRISIL AAA     | CRISIL AA     | Dec 24, 2008      |         |
|           | 9.40% OBC Perpetual Bond Mat 7-Dec-2036   | EUPD | 2.90   | Dec 11, 2006     | ICRA Ltd      | ICRA AA+       | ICRA AA       | Apr 02, 2012      |         |
|           | 14% ARCH Pharmedlabs NCD Mat 16-Feb-2019  | OLDB | 9.00   | Jun 13, 2012     | ICRA Ltd      | ICRA A         | ICRA D        | Apr 12, 2013      |         |
|           |                                           |      |        |                  |               |                |               |                   |         |

**CERTIFICATION**

*Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.*

Date: October 25, 2013

Prasun Gajri  
Chief Investment Officer

Statement as on: September 30, 2013  
Statement of Down Graded Investments  
Periodicity of Submission: Quarterly

Name of Fund: Unit Linked Funds

₹ in Crores

| No | Name of the Security      | COI | Amount | Date of Purchase | Rating Agency | Original Grade | Current Grade | Date of Downgrade | Remarks |
|----|---------------------------|-----|--------|------------------|---------------|----------------|---------------|-------------------|---------|
| A. | <u>During the Quarter</u> |     |        |                  |               |                |               |                   |         |
|    |                           |     |        |                  |               |                |               |                   |         |
| B. | <u>As on Date</u>         |     |        |                  |               |                |               |                   |         |
|    |                           |     |        |                  |               |                |               |                   |         |
|    |                           |     |        |                  |               |                |               |                   |         |

**CERTIFICATION**

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date: October 25, 2013

Prasun Gajri  
Chief Investment Officer

## FORM L-36:- PREMIUM AND NUMBER OF LIVES COVERED BY POLICY TYPE

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Date : September 30, 2013

| Sl. No | Particulars                                      | For the quarter ended September 30, 2013 |                 |              |                                                        | For the half year ended September 30, 2013 |                 |              |                                                        | For the quarter ended September 30, 2012 |                 |              |                                                        | For the half year ended September 30, 2012 |                 |              |                                                        |
|--------|--------------------------------------------------|------------------------------------------|-----------------|--------------|--------------------------------------------------------|--------------------------------------------|-----------------|--------------|--------------------------------------------------------|------------------------------------------|-----------------|--------------|--------------------------------------------------------|--------------------------------------------|-----------------|--------------|--------------------------------------------------------|
|        |                                                  | Premium<br>(₹ in Lakhs)                  | No. of Policies | No. of Lives | Sum Insured,<br>Wherever<br>applicable<br>(₹ in Lakhs) | Premium<br>(₹ in Lakhs)                    | No. of Policies | No. of Lives | Sum Insured,<br>Wherever<br>applicable<br>(₹ in Lakhs) | Premium<br>(₹ in Lakhs)                  | No. of Policies | No. of Lives | Sum Insured,<br>Wherever<br>applicable<br>(₹ in Lakhs) | Premium<br>(₹ in Lakhs)                    | No. of Policies | No. of Lives | Sum Insured,<br>Wherever<br>applicable<br>(₹ in Lakhs) |
| 1      | First year Premium                               |                                          |                 |              |                                                        |                                            |                 |              |                                                        |                                          |                 |              |                                                        |                                            |                 |              |                                                        |
|        | i Individual Single Premium- (ISP)               |                                          |                 |              |                                                        |                                            |                 |              |                                                        |                                          |                 |              |                                                        |                                            |                 |              |                                                        |
|        | From 0-10,000                                    | 465.30                                   | 95,877          | 96,056       | 19,102.17                                              | 744.01                                     | 97,342          | 97,353       | 25,388.50                                              | 48.57                                    | 26,253          | 26,244       | 7,427.15                                               | 131.37                                     | 27,371          | 27,325       | 44,066.10                                              |
|        | From 10,000-25,000                               | 23.26                                    | 119             | 119          | 635.68                                                 | 44.77                                      | 204             | 220          | 1,157.37                                               | 83.02                                    | 394             | 393          | 3,569.79                                               | 220.06                                     | 1,072           | 1,065        | 98,819.89                                              |
|        | From 25,000-50,000                               | 68.22                                    | 186             | 183          | 831.09                                                 | 134.83                                     | 325             | 486          | 2,394.35                                               | 209.58                                   | 429             | 418          | 3,034.49                                               | 501.58                                     | 1,065           | 1,043        | 91,679.89                                              |
|        | From 50,000- 75,000                              | 19.04                                    | 38              | 37           | 314.24                                                 | 41.00                                      | 74              | 133          | 1,059.23                                               | 59.19                                    | 88              | 88           | 1,045.06                                               | 164.68                                     | 245             | 244          | 34,473.88                                              |
|        | From 75,000-100,000                              | 42.05                                    | 53              | 52           | 146.68                                                 | 85.38                                      | 100             | 108          | 318.70                                                 | 173.97                                   | 166             | 162          | 700.01                                                 | 369.47                                     | 348             | 339          | 17,132.55                                              |
|        | From 1,00,001-1,25,000                           | 5.20                                     | 5               | 5            | 12.13                                                  | 8.61                                       | 8               | 11           | 55.00                                                  | 28.00                                    | 20              | 20           | 247.90                                                 | 53.28                                      | 38              | 38           | 5,572.83                                               |
|        | Above ₹ 1,25,000                                 | 620.48                                   | 93              | 89           | 887.71                                                 | 1,023.50                                   | 183             | 174          | 1,888.55                                               | 1,762.00                                 | 272             | 259          | 2,000.01                                               | 2,523.29                                   | 447             | 422          | 37,432.07                                              |
|        | ii Individual Single Premium (ISPA)- Annuity     |                                          |                 |              |                                                        |                                            |                 |              |                                                        |                                          |                 |              |                                                        |                                            |                 |              |                                                        |
|        | From 0-50,000                                    | 70.20                                    | 209             | 196          | 4.56                                                   | 141.18                                     | 411             | 386          | 8.52                                                   | 28.91                                    | 89              | 87           | 1.65                                                   | 62.23                                      | 186             | 183          | 3.57                                                   |
|        | From 50,000-100,000                              | 309.70                                   | 352             | 348          | 20.28                                                  | 718.42                                     | 808             | 801          | 45.44                                                  | 200.60                                   | 229             | 225          | 13.99                                                  | 525.44                                     | 592             | 581          | 36.76                                                  |
|        | From 1,00,001-150,000                            | 308.10                                   | 215             | 214          | 19.71                                                  | 582.64                                     | 410             | 406          | 36.34                                                  | 108.33                                   | 80              | 80           | 7.65                                                   | 254.24                                     | 188             | 188          | 18.20                                                  |
|        | From 150,001-2,00,000                            | 80.97                                    | 44              | 44           | 5.27                                                   | 156.70                                     | 88              | 88           | 10.40                                                  | 31.00                                    | 17              | 17           | 2.04                                                   | 59.17                                      | 34              | 33           | 4.09                                                   |
|        | From 2,00,001-250,000                            | 50.21                                    | 22              | 22           | 3.71                                                   | 81.87                                      | 38              | 38           | 6.10                                                   | 15.50                                    | 7               | 8            | 0.96                                                   | 38.06                                      | 16              | 17           | 2.49                                                   |
|        | From 2,50,001-3,00,000                           | 47.45                                    | 17              | 17           | 3.28                                                   | 109.00                                     | 38              | 38           | 7.12                                                   | 13.48                                    | 5               | 5            | 1.12                                                   | 43.80                                      | 16              | 17           | 3.38                                                   |
|        | Above ₹ 3,00,000                                 | 958.88                                   | 93              | 91           | 76.67                                                  | 1,698.03                                   | 158             | 152          | 143.41                                                 | 92.00                                    | 17              | 14           | 9.16                                                   | 255.37                                     | 34              | 32           | 21.26                                                  |
|        | iii Group Single Premium (GSP)                   |                                          |                 |              |                                                        |                                            |                 |              |                                                        |                                          |                 |              |                                                        |                                            |                 |              |                                                        |
|        | From 0-10,000                                    | (27.04)                                  | 9               | 6,856        | (17,329.05)                                            | 770.67                                     | 14              | 9,223        | 73,703.71                                              | 864.25                                   | 14              | (828)        | (47,859.02)                                            | 1,220.24                                   | 24              | 14,949       | (130,639.38)                                           |
|        | From 10,000-25,000                               | 306.53                                   | 6               | 1,569        | 15,499.33                                              | 481.20                                     | 9               | 2,359        | 26,000.75                                              | 241.39                                   | 11              | 5,091        | 11,460.82                                              | 479.17                                     | 20              | 9,135        | 21,140.55                                              |
|        | From 25,000-50,000                               | 189.58                                   | 18              | 18,275       | 11,456.18                                              | 329.82                                     | 24              | 18,935       | 19,919.57                                              | 147.22                                   | 10              | 2,042        | 19,846.01                                              | 352.89                                     | 15              | 32,723       | 30,876.25                                              |
|        | From 50,000- 75,000                              | 90.41                                    | 11              | 3,564        | 13,884.15                                              | 152.24                                     | 16              | 5,280        | 20,149.70                                              | 63.79                                    | 10              | 1,954        | 16,815.51                                              | 169.45                                     | 16              | 3,941        | 33,407.15                                              |
|        | From 75,000-100,000                              | 55.91                                    | 16              | 17,013       | 8,721.16                                               | 114.05                                     | 23              | 38,738       | 10,071.66                                              | 42.98                                    | 8               | 1,560        | 12,559.59                                              | 128.37                                     | 14              | 5,038        | 20,800.03                                              |
|        | From 1,00,001-1,25,000                           | 37.58                                    | 7               | 5,546        | 6,095.31                                               | 77.38                                      | 11              | 8,112        | 23,801.33                                              | 35.79                                    | 5               | 2,222        | 7,007.61                                               | 93.95                                      | 8               | 2,843        | 12,833.65                                              |
|        | Above ₹ 1,25,000                                 | 42,373.00                                | 86              | 472,791      | 1,095,270.17                                           | 65,598.99                                  | 142             | 889,772      | 2,197,212.68                                           | 14,741.07                                | 62              | 296,102      | 847,507.73                                             | 35,600.95                                  | 120             | 526,752      | 1,669,737.59                                           |
|        | iv Group Single Premium- Annuity- GSPA           |                                          |                 |              |                                                        |                                            |                 |              |                                                        |                                          |                 |              |                                                        |                                            |                 |              |                                                        |
|        | From 0-50,000                                    | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |
|        | From 50,000-100,000                              | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |
|        | From 1,00,001-150,000                            | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |
|        | From 150,001-2,00,000                            | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |
|        | From 2,00,001-250,000                            | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |
|        | From 2,50,001-3,00,000                           | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |
|        | Above ₹ 3,00,000                                 | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |
|        | v Individual non Single Premium- INSP            |                                          |                 |              |                                                        |                                            |                 |              |                                                        |                                          |                 |              |                                                        |                                            |                 |              |                                                        |
|        | From 0-10,000                                    | 1,914.50                                 | 25,676          | 27,199       | 659,496.22                                             | 3,082.90                                   | 40,978          | 39,350       | 1,017,516.64                                           | 1,182.32                                 | 14,935          | 14,025       | 225,915.81                                             | 2,310.73                                   | 29,446          | 28,012       | 370,369.91                                             |
|        | From 10,000-25,000                               | 12,372.92                                | 68,702          | 62,673       | 733,051.13                                             | 20,465.35                                  | 117,507         | 111,725      | 1,230,054.78                                           | 13,720.74                                | 79,862          | 73,788       | 444,747.78                                             | 23,549.24                                  | 140,055         | 130,754      | 703,239.80                                             |
|        | From 25,000-50,000                               | 16,430.53                                | 39,260          | 35,426       | 259,166.89                                             | 26,503.85                                  | 67,408          | 61,804       | 442,323.67                                             | 23,645.18                                | 58,692          | 53,563       | 313,122.12                                             | 38,165.33                                  | 95,740          | 88,222       | 455,216.96                                             |
|        | From 50,000- 75,000                              | 3,035.35                                 | 5,148           | 4,670        | 58,277.69                                              | 5,231.31                                   | 9,004           | 8,229        | 98,323.06                                              | 3,522.09                                 | 6,671           | 6,111        | 58,233.43                                              | 5,803.22                                   | 10,924          | 10,173       | 89,416.12                                              |
|        | From 75,000-100,000                              | 9,322.56                                 | 9,718           | 8,634        | 98,353.17                                              | 14,357.73                                  | 16,007          | 14,314       | 163,482.14                                             | 15,141.62                                | 16,392          | 14,391       | 169,702.67                                             | 23,515.82                                  | 26,153          | 23,302       | 236,466.46                                             |
|        | From 1,00,001-1,25,000                           | 1,041.45                                 | 928             | 831          | 19,566.85                                              | 1,775.68                                   | 1,549           | 1,409        | 33,124.15                                              | 1,111.13                                 | 1,091           | 984          | 19,244.69                                              | 1,867.16                                   | 1,795           | 1,643        | 28,774.79                                              |
|        | Above ₹ 1,25,000                                 | 10,378.45                                | 3,916           | 3,445        | 135,309.27                                             | 14,632.86                                  | 6,158           | 5,468        | 205,202.35                                             | 12,156.24                                | 5,248           | 4,585        | 163,745.53                                             | 18,530.34                                  | 8,232           | 7,239        | 229,506.59                                             |
|        | vi Individual non Single Premium- Annuity- INSPA |                                          |                 |              |                                                        |                                            |                 |              |                                                        |                                          |                 |              |                                                        |                                            |                 |              |                                                        |
|        | From 0-50,000                                    | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |
|        | From 50,000-100,000                              | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |
|        | From 1,00,001-150,000                            | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |
|        | From 150,001-2,00,000                            | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |
|        | From 2,00,001-250,000                            | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |
|        | From 2,50,001-3,00,000                           | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |
|        | Above ₹ 3,00,000                                 | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |
|        | vii Group Non Single Premium (GNSP)              |                                          |                 |              |                                                        |                                            |                 |              |                                                        |                                          |                 |              |                                                        |                                            |                 |              |                                                        |
|        | From 0-10,000                                    | -                                        | -               | -            | -                                                      | (0.15)                                     | -               | -            | (0.74)                                                 | (0.61)                                   | -               | -            | (3.07)                                                 | (3.78)                                     | -               | 2            | (19.02)                                                |
|        | From 10,000-25,000                               | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | 0.24                                     | -               | 1            | 1.21                                                   | 2.14                                       | -               | 10           | 10.68                                                  |
|        | From 25,000-50,000                               | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | 0.29                                       | -               | -            | 1.47                                                   |
|        | From 50,000- 75,000                              | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |
|        | From 75,000-100,000                              | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      | -                                        | -               | -            | -                                                      | -                                          | -               | -            | -                                                      |

## FORM L-36: PREMIUM AND NUMBER OF LIVES COVERED BY POLICY TYPE

Name of the Insurer: HDFC Standard Life Insurance Company Limited

Date : September 30, 2013

| Sl. No | Particulars                                   | For the quarter ended September 30, 2013 |                 |              |                                                        | For the half year ended September 30, 2013 |                    |              |                                                        | For the quarter ended September 30, 2012 |                    |              |                                                        | For the half year ended September 30, 2012 |                    |              |                                                        |
|--------|-----------------------------------------------|------------------------------------------|-----------------|--------------|--------------------------------------------------------|--------------------------------------------|--------------------|--------------|--------------------------------------------------------|------------------------------------------|--------------------|--------------|--------------------------------------------------------|--------------------------------------------|--------------------|--------------|--------------------------------------------------------|
|        |                                               | Premium<br>(₹ in Lakhs)                  | No. of Policies | No. of Lives | Sum Insured,<br>Wherever<br>applicable<br>(₹ in Lakhs) | Premium<br>(₹ in Lakhs)                    | No. of<br>Policies | No. of Lives | Sum Insured,<br>Wherever<br>applicable<br>(₹ in Lakhs) | Premium<br>(₹ in Lakhs)                  | No. of<br>Policies | No. of Lives | Sum Insured,<br>Wherever<br>applicable<br>(₹ in Lakhs) | Premium<br>(₹ in Lakhs)                    | No. of<br>Policies | No. of Lives | Sum Insured,<br>Wherever<br>applicable<br>(₹ in Lakhs) |
|        | From 1,00,001 -1,25,000                       | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | Above ₹ 1,25,000                              | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | viii Group Non Single Premium- Annuity- GNSPA |                                          |                 |              |                                                        |                                            |                    |              |                                                        |                                          |                    |              |                                                        |                                            |                    |              |                                                        |
|        | From 0-10000                                  | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 10,000-25,000                            | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 25001-50,000                             | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 50,001- 75,000                           | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 75,000-100,000                           | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 1,00,001 -1,25,000                       | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | Above ₹ 1,25,000                              | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
| 2      | Renewal Premium                               |                                          |                 |              |                                                        |                                            |                    |              |                                                        |                                          |                    |              |                                                        |                                            |                    |              |                                                        |
|        | i Individual                                  |                                          |                 |              |                                                        |                                            |                    |              |                                                        |                                          |                    |              |                                                        |                                            |                    |              |                                                        |
|        | From 0-10000                                  | 6,044.58                                 | 132,865         | 145,901      | 421,239.06                                             | 11,551.92                                  | 218,677            | 284,685      | 739,486.79                                             | 6,259.13                                 | 143,455            | 157,559      | 263,987.52                                             | 11,361.19                                  | 228,999            | 234,609      | 433,759.02                                             |
|        | From 10,000-25,000                            | 38,060.28                                | 297,518         | 418,860      | 1,118,066.86                                           | 68,497.15                                  | 473,742            | 810,189      | 1,510,942.89                                           | 35,461.88                                | 301,286            | 432,045      | 870,215.06                                             | 60,181.16                                  | 461,828            | 464,348      | 976,371.96                                             |
|        | From 25001-50,000                             | 54,032.19                                | 155,752         | 220,771      | 885,557.25                                             | 90,563.11                                  | 243,799            | 415,020      | 1,102,919.00                                           | 42,463.32                                | 131,231            | 191,312      | 675,392.00                                             | 68,121.85                                  | 198,406            | 198,708      | 773,361.23                                             |
|        | From 50,001- 75,000                           | 9,640.42                                 | 31,431          | 61,944       | 372,173.49                                             | 17,401.88                                  | 42,038             | 120,983      | 298,802.29                                             | 7,903.02                                 | 27,087             | 53,608       | 300,772.62                                             | 13,731.04                                  | 35,291             | 35,335       | 220,942.31                                             |
|        | From 75,000-100,000                           | 35,630.01                                | 38,271          | 43,011       | 377,297.22                                             | 58,527.96                                  | 63,152             | 76,361       | 552,222.88                                             | 28,294.51                                | 32,071             | 35,754       | 266,528.14                                             | 44,800.97                                  | 51,686             | 51,702       | 382,366.76                                             |
|        | From 1,00,001 -1,25,000                       | 3,313.95                                 | 6,389           | 13,338       | 144,140.20                                             | 5,975.90                                   | 8,140              | 26,027       | 106,218.06                                             | 2,764.50                                 | 5,625              | 11,893       | 119,140.08                                             | 4,878.12                                   | 7,046              | 7,054        | 78,760.23                                              |
|        | Above ₹ 1,25,000                              | 43,046.20                                | 18,400          | 22,348       | 512,865.03                                             | 71,809.36                                  | 28,943             | 39,764       | 685,688.47                                             | 47,750.17                                | 19,991             | 23,877       | 459,313.72                                             | 77,461.30                                  | 31,235             | 31,237       | 568,823.57                                             |
|        | ii Individual- Annuity                        |                                          |                 |              |                                                        |                                            |                    |              |                                                        |                                          |                    |              |                                                        |                                            |                    |              |                                                        |
|        | From 0-10000                                  | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 10,000-25,000                            | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 25001-50,000                             | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 50,001- 75,000                           | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 75,000-100,000                           | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 1,00,001 -1,25,000                       | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | Above ₹ 1,25,000                              | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | iii Group                                     |                                          |                 |              |                                                        |                                            |                    |              |                                                        |                                          |                    |              |                                                        |                                            |                    |              |                                                        |
|        | From 0-10000                                  | -                                        | -               | -            | -                                                      | (0.49)                                     | -                  | -            | (2.49)                                                 | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 10,000-25,000                            | 0.34                                     | -               | -            | 1.73                                                   | 0.90                                       | -                  | -            | 4.47                                                   | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 25001-50,000                             | -                                        | -               | -            | -                                                      | 0.50                                       | -                  | -            | 2.49                                                   | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 50,001- 75,000                           | -                                        | -               | -            | -                                                      | 0.50                                       | -                  | -            | 2.52                                                   | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 75,000-100,000                           | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 1,00,001 -1,25,000                       | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | Above ₹ 1,25,000                              | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | iv Group- Annuity                             |                                          |                 |              |                                                        |                                            |                    |              |                                                        |                                          |                    |              |                                                        |                                            |                    |              |                                                        |
|        | From 0-10000                                  | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 10,000-25,000                            | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 25001-50,000                             | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 50,001- 75,000                           | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 75,000-100,000                           | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | From 1,00,001 -1,25,000                       | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |
|        | Above ₹ 1,25,000                              | -                                        | -               | -            | -                                                      | -                                          | -                  | -            | -                                                      | -                                        | -                  | -            | -                                                      | -                                          | -                  | -            | -                                                      |

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)

Name of the Insurer: HDFC Standard Life Insurance Co. Ltd.

Date : September 30, 2013

| SI No. | Channels                 | For the quarter ended September 30, 2013 |                         |                          | For the half year ended September 30, 2013 |                         |                          | For the quarter ended September 30, 2012 |                         |                          | For the half year ended September 30, 2012 |                         |                          |
|--------|--------------------------|------------------------------------------|-------------------------|--------------------------|--------------------------------------------|-------------------------|--------------------------|------------------------------------------|-------------------------|--------------------------|--------------------------------------------|-------------------------|--------------------------|
|        |                          | No. of Policies/<br>No. of Schemes       | No. of Lives<br>Covered | Premium<br>(₹ in Crores) | No. of Policies/<br>No. of Schemes         | No. of Lives<br>Covered | Premium<br>(₹ in Crores) | No. of Policies/<br>No. of Schemes       | No. of Lives<br>Covered | Premium<br>(₹ in Crores) | No. of Policies/<br>No. of Schemes         | No. of Lives<br>Covered | Premium<br>(₹ in Crores) |
| 1      | Individual agents        | 0                                        | 0                       | -                        | -                                          | -                       | -                        | 2                                        | 5,330                   | 3                        | 3                                          | 5,348                   | 3                        |
|        | Corporate Agents-Banks   | 7                                        | 158,357                 | 33                       | 10                                         | 319,148                 | 64                       | 3                                        | 54,818                  | 15                       | 3                                          | 62,862                  | 17                       |
| 3      | Corporate Agents -Others | 1                                        | 8,619                   | 2                        | 1                                          | 14,303                  | 4                        | -                                        | 3,919                   | 1                        | -                                          | 6,898                   | 1                        |
| 4      | Brokers                  | 25                                       | 10,845                  | 2                        | 35                                         | 14,034                  | 2                        | 18                                       | 11,477                  | 2                        | 30                                         | 13,310                  | 2                        |
| 5      | Micro Agents             | -                                        | -                       | -                        | -                                          | -                       | -                        | -                                        | -                       | -                        | -                                          | -                       | -                        |
| 6      | Direct Business          | 120                                      | 347,793                 | 393                      | 193                                        | 624,934                 | 605                      | 97                                       | 232,600                 | 142                      | 181                                        | 506,975                 | 357                      |
|        | <b>Total(A)</b>          | <b>153</b>                               | <b>525,614</b>          | <b>430</b>               | <b>239</b>                                 | <b>972,419</b>          | <b>675</b>               | <b>120</b>                               | <b>308,144</b>          | <b>161</b>               | <b>217</b>                                 | <b>595,393</b>          | <b>380</b>               |
| 1      | Referral (B)             | -                                        | -                       | -                        | -                                          | -                       | -                        | -                                        | -                       | -                        | -                                          | -                       | -                        |
|        | <b>Grand Total (A+B)</b> | <b>153</b>                               | <b>525,614</b>          | <b>430</b>               | <b>239</b>                                 | <b>972,419</b>          | <b>675</b>               | <b>120</b>                               | <b>308,144</b>          | <b>161</b>               | <b>217</b>                                 | <b>595,393</b>          | <b>380</b>               |

**FORM L-38- BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (INDIVIDUALS)**

**Name of the Insurer: HDFC Standard Life Insurance Co. Ltd.**

**Date : September 30, 2013**

| Sl. No. | Channels                 | For the quarter ended September 30, 2013 |                       | For the half year ended September 30, 2013 |                       | For the quarter ended September 30, 2012 |                       | For the half year ended September 30, 2012 |                       |
|---------|--------------------------|------------------------------------------|-----------------------|--------------------------------------------|-----------------------|------------------------------------------|-----------------------|--------------------------------------------|-----------------------|
|         |                          | No. of Policies                          | Premium (₹ in Crores) | No. of Policies                            | Premium (₹ in Crores) | No. of Policies                          | Premium (₹ in Crores) | No. of Policies                            | Premium (₹ in Crores) |
| 1       | Individual agents        | 128,525                                  | 102                   | 154,318                                    | 172                   | 60,248                                   | 121                   | 92,463                                     | 221                   |
| 2       | Corporate Agents-Banks   | 88,236                                   | 365                   | 137,569                                    | 542                   | 109,896                                  | 512                   | 180,944                                    | 793                   |
| 3       | Corporate Agents -Others | 476                                      | 13                    | 725                                        | 23                    | 528                                      | 21                    | 564                                        | 41                    |
| 4       | Brokers                  | 14,459                                   | 42                    | 29,364                                     | 80                    | 16,323                                   | 43                    | 28,078                                     | 74                    |
| 5       | Micro Agents             | -                                        | -                     | -                                          | -                     | -                                        | -                     | -                                          | -                     |
| 6       | Direct Business          | 18,948                                   | 55                    | 36,795                                     | 99                    | 23,962                                   | 37                    | 41,948                                     | 61                    |
|         | <b>Total (A)</b>         | <b>250,644</b>                           | <b>576</b>            | <b>358,771</b>                             | <b>916</b>            | <b>210,957</b>                           | <b>733</b>            | <b>343,997</b>                             | <b>1,189</b>          |
| 1       | Referral (B)             | 27                                       | 0                     | 27                                         | 0                     | -                                        | -                     | -                                          | -                     |
|         | <b>Grand Total (A+B)</b> | <b>250,671</b>                           | <b>576</b>            | <b>358,798</b>                             | <b>916</b>            | <b>210,957</b>                           | <b>733</b>            | <b>343,997</b>                             | <b>1,189</b>          |

**FORM L-39-DATA ON SETTLEMENT OF CLAIMS - INDIVIDUAL FOR THE QUARTER ENDED SEPTEMBER 30, 2013**

**Name of the Insurer: HDFC Standard Life Insurance Co. Ltd.**

**Date : September 30, 2013**

| Ageing of Claims* |                         |                       |         |              |              |                   |          |                          |                                           |
|-------------------|-------------------------|-----------------------|---------|--------------|--------------|-------------------|----------|--------------------------|-------------------------------------------|
| Sl.No.            | Types of Claims         | No. of claims paid    |         |              |              |                   |          | Total no. of claims paid | Total amount of claims paid (₹ in crores) |
|                   |                         | On or before maturity | 1 month | 1 - 3 months | 3 - 6 months | 6 months - 1 year | > 1 year |                          |                                           |
| 1                 | Maturity Claims**       | 1,344                 | 20,283  | 812          | 157          | 11                | 6        | 22,613                   | 38                                        |
| 2                 | Survival Benefit        | 3,047                 | 39      | 25           | 20           | 16                | 4        | 3,151                    | 7                                         |
| 3                 | for Annuities / Pension | 1                     | 2,728   | 182          | 309          | 141               | 68       | 3,429                    | 14                                        |
| 4                 | For Surrender           | 62                    | 43,410  | 39           | 19           | 21                | 11       | 43,562                   | 546                                       |
| 5                 | Other benefits          | -                     | 13,355  | 36           | 4            | 2                 | 5        | 13,402                   | 62                                        |
|                   |                         |                       |         |              |              |                   |          |                          |                                           |
| 1                 | Death Claims \$         | -                     | 1,708   | 206          | 80           | -                 | -        | 1,994                    | 63                                        |

**FORM L-39-DATA ON SETTLEMENT OF CLAIMS - GROUP FOR THE QUARTER ENDED SEPTEMBER 30, 2013**

| Ageing of Claims* |                         |                       |         |              |              |                   |          |                          |                                           |
|-------------------|-------------------------|-----------------------|---------|--------------|--------------|-------------------|----------|--------------------------|-------------------------------------------|
| Sl.No.            | Types of Claims         | No. of claims paid    |         |              |              |                   |          | Total no. of claims paid | Total amount of claims paid (₹ in crores) |
|                   |                         | On or before maturity | 1 month | 1 - 3 months | 3 - 6 months | 6 months - 1 year | > 1 year |                          |                                           |
| 1                 | Maturity Claims         | -                     | -       | -            | -            | -                 | -        | -                        | -                                         |
| 2                 | Survival Benefit        | -                     | -       | -            | -            | -                 | -        | -                        | -                                         |
| 3                 | for Annuities / Pension | -                     | -       | -            | -            | -                 | -        | -                        | -                                         |
| 4                 | For Surrender           | -                     | -       | -            | -            | -                 | -        | -                        | -                                         |
| 5                 | Other benefits #        | -                     | -       | -            | -            | -                 | -        | 7,969                    | 134                                       |
|                   |                         |                       |         |              |              |                   |          |                          |                                           |
| 1                 | Death Claims            | -                     | 600     | 13           | -            | -                 | -        | 613                      | 6                                         |

\$ Rural Death Claims are included in details of Individual Death Claims

# No. of Claims of Other Benefits for Group business are based on claims of individual member.

\*\* Rural Maturity Claims are included in details of Individual Maturity Claims

The figures for individual and group insurance business are shown separately

\*the ageing of claims, in case of the death claim is computed from the date of completion of all the documentation.

**FOR L-40- : CLAIMS DATA FOR LIFE - INDIVIDUAL FOR THE QUARTER ENDED SEPTEMBER 30, 2013**

**Name of the Insurer: HDFC Standard Life Insurance Co. Ltd.**

**Date : September 30, 2013**

*Number of claims only*

| SI. No. | Claims Experience                                           | For Death \$ | For Maturity | Survival Benefit | For Annuities/ Pension | For Surrender | Other Benefits |
|---------|-------------------------------------------------------------|--------------|--------------|------------------|------------------------|---------------|----------------|
| 1       | Claims O/S at the beginning of the period                   | 349          | 11,120       | 1                | 1,985                  | 607           | 46,709         |
| 2       | Claims reported during the period                           | 2,177        | 24,134       | 3,150            | 3,094                  | 44,069        | 35,151         |
| 3       | Claims Settled during the period                            | (1,994)      | (22,613)     | (3,151)          | (3,429)                | (43,562)      | (13,402)       |
| 4       | Claims Repudiated during the period                         |              |              |                  |                        |               |                |
|         | (a) Less than 2years from the date of acceptance of risk    | (96)         | -            | -                | -                      | -             | -              |
|         | (b) Greater than 2 year from the date of acceptance of risk | (1)          | -            | -                | -                      | -             | -              |
| 5       | Claims Written Back                                         | -            | -            | -                | -                      | -             | -              |
| 6       | Claims O/S at End of the period                             | 435          | 12,641       | -                | 1,650                  | 1,114         | 68,458         |
|         | Less than 3months                                           | 381          | 11,671       | -                | 343                    | 1,092         | 21,736         |
|         | 3 months to 6 months                                        | 54           | 641          | -                | 158                    | 17            | 46,714         |
|         | 6months to 1 year                                           | -            | 211          | -                | 782                    | 5             | 5              |
|         | 1year and above                                             | -            | 118          | -                | 367                    | -             | 3              |

**FOR L-40- : CLAIMS DATA FOR LIFE - GROUP FOR THE QUARTER ENDED SEPTEMBER 30, 2013**

*Number of claims only*

| SI. No. | Claims Experience                                          | For Death | for Maturity | Survival Benefit | For Annuities/ Pension | For Surrender | Other Benefits # |
|---------|------------------------------------------------------------|-----------|--------------|------------------|------------------------|---------------|------------------|
| 1       | Claims O/S at the beginning of the period                  | -         | -            | -                | -                      | -             | -                |
| 2       | Claims reported during the period                          | 654       | -            | -                | -                      | -             | 7,969            |
| 3       | Claims Settled during the period                           | (613)     | -            | -                | -                      | -             | (7,969)          |
| 4       | Claims Repudiated during the period                        | -         | -            | -                | -                      | -             | -                |
|         | (a) Less than 2years from the date of acceptance of risk   | -         | -            | -                | -                      | -             | -                |
|         | (b) Grater than 2 year from the date of acceptance of risk | -         | -            | -                | -                      | -             | -                |
| 5       | Claims Written Back                                        | -         | -            | -                | -                      | -             | -                |
| 6       | Claims O/S at End of the period                            | 41        | -            | -                | -                      | -             | -                |
|         | Less than 3months                                          | 41        | -            | -                | -                      | -             | -                |
|         | 3 months to 6 months                                       | -         | -            | -                | -                      | -             | -                |
|         | 6months to 1 year                                          | -         | -            | -                | -                      | -             | -                |
|         | 1year and above                                            | -         | -            | -                | -                      | -             | -                |

\$ Rural Death Claims are included in details of Individual Death Claims.

# Number of Claims are based on claims of individual members.

\*\* Rural Maturity Claims are included in details of Individual Maturity Claims

FORM L-41 GRIEVANCE DISPOSAL

Name of the Insurer: HDFC Standard Life Insurance Co. Ltd.

Date : September 30, 2013

GRIEVANCE DISPOSAL FOR THE QUARTER ENDING SEPTEMBER 30, 2013

| SI No. | Particulars                        | Opening balance<br>as on beginning of<br>the quarter | Additions during<br>the quarter | Complaints resolved/ settled during the<br>quarter |                     |                 | Complaints pending<br>at the end of the<br>quarter | Total complaints registered<br>upto the quarter during the<br>financial year |
|--------|------------------------------------|------------------------------------------------------|---------------------------------|----------------------------------------------------|---------------------|-----------------|----------------------------------------------------|------------------------------------------------------------------------------|
|        |                                    |                                                      |                                 | Fully Accepted                                     | Partial<br>Accepted | Rejected        |                                                    |                                                                              |
| 1      | Complaints made by customers       |                                                      |                                 |                                                    |                     |                 |                                                    |                                                                              |
| a)     | Death Claims                       | 11                                                   | 63                              | (5)                                                | -                   | (62)            | 7                                                  | 145                                                                          |
| b)     | Policy Servicing                   | 68                                                   | 885                             | (183)                                              | -                   | (662)           | 108                                                | 1,894                                                                        |
| c)     | Proposal processing                | 136                                                  | 661                             | (136)                                              | -                   | (504)           | 157                                                | 1,468                                                                        |
| d)     | Survival Claims                    | 67                                                   | 680                             | (125)                                              | -                   | (573)           | 49                                                 | 1,651                                                                        |
| e)     | ULIP related                       | 15                                                   | 175                             | (7)                                                | -                   | (152)           | 31                                                 | 317                                                                          |
| f)     | Unfair Business practices          | 1,299                                                | 11,167                          | (1,994)                                            | -                   | (9,217)         | 1,255                                              | 23,574                                                                       |
| g)     | Others                             | 75                                                   | 304                             | (42)                                               | -                   | (200)           | 137                                                | 604                                                                          |
|        | <b>Total Number of complaints:</b> | <b>1,671</b>                                         | <b>13,935</b>                   | <b>(2,492)</b>                                     | <b>-</b>            | <b>(11,370)</b> | <b>1,744</b>                                       | <b>29,653</b>                                                                |

|   |                                                                                                  |         |
|---|--------------------------------------------------------------------------------------------------|---------|
| 2 | Total Number of Policies during previous period                                                  | 344,214 |
| 3 | Total Number of Claims during previous period                                                    | 155,312 |
| 4 | Total Number of Policies during current period                                                   | 359,037 |
| 5 | Total Number of Claims during current period                                                     | 253,876 |
| 6 | Total Number of Policy Complaints (current period) per<br>10,000 policies (current year)         | 826     |
| 7 | Total Number of Claim complaints (current Period) per<br>10,000 claims registered (current year) | 71      |

| 8   | Duration wise Pending Status       | Complaints made<br>by customers | Complaints made<br>by intermediaries | Total        |
|-----|------------------------------------|---------------------------------|--------------------------------------|--------------|
| (a) | Upto 7 days                        | 1,123                           | -                                    | 1,123        |
| (b) | 7-15 days                          | 562                             | -                                    | 562          |
| (c) | 15-30 days                         | 5                               | -                                    | 5            |
| (d) | 30-90 days                         | 30                              | -                                    | 30           |
| (e) | 90 days & beyond                   | 24                              | -                                    | 24           |
|     | <b>Total Number of complaints:</b> | <b>1,744</b>                    | <b>-</b>                             | <b>1,744</b> |

## L-42- Valuation Basis (Life Insurance) as at September 30, 2013

**(a) How the policy data needed for valuation is accessed.**

The key data fields required for valuation are provided by the IT team at an individual policy level. The data format is then modified by the actuarial team to make it compatible with the actuarial valuation software.

**(b) How the valuation basis are supplied to the system**

The valuation basis is supplied to the actuarial software from an external assumptions spreadsheet file.

**(1) Valuation Interest Rate Assumptions**

| <b>(a) Individual Business</b>                                       | <b>Minimum</b> | <b>Maximum</b> |
|----------------------------------------------------------------------|----------------|----------------|
| (a.1) Life - Participating policies                                  | 5.8%           | 5.8%           |
| (a.2) Life - Non-participating policies                              | 5.2%           | 5.2%           |
| (a.3) Annuities - Participating policies                             | N/A            | N/A            |
| (a.4) Annuities – Non-participating policies                         | 7.0%           | 7.0%           |
| (a.5) Annuities - Individual pension plan                            | N/A            | N/A            |
| (a.6) Unit Linked                                                    | 5.2%           | 5.2%           |
| (a.7) Health insurance                                               | 5.2%           | 5.2%           |
| <b>(b) Group Business</b>                                            |                |                |
| (b.1) Life - Non-participating policies (excludes one year term poli | 5.2%           | 5.2%           |
| (b.2) Unit Linked                                                    | 5.2%           | 5.2%           |

**(2) Mortality Assumptions**

Expressed as a % of IALM 2006-08, unless otherwise stated

| <b>(a) Individual Business</b>          | <b>Minimum</b> | <b>Maximum</b> |                                  |
|-----------------------------------------|----------------|----------------|----------------------------------|
| (a.1) Participating policies            | 48.0%          | 120.0%         |                                  |
| (a.2) Non-participating policies        | 48.0%          | 198.0%         |                                  |
| (a.3) Annuities                         | 48.0%          | 48.0%          | Expressed as a % of LIC a(96-98) |
| (a.4) Unit linked                       | 48.0%          | 102.0%         |                                  |
| (a.5) Health insurance                  | 72.0%          | 102.0%         |                                  |
| <b>(b) Group Business (unit linked)</b> | 132.0%         | 132.0%         |                                  |

**(3) Expense Assumptions**

The values of future expenses have been determined on prudent assumptions to allow for-

- 1) all future maintenance expenses on an on-going basis
- 2) the future expenses that are likely to be incurred if the company were to close to new business within 12 months of the valuation date.

The future maintenance expenses are provisioned using servicing costs per policy, claim expenses and investment expenses.

The per policy costs vary by premium frequency and premium payment instructions.

The claim expense assumption is specified percentage of Sum at risk, subject to a minimum fixed amount.

The per policy costs and claim expenses are increased at an inflation rate of 7.5% per annum.

In addition, investment expense of 0.084% of the fund is also reserved for.

The provision for future expenses likely to be incurred if the company were to close to new business is held as an aggregate reserve at a company level.

**(4) Persistency Assumptions****(a) Individual Business (Unit linked)**

The lapse/surrender, paid up or partial withdrawal rates are based on best estimate assumptions with a 20% Margin for Adverse Deviation

**(b) Individual Business (Conventional)**

(b.1) For the participating contracts, lapse assumptions are incorporated in the first 3 years of the policy. The lapse assumptions are based on best estimate assumptions with a 20% Margin for Adverse Deviation. No lapses/surrenders are assumed from the 4th policy year onwards.

(b.2) For the non-participating contracts no lapses/surrenders are assumed.

## L-42- Valuation Basis (Life Insurance) as at September 30, 2013

**(5) Bonus Rates****(a) Individual Business**

- (a.1) The future reversionary bonus rates vary between 2% and 5%.
- (a.2) Terminal bonuses are set at a policy level as the excess of projected asset share over guaranteed maturity benefits, subject to a minimum of zero.

**(6) Policyholder's Reasonable Expectations**

The Policyholder's Reasonable Expectations (PRE) is allowed for in the mathematical reserves by considering

- Benefit Illustrations provided to the customer at the time of sale
- Sales literature provided
- Terms and Conditions in the Policy document
- The Company's past practice and bonus history
- Practices followed by other players in the industry

Based on the above considerations, the mathematical reserves reflect PRE in the following manner:

- Reversionary bonus rates are set at a level consistent with the valuation basis
- The mathematical reserves are subject to a minimum of the guaranteed surrender value at a policy level.
- In product lines where the calculated gross premium reserve is less than the aggregate asset share, the asset share is held as the reserve.

**(7) Taxation and Shareholder Transfers**

Taxation (where applicable) of surplus and shareholder transfers have been treated as additional cashflows in calculating the reserves.

**(8) Basis of provisions for Incurred But Not Reported (IBNR) claims**

- (a.1) An IBNR provision has been made to make an allowance for the claims that may have occurred but have not yet been reported.
- (a.2) The reserve for IBNR claims is based on 2 months risk premium/charge for Participating and Unit Linked Business and is based on 1 month risk premium for Non Participating Business

**(9) Change in Valuation Methods or Bases****(9.a) Individuals Assurances**

- Interest No change
- Expenses No change
- Inflation No change

**(9.b) Annuities**

- Interest
  - Annuity in payment No change
  - Annuity during deferred period N/A
  - Pension : All Plans No change
- Expenses No change
- Inflation No change

**(9.c) Unit Linked**

- Interest No change
- Expenses No change
- Inflation No change

**(9.d) Health**

- Interest No change
- Expenses No change
- Inflation No change

**(9.e) Group**

- Interest No change
- Expenses No change
- Inflation No change

**Notes**

1 For Unit linked funds offering Investment guarantees, the accumulated guarantee charges is held as additional reserves.

**2 Changes to Maintenance and claim expense assumptions**

The tables below shows the per policy maintenance expense assumptions in ₹ per annum as at 31st March 2013:

| Payment Mode | Annual | Half Yearly | Quarterly | Monthly | Single |
|--------------|--------|-------------|-----------|---------|--------|
| SI- ECS      | 304    | 384         | 543       | 712     | N.A    |
| Non SI- ECS  | 353    | 434         | 600       | 766     | 270    |
| Paid up      | 270    | 270         | 270       | 270     | N.A    |